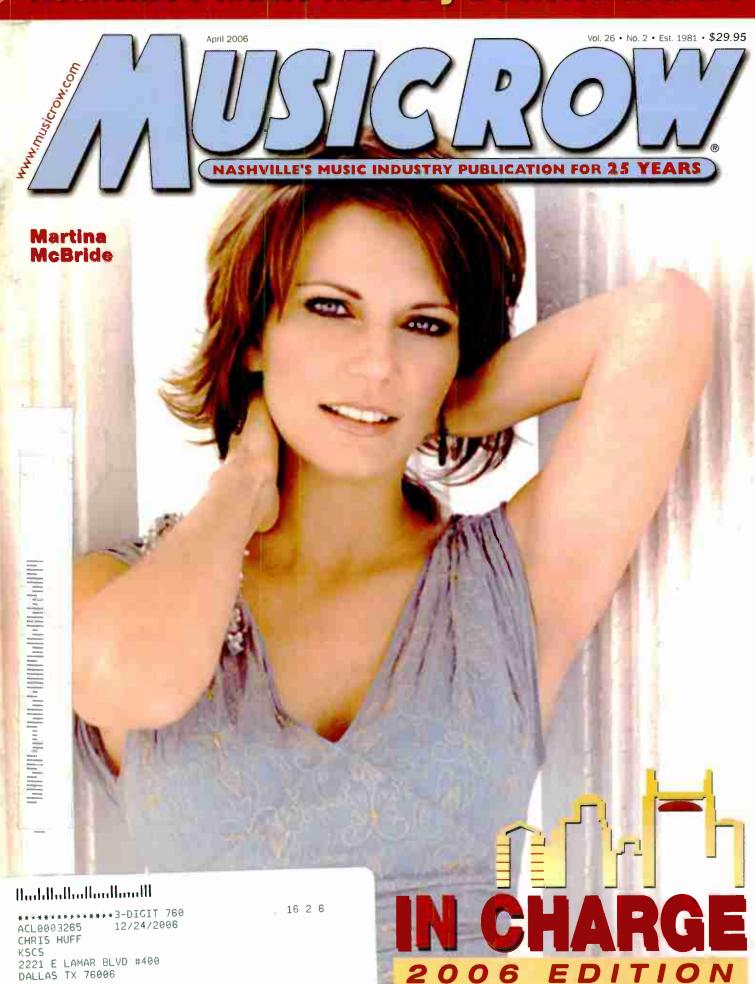
### Nashville's Music Industry Decision Makers



World Radio History



### Hats off!

UMG Nashville is proud to present its

## 2006 ACM Nominees



### Sugarland

- Album of the Year for Twice The Speed Of Life
- Top New Duo or Vocal Group
- Top Vocal Group
- Single Record of the Year for "Baby Girl"
- Song of the Year for "Baby Girl"
- Jennifer Nettles, Sugarland's lead singer, was also nominated in the Vocal Event category for "Who Says You Can't Go Home" with Bon Jovi



### Lee Ann Womack

- Album of the Year for There's More Where That Came From
- Top Female Vocalist
- Video of the Year for "I May Hate Myself In The Morning"



### Gary Allan

- Album of the Year for Tough All Over
- Single Record of the Year for "Best I Ever Had"



George Strait

Top Male Vocalist His 15th nomination in this category



Billy Currington

\* Top New Male Vocalist



Julie Roberts

\* Top New Female Vocalist

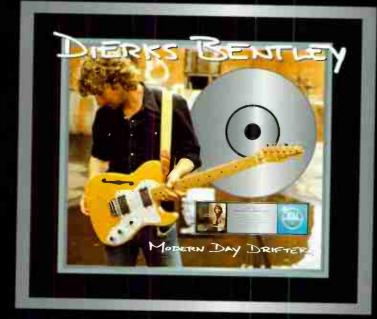


## CONGRATULATIONS GUYS!!

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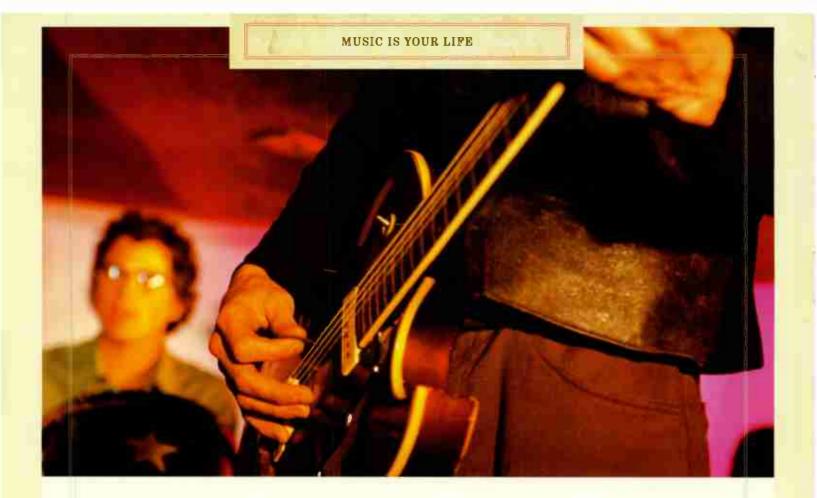
LITTLE CLOSER" -CMT HOTTEST VIDEO OF THE YEAR NOMINEE

CMT MALE VIDEO OF THE YEAR NOMINEE



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World Radio History

#### April 2006 · Vol. 26 No. 2

- 9 The Decision Makers Gallery
- 64 Company Affiliation Appendix
- 68 Professional Categories Appendix
  - Directory of Industry Goods & Services

#### Dear Readers

70

If seeds for the growth of small and mid-size labels were planted a few years ago, then the past year marked the start of the harvest. Independent labels previously had little to cheer about, but the trend of major label downsizing has provided them with resources they needed—a talent pool of experienced available executives and established artists. Equity, Broken Bow and 903 began winning on both airplay and sales charts and their success has already become the inspiration for a second wave of new mid-size label startups.

This year's 18th *In Charge* edition gallery gallops back to 392 entries from a slimmer trimmer 375 last year. The company affiliation and professional category appendices are again offered to encourage and facilitate cross referencing the information. Missing this year is the label/staff listings—they will appear in our totally revamped Nashville Label May issue.

Special thanks to our readers and advertisers whose enthusiastic support makes this tome possible. *Music Row* staffers Christic King Sarah Gilbert, Michelle Ros, and Jon Freeman also deserve special mention for their mammoth effort in producing this detailed work—their hard work speaks for itself.



Enjoy!

Down Mon

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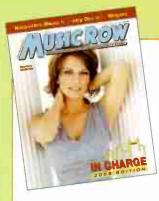
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### On The Cover Martina McBride

Label: RCA Label Group (RCA)
Hometown: Sharon, Kansas
Management: Bruce Allen Talent

Booking: CAA

Recent Hits: "(I Beg Your Pardon) I Never Promised You A Rose Garden"

Birthdate: July 29

**Outside Interests:** Family, cooking, going to the movies, reading **Musical Influences:** Loretta Lynn, Buck Owens, Merle Haggard, Lefty

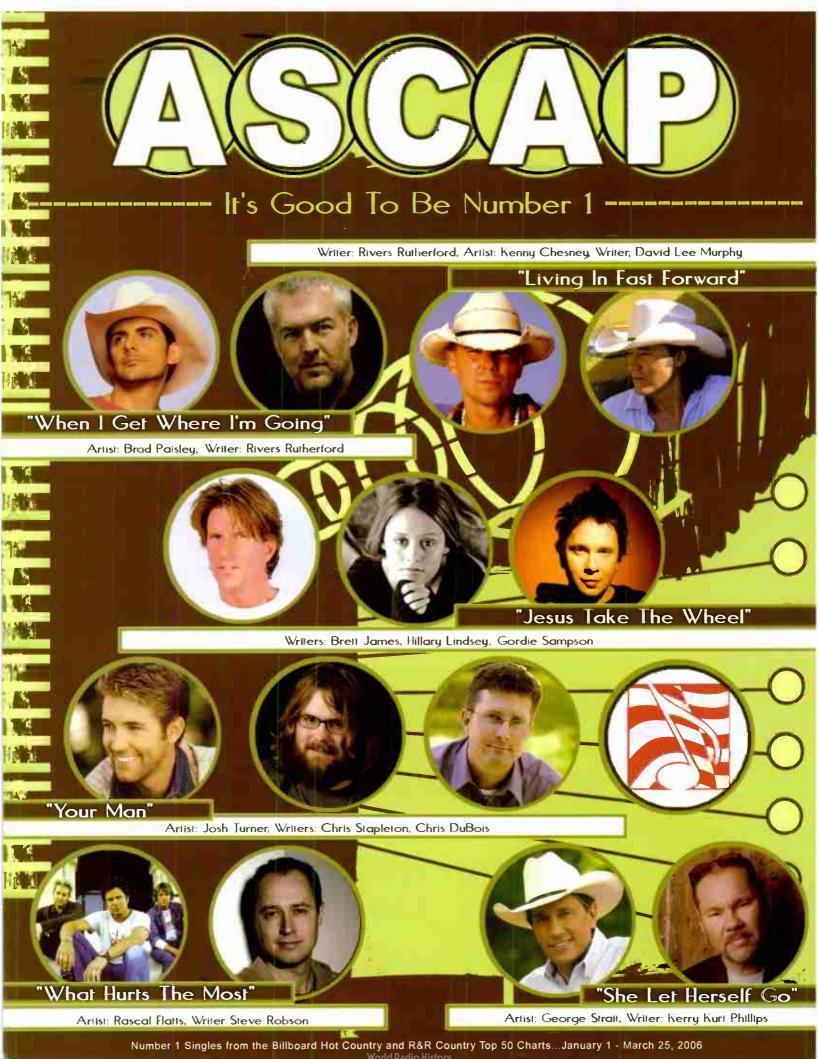
Frizzell, K.T. Oslin, George Strait and Linda Ronstadt RIAA Certs to date: More than 16 millions albums sold

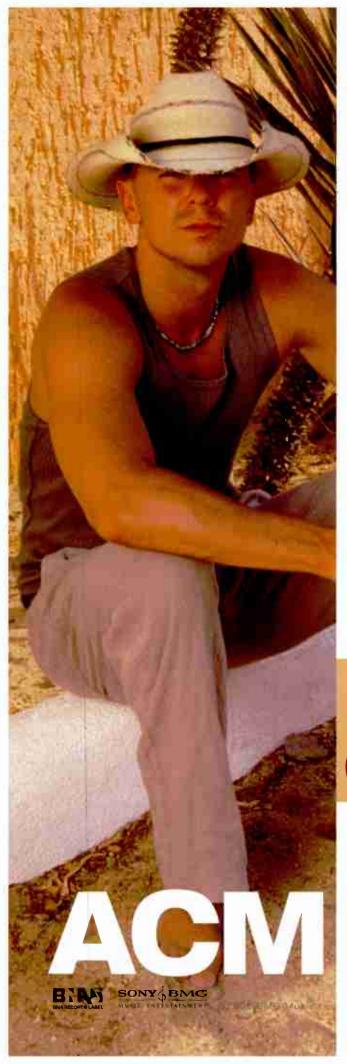
Awards: Four time winner of CMA Female Vocalist of the Year; Three time winner of ACM Top Female Vocalist; ACM Home Depot Humanitarian Award; American Music Award-Favorite Female Artist (Country); Two CMT Flameworthy Awards—Female Video of the Year for "Concrete Angel" and "Blessed"; Country Weekly - Favorite Female Artist; Billboard Music Award—Country Female Artist of the Year; Three Nashville Music Awards—Country Album of the Year for Wild Angels, Video of the Year for "Safe In The Arms of Love" and "Independence Day"; Clio Award—Gold Clio for Country Music Video of the Year for "Wild Angels"; Country Radio Music Award-Best Female Artist; Grammy Award 1995-Best Southern Gospel, Country Gospel or Bluegrass Gospel Album for Amazing Grace-A Country Salute To Gospel; TNN/Music City News Award—Video of the Year for "Independence Day"; Clio Award-Gold Clio for Country Music Video of the Year for "Independence Day"; CMA Award-Music Video of the Year for "Independence Day"; Music Row Industry Summit Award-Breakthrough Artist Video for "My Baby Loves Me"; The Great British Music Award-Best Video of the Year for "Independence Day"

When Martina McBride began recording *Timeless* in early 2005, everyone in the studio knew that something special was happening. McBride's recording sessions at Blackbird Studio had an atmosphere of contagious enthusiasm. She solo-produced the collection of classic country gems that celebrates a genre she holds dear while reminiscing and paying homage to the songs where her journey began. "Every time I hear this music, it feels like coming home," comments McBride. "What I love about these songs is that they are like conversations. These lyrics are so simple, yet so eloquent."

"I wasn't thinking of the 'business' of country music when I made this album," she says. "I made *Timeless* for the love of the music and for the experience of singing these songs. This record really is not about me. It's about this music,"

she adds. "I want everybody who hears it to go, 'Wow, what great songs.' I think there will be a lot of people who have fond memories of these songs and also many people who will be hearing them for the first time. It's exciting to think that it may inspire someone to go back and listen to the originals and discover how wonderful traditional country music is."





## IT ALL STARTS WITH A

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#### **DECISION MAKERS GALLERY**

### N CHA

In Charge should not be confused with some kind of social register, it strives to present and profile the most influential figures in the Nashvillebased entertainment industry; people who buy or sell significant quantities of goods and services and those who are crucial in building entertainment careers for others. We try to approach this subjective task in an objective manner, and welcome your suggestions. Our challenge is to search out the

team members behind successful careers and those whose efforts result in meaningful industry contributions. It is a difficult and imperfect task-but a labor of love. Regardless, the annual contents of In Charge contain a wealth of information about Nashville's music industry and, when looked at as a series, highlight the faces and personalities of those whose combined achievements reshape the destiny of our city's renowned music machine.



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Alexander joined Curb 11 years ago and currently oversees staff, creative and administrative aspects of the publishing company. • CMA, ACM, GMA, NARAS, Crazy 8's . Outdoors, cooking, guitar, Community Resource Center, Family and Children's Services



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Has owned his management company for over 30 years with clients that include Martina McBride and Anne Murray. . Board-CCMA; Director, International—CMA; ACM; Member—ASCAP, **PMIA** 



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Anderson oversees strategic initiatives and helms this giant company which wholesales music. magazines, books and more to national retail clients such as Wal-Mart. Anderson Media is one of country music's largest purchasers. With the company 30 years. • Board—CMA, East TN Foundation; University of TN Capitol Fund Campaign • Family, skiing



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Began company more than 10 years ago and currently shares national publicity representation for Vince Gill and John Michael Montgomery with Morris PR. • ACM, CMA • Collects vintage artifacts from the '50s and '60s, fishing



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With the company 13 years, where he oversees national strategies for promotion staff, directs relations with national radio, and maintains artist. manager, radio and label relations. • Board of Directors—CRB: Chairman—CRB Record Label Commitee; Leadership Music alumni . Collects

baseball cards and Batman paraphernalia, plays tuba, golf



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 ACM, CMA, Leadership Music
 Sports, reading, music, raising kids



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Barnabee has been with the company for 11 years where he handles financial and deal analysis, sets budgets and oversees monthly financial reporting, office administration and production. • Board of Directors for Make-A-Wish of Middle TN, bowling



### IN CHARGE GALLERY



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www.capitol-nashville.com With the label since 1993. Responsible for finance, business affairs, accounting, information technology and office administration. • CMA, ACM, NARAS, Leadership Music • Golf



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Beckham headed Combine Music for 23 years and has been with HoriPro more than 15 years.

• Board---MTSU's Bob Jennings Music Scholarship Fund, Belmont University's Don Gant Music Scholarship Fund; Member-CMA, ASCAP, BMI, NARAS, NSAI



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With company over six years. Represents clients in all aspects of the music industry, including SESAC, Matthew West, Janis Ian, Ty Herndon, and Joshua and Shi-Anne Ragsdale. General Counsel to NSAI. Americana Music Association and SOLID. Member—CMA, NARAS, Leadership Music;

Former Chair—Nashville Bar Association Entertainment Law Committee • Guitar (playing), soccer (watching), food (eating)



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Veteran music business publicist started this full-service public relations company in 1998 where current clients include Disney Music Publishing/Nashville, Joey Daniels, Big3 Records/ Nashville and Sona MedSpa (consulting services only). Previously maintained an exclusive contract with Lyric Street Records for seven years. . CMA. ACM • Cooking (especially baking), reading



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where she was instrumental in signing Sara Evans, Keith Anderson, Catherine Britt, Jeff Bates, The Lost Trailers and Jake Owen. Bell heads up the A&R department and oversees all A&R functions for the three labels that make up the RCA Label Group including Arista Nashville, BNA and RCA. CMA, NARAS, ACM



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Has served as film commissioner for over three years and is responsible for recruiting music, film and TV projects to the state of Tennessee and creating an attractive economic climate for these industries. Former VP/GM at The Filmworkers Club. • Board—Leadership Music • Martial arts. distance bicycling



#### Ed Benson Chief Strategic Officer, **Country Music Association**

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With CMA over 25 years. Works closely with CMA board in his new role to identify future direction for the important music trade association. Benson's grandfather founded Nashville's first independent music publishing company in 1902.

· NARAS, Academy of Televison Arts & Sciences, National Academy of Popular Music, Copyright Society of the South, American Society of Association Executives; alumnus of Leadership Music, Leadership Nashville • Golf, listening to and playing music



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Chairman of Buzzworthy Acquisitions and Incident Control Specialist," Best oversees media initiatives and press activities for Martina McBride,

George Strait, Dierks Bentley, Miranda Lambert, Dixie Chicks, Ryan Shupe and the Rubberband, John Corbett, Nashville Star and Naomi Judd.

- · CMA, NARAS, ACM, Leadership Music Alumni
- Three boys-4, 5 and 13... Basketball mom, Stepmom, 4-wheeler mom, laundry mom and fireman's wife. Trying for a girl.



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www.copperfieldmusic.com Biddy has more than 35 years experience in the music publishing industry. He currently oversees day-to-day operations of his publishing companies whose songs have been recorded by artists including Montgomery Gentry, LeAnn Rimes, Lee Ann Womack, Kenny Rogers, Jeff Carson, Craig Morgan, Tonic Sol Fa, Cissy Crutcher, and Steve Holy. In 2005, his Copperfield Records label reissued 17 albums by the Chuck Wagon Gang. · CMA, ACM, GMA, NSAI, NARAS, Leadership



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Music • Golf, travel, music, movies

Bishop oversees promotion strategies for the Arista label. Previously he served a brief stint at Provident Music Group heading its mainstream music promotion department. Bishop also first met and worked with RLG Chariman Joe Galante and Executive VP Butch Waugh while heading RCA's N.Y. pop promo department.



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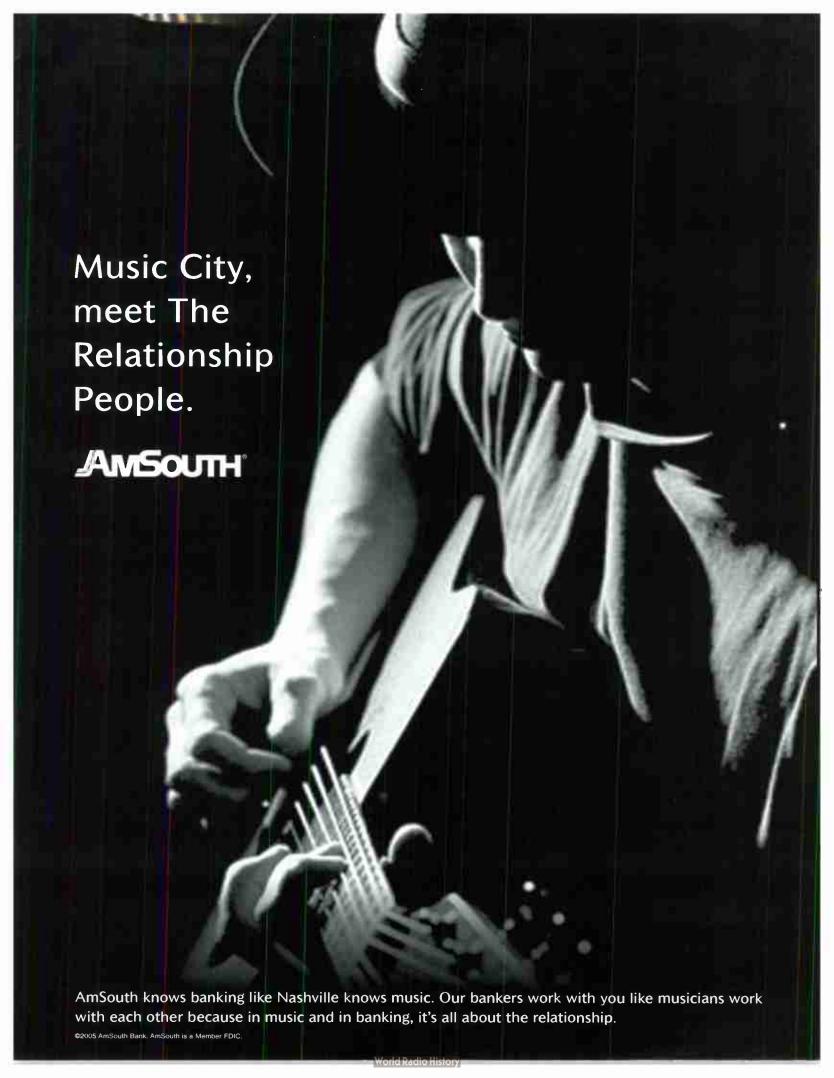
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#### **Billy Block** Owner, Western Beat Entertainment

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Borchetta has been with Lofton Creek for over three years. He and wife Martha run daily operations of the record label and their publishing company Borchetta Shafer Music. Had number one song with "Brokenheartsville." CDs by Doug Stone, Jeffrey Steele, Shawn King and Keith Bryant among current releases. Mike was instrumental in breaking careers of Glen Campbell, The Beach Boys and Tim McGraw. Stints at RCA, Capitol, Curb and Mercury over 45 year career. • ACM, CMA • Hockey, horseback riding and baseball



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Primary duties: building a new fighter jet for the

revolution. Borchetta teamed with Toby Keith in 2005 to open and operate Show Dog Nashville and Big Machine with shared staff. Big Machine now stands on its own, in a separate location. Roster includes Jack Ingram, Danielle Peck, Taylor Swift, Jimmy Wayne and Dusty Drake. • Board—Leadership Music; Member—CMA, ACM, NARAS, NASCAR • Three-time defending champion in the Super Truck division of the NASCAR Weekly Racing Series at Nashville's Music City Motorplex.



#### **Gary Borman**Owner, Borman Entertainment

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Borne has spent 30 years in the music business and over 20 years with Allstar. Provides production services including sound, lighting, staging and generators for corporate and concert special events around the nation. In 2003 opened a second office in Merritt Island, Fla. • IEBA, CMA, FFEA, AES, NSCA • Outdoors, water, boating, island hopping, cocktails in the sunset with wife Kathy

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Senior Partner.

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Janet Bozeman Owner, Bozeman Media 4841 Manassas Dr.

Brentwood, TN 37027 615-376-2246 Fax: 615-376-6380 bozemanmedia@comcast.net Founded this publicity company

over five years ago after previously working at Sony Nashville and Sparrow Records. Targeted media are TV, print and syndicated radio for Country, Americana and Christian clients. Current roster lists Amber Dotson, BarlowGirl, Annie Moses Band and Jaime Jamgochian. • CMA, GMA, AMA

#### Connie Bradley Sr. VP, ASCAP

2 Music Sq. W., Nashville, TN 37203 **615-742-5000** Fax: 615-742-5020

cbradley@ascap.com • www.ascap.com Ascended the ranks beginning as a Membership



Representative to the current position of ASCAP Senior VP. Outspoken advocate for creative rights. Main objective is to support the growing success of ASCAP's members and to sign new writers and publishers. • Board—CMA.

CMF, St. Thomas Health Services Foundation (Chairman), Alabama Music Hall of Fame, Georgia Music Hall of Fame, Tennessee Film Entertainment and Music Commission, Nashville Area Chamber of Commerce; Member—ACM, Copyright Society of the South, GMA, NARAS, Leadership Music alumni, SOURCE • Shopping, has a black belt



### **Harold Bradley**President, Nashville Association of Musicians/Local 257

11 Music Circle N. Nashville, TN 37203 **615-244-9514** Fax: 615-259-9140 hbradley@afm.org

A session musician for the past 59 years, Bradley holds the unofficial title of "Most Recorded Guitar Player in History." A member of the Musician's Union since 1942, he now handles all its presidential duties including that of being its Chief Business Agent. Also a past President of NARAS. • International VP—American Federation of Musicians; Trustee—AFM EP Fund; Member—CMA, NARAS • Tennis



### Mike Bradley Owner/Engineer, Sound Shop 1307 Division St.

Nashville, TN 37203 **615-244-4149** Fax: 615-242-8759 loudmixer@aol.com

www.soundshopstudios.com With company 31 years. Awarded as Nashville's top engineer by *Music Row* 1995-1998. • NARAS



### Clyde W. Bright President, Collinsworth, Bright & Co. 209 10th Ave. S., Ste. 216 Nashville. TN 37203

**615-322-9900** Fax: 615-322-9379 clyde@collinsworthbright.com

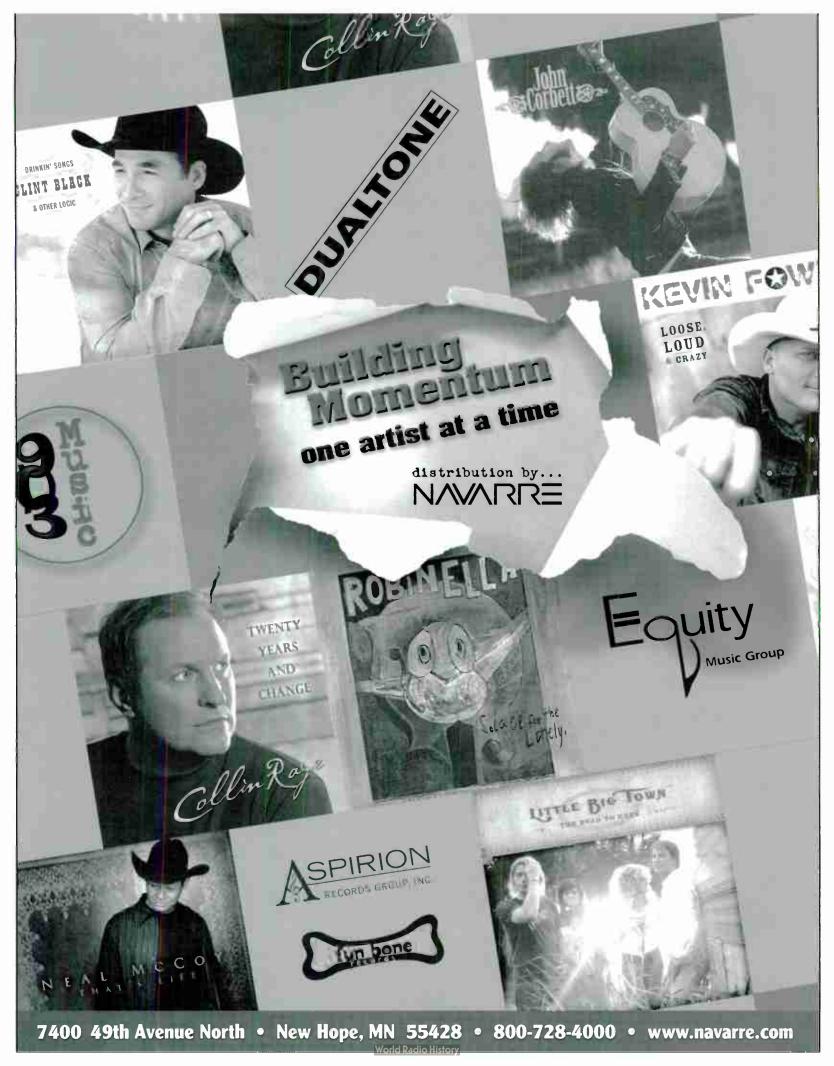
www.collinsworthbright.com
Bright heads this 26-year-old business management and CPA firm whose entertainment clients include Andy Griggs, Amber Dotson, Amy Dalley, Anna Owens, Bobby Pinson, Emily West, Jake Owen, Tim Rushlow and Ricochet. • CMA, ACM, NARAS, NATD • SCUBA diving, motorcycle riding, hunting



#### Mark Bright Co-Owner/Producer, Springfish Music 40 Music Sq. W. Nashville, TN 37203

**615-259-5440** Fax: 615-259-5441 mark@springfish.net

Produces or co-produces Carrie Underwood, Sara Evans, Jamie O'Neal, Emily West, Jo Dee Messina and Mountain Heart. Oversees publishing operations of Springfish Music. Responsible for three multi-platinum albums as co-producer for Rascal Flatts. • NARAS, CMA, Copyright Society of the South, ASCAP, Leadership Music • Being a father and husband, boating





Allen Brown VP, Media/Marketing, RCA Label Group

1400 18th Ave. S. Nashville, TN 37212

**615-301-4300** Fax: 615-301-4308 allen.brown@sonybmg.com

www.rcalabelgroup.com

As head of media department, Brown oversees media campaigns for RLG artists and projects.



Paul Brown Sr. VP, Legal & Financial Affairs, Broken Bow Records 209 10th Ave S., Ste. 230

Nashville, TN 37203

**615-244-8600** Fax: 615-244-3700 paulbrown@brokenbowrecords.com

www.brokenbowrecords.com

Oversees day-to-day operations, business, and legal affairs for this seven-year-old independent label and its affiliated publishing company, Magic Mustang Music. • ACM, CMA • Golf, basketball, travel, chess



Tony Brown
Senior Partner/Producer,
Universal South

40 Music Sq. W. Nashville, TN 37203

**615-259-5300** Fax: 615-259-5301 tony.brown@umusic.com

www.universal-south.com

As Senior Partner for Universal South he oversees, along with partner Tim DuBois, the label's roster. With MCA 18 years, he led the company to Nashville's top spot as Label of the Decade for the '90s. Has produced records for Rodney Crowell, Joe Ely, Vince Gill, Jimmy Buffett, Nanci Griffith, Patty Loveless, Lyle Lovett, Steve Earle, Reba McEntire, George Strait, Trisha Yearwood, Wynonna and others. Named by Entertainment Weekly as one of the 100 most powerful people in entertainment. Formerly worked in A&R at RCA Records and played and/or toured as a musician with Rodney Crowell, Emmylou Harris and Elvis Presley. • CMA, ACM, IBMA, GMA, Leadership Music (founding board member)



**Del Bryant** *President/CEO, BMI*320 W. 57th St.
New York, NY 10019 **615-586-2000** 

dbryant@bmi.com • www.bmi.com After 34 years with BMI, Bryant

now oversees all aspects of the organization's business. BMI currently represents over 300,000 songwriters worldwide. • Songwriter's Hall of Fame; Member—NARAS, CMA, GMA, NSAI



#### Ree Guyer Buchanan President/Owner, Wrensong Publishing/WE Records

1229 17th Ave. S. Nashville, TN 37212

**615-321-4487** Fax: 615-327-7917 reeGB@aol.com

www.wrensong.com

Has operated company (also maintains offices in St. Paul, MN) since 1983. Runs day-to-day operations, develops/guides writer/artists and plugs songs. • Board—NARAS; Member—NMPA, CMA,

Chicks With Hits, SOURCE, Leadership Music

Gardening, Hot Yoga, traveling with husband



### Steve Buchanan Sr. VP Media/Entertainment, Gaylord Entertainment

2804 Opryland Dr. Nashville, TN 37214

**615-316-6090** Fax: 615-458-0440 sbuchanan@gaylordentertainment.com

www.gaylordentertainment.com
With the company over 20 years, Buchanan oversees the Grand Ole Opry, Ryman Auditorium, WSM, and Gaylord Program Services. • Board—W.O. Smith Music School, CMA, NARAS, CMRC, T.J. Martell Foundation; Alumni—Leadership Music, Leadership Nashville; Member—ACM; • Golf, wine



### Steve Buckingham Sr. VP, The Welk Music Group (Vanguard Records/Sugar Hill Records)

POB 159159, Nashville, TN 37215 **615-297-2588** Fax: 615-297-2510 DanEdog@aol.com

Buckingham oversees the creative aspects of the two Welk Music Group labels, Vanguard and Sugar Hill, which concentrate on eclectic and roots-based music. Buckingham, a four time Grammy winner, has produced 10 platinum and 20 gold albums, 27 No. 1 singles and dozens of Top 10 records in many genres of music. Production credits include Dolly Parton, Linda Ronstadt, Mindy Smith and dozens more. (LA office: 2700 Pennsylvania Ave., Santa Monica, CA 90404. 310-829-9355)



#### Al Runetta

Co-President/Owner, Al Bunetta Management/Oh Boy Records 33 Music Sq. W., Ste. 102-B Nashville, TN 37203

**615-742-1250** Fax: 615-742-1360 al@ohboy.com • www.ohboy.com

Industry veteran AI Bunetta has managed the career of John Prine for over 30 years, is a founder of three award-winning independent labels (Oh Boy Records, Red Pajamas Records and Blue Plate Music) and is an active music publisher. In 1986, Bunetta won a Grammy for coproducing the Best Contemporary Folk Recording, A Tribute To Steve Goodman. In 2005 the label won another Best Contemporary Folk Album Grammy for John Prine's Fair & Square. • Board—W.O. Smith Music School; Member—NARAS, Leadership Music • Car collecting, farming, family



#### Patti Burgart Executive Director, leba

1622 16th Ave. S., Ste. 300 Nashville, TN 37212

**615-463-0161** Fax: 615-463-0163 info@ieba.org • www.ieba.org Burgart joined the International

Entertainment Buyers Association more than five years ago where she handles daily operations and organizes the annual conference iebaLive! The organization has over 700 members.

 Board—Music Industry Task Force; Member— CMA, ACM, NATD, NARAS • Golf and more golf

#### John Burns

President, CBuJ Enterprises, inc.

3730 Vulcan Dr., Nashville, TN 37211



**615-333-2112** Fax: 615-333-2132 johncbuj@bellsouth.net www.cbuj.com

Burns has been with the company since its 2001 inception. He oversses office operations of the distribution company whose

current clients include Sonny Burgess, John Conlee, Roxie Dean, David Frizzell, Jeannie Kendall and Luke Stricklin. • CMA, ACM, NARAS, NARM • Farming, animals, golf, skiing



#### Karen Byrd

Owner, Karen Byrd Artist Management and Public Relations 2020 Fieldstone Pkwy, Ste. 900-219 Franklin, TN 37069

**615-595-1500** Fax: 615-595-6844 karen.byrd@gmail.com

Started company in 2000 to repesent Garth Brooks. Currently manages The Grascals. Also publicist for The Grascals and other clients including Jerry Naylor's *The Rockabilly Legends: A Tribute to My Friends*, Ty England, Roger Murrah and the series of CD signings at Wal-Mart stores sponsored by Dr Pepper. Former VP Publicity at Capitol Records and in-house publicist at GB Management and Bob Doyle & Associates.

• CMA, ACM, NARAS • Spending time with family, going to movies, home decorating, visiting



historical sites, church activities

#### William Byrd Sr. VP, Big3 Nashville

903 18th Ave. S. Nashville, TN 37212

615-320-5480 Fax: 615-320-5746 wb@big3entertainment.com www.big3entertainment.com

Byrd handles production and daily operation of this label's Nashville office whose roster includes Joey Daniels and Jon Secada. • Board—Belcourt Theater • Show tunes, my children



### **B. Craig Campbell**VP Press/Publicity, Sony/BMG Music Nashville

1400 18th Ave. S. Nashville, TN 37212

**615-858-1300** Fax: 615-858-1338 craig.campbell@sonybmg.com

www.sonynashville.com

With the company more than 12 years, oversees publicity initiatives for artists on Sony Nashville's Columbia and Epic labels. • NARAS, CMA, ACM, CCMA • Soccer dad, church activities, weekend handyman



#### Vincent F. Candilora Sr. VP, Dir. of Licensing, ASCAP

Two Music Sq. W. Nashville, TN 37203

**615-742-5076** Fax: 615-742-5060 lblair@ascap.com • www.ascap.com Part of the performing rights

industry since 1969. Candilora is regarded as an authority on performing rights for composers and publishers and has testified frequently before Federal committees in both the House and Senate. Previously Executive VP with SESAC. Joined ASCAP in 1995. Responsible for licensing ASCAP repertoire. • Leadership Nashville, CMA

· Boating, hockey



**Buddy Cannon** Producer/Songwriter, **Bud Ro Productions** POB 128396, Nashville, TN 37212 615-320-4880 Fax: 615-320-4883

budro@comcast.net Currently produces Melonie

Cannon, Kenny Chesney, Jamey Johnson, Joe Nichols and Ray Scott. Was named 2004 Producer of the Year in the Music Row Awards. Spent six years at Mercury Records where he was instrumental in signing Shania Twain, Sammy Kershaw and Billy Ray Cyrus. Song catalog includes "Set 'Em Up Joe," "She's Not Cryin' Anymore" and "I've Come To Expect It From You." • CMA, NSAI, ACM, NARAS

#### **Keith Case**

Owner/Agent, Keith Case & Associates 1025 17th Ave. S., Fl. 2, Nashville, TN 37212 615-327-4646 Fax: 615-327-4949 keith@keithcase.com • www.keithcase.com



Case and his staff book some of America's top bluegrass, roots and folk acts, including Alison Krauss & Union Station, Peter Rowan, Tony Rice, David Bromberg, Dan Tyminski, Guy Clark, King Wilkie, Ralph Stanley and many others.

Established the company in 1984. • IBMA founding member, CMA, APAP and Folk Alliance • Fly fishing, deep sea fishing, poker tournaments



**Buzz Cason** Owner/President. Southern Writers Group/Creative Workshop/musicnashville.com 2804 Azalea Pl Nashville, TN 37204 615-383-8682 Fax: 615-383-8696

bcason@musicnashville.com • www.musicnashville.com Cason is a songwriter and producer who has written songs for U2, Gloria Estefan, Pearl Jam, Martina McBride and the Beatles. He authored the book

Living The Rock 'n' Roll Dream. . CMA Hall of Fame Board of Electors; Board-GIFT (non-profit organization assisting needs of music industry); Member—NARAS • Golf, photography, travel

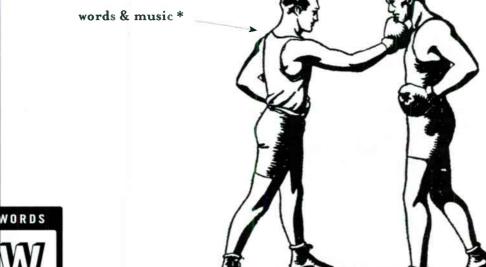


**Todd Cassetty** President/Member, Hi-Fi Fusion/ eTuneCity.com, LLC 816 18th Ave. S Nashville, TN 37203 615-298-3873 Fax: 615-244-3196

www.hififusion.com

Oversees online marketing campaigns for record companies and their artists, as well as DVD authoring, enhanced CD creation, e-card design, video capture/editing/encoding and online streaming services. Has been with the company for five years whose clients include ACM, Capitol, CMA, CMT, Curb, Lyric Street, SonyBMG, UMG and Warner Bros. • Board-NaFF; Member—CMA, ACM, Leadership Music

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Mark Hybner Publishing Little House Music

Marty McIntosh

Sure Fire Music **TenTex Music** 

World House of Hits

Kristin Wilkinson



**Bill Catino** Exec. VP, Promotion, UMG Nashville 60 Music Sq. E. Nashville, TN 37212 615-524-7500 Fax: 615-524-7766 bill.catino@umusic.com

www.umgnashville.com

Oversees all of the label group's radio promotion initiatives. Catino moved to Universal Nashville after a successful tenure at Capitol Nashville where he served in the same capacity. • CMA, ACM • Trains, Italian food



Liz Cavanaugh VP Publicity, Curb Records, Curb/Asylum Records 48 Music Sq. E. Nashville, TN 37203 615-321-5080 Fax: 615-321-5377 lcavanaugh@curb.com

Oversees publicity campaigns for artists signed to Curb Records and Curb/Asylum Records. Has been with label for 14 years. • CMA, ACM, NARAS, GMA . Animal rescue, writing

Acts as business manager for Pearl Jam, Wynonna,



James Cheek IV Vice President, Flood, Burnstead, McCready and McCarthy, Inc. 1700 Hayes St. Nashville, TN 37203 615-329-9902 Fax: 615-321-5074 jamie cheek@fbmm.com

Robert Randolph, Dierks Bentley, Butch Vig. Jo Dee Messina, and others. • Treasurer-Nashville Film Festival, Leadership Music • Tennis, travel, golf, spanish



Karen Clark Group VP/Mngr. Music Banking Nashville, SunTrust Bank Music Row Financial Center 1026 17th Ave. S Nashville, TN 37212

615-748-4434 Fax: 615-327-3602 karen.clark@suntrust.com • www.suntrust.com With SunTrust for 13 years. Oversees the Private Wealth Management Division at the SunTrust Music Row Financial Center, the first full-service bank on the row and one of SunTrust's largest Tennessee bank locations. Clark handles a wide range of financial services to the music industry and possesses Series 6 and 63 investment licenses. • Board-NARAS, T.J. Martell, SOURCE, Leadership Music, ACM, W.O. Smith Music School, GMA; Member-CMA, Nashville Screenwriter's Conference, Leadership Music, MTSU Advisory Board, CVB Membership Advisory Board, Nashville Chamber Entertainment and Business Partnership



**Dave Cline** President Seventeen Grand Recording 1001 17th Ave. S. Nashville, TN 37212 615-327-9040 Fax: 615-321-9666 dav17grand@bellsouth.net Principal owner of this popular recording studio for

ten years where he oversees all studio operations. Clients include Alison Krauss, Elton John, Rod Stewart, Jimmy Buffett, Moby, Tom Petty, and Garth Brooks. • AES, NARAS • Photography, snow skiina



**Barry Coburn** Co-Pres., Ten Ten Music Group, Inc. 33 Music Sq. W., Ste. 110 Nashville, TN 37203 615-255-9955 Fax: 615-255-1209 bcoburn@tentenmusic.com www.tentenmusic.com

Formed this publishing company in 1984 with his wife Jewel Coburn. Writers include Harley Allen, Keith Urban, Paul Brady, Angela Kaset, Bobby Huff, Angeleena Presley and Tim Finn. . CMA, ACM, NARAS, AMA . Outdoor photography. hiking, tennis, Vanderbilt Diabetes Center



#### **Jewel Coburn** Co-Pres., Ten Ten Music Group, Inc. 33 Music Sq. W., Ste. 110 Nashville, TN 37203 615-255-9955 Fax: 615-255-1209 icoburn@tentenmusic.com www.tentenmusic.com

Pitches songs and oversees operations for this 21-year-old publishing company whose writers include Keith Urban, Harley Allen, Paul Brady, Bobby Huff, Angela Kaset, Angeleena Presley and Tim Finn. • ACM, CMA, NARAS, AMA, SOURCE, Chicks with Hits . Cooking, running, gardening, raising two boys, board member of JDRF



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NIcole Cochran President, Nic of Time Communications 9 Music Sq. S., Ste. 235 Nashville, TN 37203

**615-771-2791** Fax: 615-843-0019 nicole@nicoftimepr.com

www.nicoftimepr.com

This 10-year-old full-service public relations and marketing firm caters to the audio sector of the music industry helping elevate the profiles of studios, producers and engineers. Current clients are Ocean Way Nashville, Karian Studios, producer/engineer John Jaszcz, and Music City Digital. Also coordinates the Audio Masters Golf Tournament to benefit engineers with medical problems or a life crisis. • Board—NAPRS; Member—NARAS, AES. CMA



George Collier
President, Aspirion Records
Group/V Tone Music, inc.
1200 Division St., Ste. 206
Nashville, TN 37203

**615-390-1874** Fax: 615-401-6998 gcollier@aspirionrecords.com

www.aspirionrecords.com

Long term business veteran runs day-to-day operations and acts as general manager of the company's artists: Collin Raye, Leland Martin, John Corbett, Robin English and others. • CMA, ACM



Pat Collins
President/COO, SESAC, inc.

55 Music Sq. E. Nashville, TN 37203

**615-320-0055** Fax: 615-329-9627 pcollins@sesac.com

www.sesac.com

Oversees the operations of this performing rights organization. Collins came to SESAC in 1995 after a 21-year career at ASCAP, where he held various positions in the licensing division, ultimately being named Director of General Licensing and National Sales. At SESAC, Collins served as Senior Director of Licensing before being named President/COO. He has appeared before various sub-committees of the United States Congress on legislative matters impacting copyrights and, in particular, copyright license guidelines in the United States. • Board—AMA, National Recording Preservation Board; Member—CMA, NARAS, NSAI, Leadership Music



Glenda Cones Studio Manager, Ocean Way Nashville 1200 17th Ave. S.

Nashville, TN 37212 615-320-3900 Fax: 615-320-3910

conesg@mail.belmont.edu

www.oceanwaystudios.com

Handles daily operations such as management of the studios, scheduling bookings and marketing. Current clients of Ocean Way are 3 Doors Down, Gretchen Wilson, Bob Seger and Brooks & Dunn. • CMA, NARAS, SOURCE, NAPRS, SOLID Alumni



#### Karen Conrad Consultant, BMG Music Publishing

1600 Division St. Nashville, TN 37203

615-687-5800 Fax: 615-291-7358 karen.conrad@bmg.com Conrad's publishing company

was bought by BMG in 1998. She was Sr. VP of BMG Music Publishing until 2005 and is currently advisor to the company. Conrad formerly worked as publishing coordinator at ASCAP Professional Manager for Blendingwell Music, publishing and tour coordinator for Jimmy Buffett, and promotion assistant at Mercury Records. • Board—Nashville Songwriters Foundation, Leadership Music, Faith Leader: Member—NSAI, CMA, NARAS, SOURCE



Tony Conway
President/Co-owner,
Buddy Lee Attractions, Inc.
38 Music Sq. E., Ste. 300

Nashville, TN 37203

**615-244-4336** Fax: 615-726-0429 tconway@blanash.com

www.buddyleeattractions.com

Oversees day-to-day operations of this more than 42-year-old talent agency. The company has represented some of the biggest superstars in country music, such as Hank Williams Jr., George Strait, Willie Nelson, Waylon Jennings, George Jones, Tammy Wynette, Ronnie Milsap, Garth Brooks, Dixie Chicks, and Lee Ann Womack. The agency also represents Miranda Lambert, Jason Aldean, Jamey Johnson, Jeff Bates, Jace Everett, Trent Willmon and Cowboy Crush. Conway is a

anyone can buy the software... not everyone has the passion the talent, the experience and the atmosphere...

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www.jamsync.com 615-320-5050

multichannel and stereo mixing and mastering encoding, high-def audio, video and audio editing sound design, DVD authoring, post production surround effects, voice over, upmixing small-run custom duplication

30-year veteran of the music business who, along with Buddy Lee, produced and promoted the Farm Aid concerts. He is the recipient of the Hubert Long Lifetime Achievement Award from the National Association of Talent Directors, and the CMA President's Award. Conway is the current executive producer of CMA Music Festival. . Board-Nashville Chamber of Commerce, MusiCares, T.J. Martell, W.O. Smith Music School, CMA (past President and Chairman, current Director); Member-IAAM, IAFE, NEA, NARAS, NACA, IEBA, SLA, OABA, NATD (past President); Licensed agent with AFM, SAG, AFTRA, AGVA · Hunting, boating



#### **Duke Cooper** Owner, Quantum Management 5340 Forest Acres Dr. Nashville, TN 37220 615-370-2426 Fax: 615-370-2428 duke@quantummgt.com

company in August 2004 to represent Travis Tritt. · CMA, ACM, NARAS · Astro physics, sports, reading, dancing



#### **Peter Cooper** Music Journalist. The Tennessean 1100 Broadway Nashville, TN 37203

615-259-8220 Fax: 615-259-8057 pcooper@tennessean.com • www.tennessean.com

Cooper has been with this Nashville newspaper for six years, writing about music and musicians. Also reviews albums, profiles artists and more. · Leadership Nashville · Nashville Sounds season ticket holder, member of Sheboygan, Wisconsin Elks Club #299



#### C. Paul Corbin VP. Writer/Publisher Relations. **BMI**

10 Music Sq. E. Nashville, TN 37203 615-401-2770 Fax: 615-401-2768 pcorbin@bmi.com • www.bmi.com

Joined BMI in December 2000 where he oversees Writer/Publisher Relations out of the Nashville office. Before joining BMI, Corbin spent 14 years with Gaylord/TNN prior to joining CBS Cable/ Viacom with its acquisition of TNN/CMT. He handled music industry development for TNN, CMT and Country.com. • Board—CMA, CMF, Country Music Hall of Fame, BMI Foundation, GMA, T.J. Martell, W.O. Smith Music School, The Ear Foundation, Belmont University Mike Curb College of Entertainment and Music Business, Chamber of Commerce Organizational Task Force, Sound and Speed; Trustee—NARAS (National Executive, Grammy TV and co-chair Long-Range Planning & Governance Committees); Board of Governors Nashville Chapter, Trustee-National Television Academy; Member—NATAS (Lifetime), NATD, IAFE, Humboldt State University Alumni Association (Lifetime): Co-chair Country In The Rockies Fundraiser for T.J. Martell Foundation; Board of Overseers, Vanderbilt-Ingram Cancer Center. • Family, boating, Titans football, wine collecting, electronic toys



#### **Sharon Corbitt-House** Studio Manager, The Sound Kitchen/Weston Entertainment 112 Seaboard Ln.

Franklin, TN 37067 615-370-5773 Fax: 615-376-7916 sharon@soundkitchen.com

www.soundkitchen.com

Corbitt joined The Sound Kitchen in 2005 after a 6-year stint at Ocean Way studio. Manages the six room recording facility and handles marketing and PR. Studio clients include Montgomery Gentry. Tayla Lynn, Relient K, Cole Deggs, Phil Vassar, Marc Broussard, Keith Urban, Ashley Monroe, Carrie Underwood and others. Has been featured on ABC, NBC, CBS, CMT and Nickelodeon in the past year. • Board-NAPRS, NARAS, SPARS · Sewing, cooking, collecting rare recordings, Native Americans rights issues



**David Coriew** President/CEO, Blue Hat Records/Corlew Music Group/CDB Inc. 17060 Central Pike

Lebanon, TN 372090

615-443-2112 ext. 115

Fax: 615-443-3140 Angela.wheeler@theCDB.com www.bluehatrecords.com Established Blue Hat in 1997. In charge of all operations of record label, publishing company and management company. Established Corlew Music Group in 1999, featuring catalogs of Chris Wallin and Jason Sellers, plus writers Tim Owens, Aaron Tippin, Angie Russell and Craig Monday. Also long-time personal manager for The Charlie Daniels Band. • Board—T.J. Martell Foundation:

Member-ACM, NARAS, CMA, IEBA • Aviation,



ranching, film production

#### Stephanie Cox President, Larga Vista Music POB 41164, Nashville, TN 37204 615-467-7065 Fax: 615-467-7066 stephanie.cox@largavistamusic.com www.largavistamusic.com Started company in October

1999. Oversees all aspects of music publishing. Writer roster includes Steve Seskin, Mark D. Sanders, Brandy Clark, Sunny Russ, Stephanie Urbina Jones, Jon McElroy, Jewels Hanson and Gary Burr. . CMA, Chicks With Hits, NARAS. SOURCE, Leadership Music Alumni



**David Crow** Associate Bass, Berry & Sims PLC 29 Music Sq. E. Nashville, Tn 37203 615-255-6161 Fax: 615-254-4490 dcrow@bassberry.com

www.bassberry.com

Represents and counsels individuals and entities throughout the entertainment industry such as producers, artists, publishers, songwriters and labels. • Pres./Chairman—IBMA; Member-NARAS, AMA, CMA, Folk Alliance, Leadership Music, AFM; Nashville, Tennessee and American Bar Associations • Fiddle player with The Osborne Brothers since 1992, spending time with wife Wendy and sons Sam and John



#### **Derek C. Crownover** Partner,

Hall, Booth, Smith & Slover, P.C. 611 Commerce St., Ste. 3000 Nashville, TN 37203

615-313-9911 Fax: 615-313-8008 dcrownover@hhss.net

www.hbss.net

Producer clients have sold in excess of 30 million records. Songwriter and publishing company clients have sold in excess of 50 million records. His firm represented the ASCAP and BMI Songwriters of the Year in 2005. In 2006, he will be the Chair of the Tennessee Bar Association's Entertainment and Sports Law Section. Former adjunct professor at the Curb Music Business School. Founder and first president of the Sports and Entertainment Law Society at the University of Tennessee College of Law. Academic All-SEC shortstop for Auburn University prior to attending and graduating from the University of Tennessee College of Law in 1994. Certified Agent by MLBPA. • Board--- T.J. Martell Foundation (General Counsel and Treasurer); Member-NARAS, Copyright Society of the South, CMA . Buying big loud shirts with Craig Wiseman, riding bikes with Marc Driskill, Susan Wasserman and Steve Markland, long days on the golf course with Chris Wallin and making salsa with Joel Tisinger and Jeff Burrow



#### **Benson Curb** VP Sales, Curb Records 48 Music Sa. E. Nashville, TN 37203 615-321-5080, ext. 322 Fax: 615-321-1964 bcurb@curb.com • www.curb.com

With company 13 years. Handles all sales distribution for the U.S. and Canada through WEA and Word Distribution. Curb roster includes Tim McGraw, LeAnn Rimes, Jo Dee Messina, Selah, Natalie Grant, Kimberley Locke, Hank Williams Jr. • Board-CMTA; Member-ACM, CMA • Tennis, golf, family



#### **Mike Curb** Chairman, Curb Records 48 Music Sq. E. Nashville, TN 37203

615-321-5080 Fax: 615-327-1964 biudd@curb.com Chairman and founder of the

label. Curb artists include Tim McGraw, LeAnn Rimes, Jo Dee Messina, Wynonna, Hank Williams Jr., Clay Walker, Sawyer Brown, Trick Pony, Blue County, Tyler Dean, Billy Dean, Steve Holy, Lisa Brokop, Cowboy Crush, Rodney Atkins, Hank Williams III, Bomshel, Amy Dalley and Hal Ketchum. The Belmont University Curb College of Entertainment and Music Business and Curb Center at Vanderbilt University have been established in his name. • Executive VP-CMF



#### **Rrad Daniei** Co-Owner, Island Bound Music/Daniel Entertainment 1204 17th Ave. S.

Nashville, TN 37212 615-320-5440 Fax: 615-320-5445 braddaniel@islandbound.com

Daniel formed Island Bound with Julie Daniel in 1993. Island Bound has generated over 700 major cuts and 58 singles. In 2004, Daniel

formed Daniel Entertainment, a management company in which he manages recording artist Crystal Shawanda. • CMA, NARAS, Leadership Music • Real estate, travel



Julie Daniel
Co-Owner, island Bound Music
1204 17th Ave. S.
Nashville, TN 37212
615-320-5440 Fax: 615-320-0849
julied@islandboundmusic.com
A 27-year veteran of the music

industry, Daniel formed Island Bound Music with Brad Daniel in 1993. The publishing company has generated over 700 major cuts and 58 singles. Daniel oversees several major catalogs and a staff of writers including Harley Allen, Steven Dale Jones, Leslie Satcher and many others. She is also a partner in Daniel Entertainment which manages recording artist Crystal Shawanda. • ACM, CMA, NARAS • Traveling, photography, gardening, bowling and walking my German shepherd Maggie



Michael Davis
President/Owner,
Digital Audio Post, Inc.
1217 16th Ave. S., Ste. A
Nashville, TN 37212
615-300-0511 Fax: 615-242-0101
digaudpost@aol.com

Digital Audio Post, Inc. completes post production audio for television shows, live concerts, commercials and film. Davis's recent work includes mixing Keith Urban's *Livin' Right Now* platinum DVD in 5.1 surround. He also served as audio producer and mixer for CMT's 100 Greatest Duets concert. Other recent projects include remixing songs by Rascal Flatts and Brad Paisley in 5.1 surround for movie soundtracks. • Board— AES; Member—AFM, NARAS, Leadership Music Alumni • Woodworking



Stephen Day GM, Skaggs Family Records 329 Rockland Rd. Hendersonville, TN 37075 615-264-8877 Fax: 615-264-8899 steve@skaggsfamilyrecords.com www.skaggsfamilyrecords.com

Responsible for day-to-day operations of the label where he has worked since 2001. Roster includes Ricky Skaggs, Cherryholmes, Melonie Cannon, The Whites, Mountain Heart, Paul Brewster, Andy Leftwich, Ryan Holladay and Keith Sewell.

• Board—IBMA; Voting Member—NARAS; Leadership Music Alumni • Hot-air balloon pilot,

scuba diving, off-road motorcycles



Robert Deaton Co-Owner, Deaton Flanigen Productions 1014 17th Ave. S. Nashville, TN 37212 615-329-2095 Fax: 615-329-0339

robertdfp@yahoo.com
Directs music videos and TV commercials. Clients include Martina McBride, Gretchen Wilson, Rascal Flatts, Big & Rich, Brooks & Dunn, ABC and NBC. Produced the Kenny Chesney Television Special and CMA Music Festival Television Special for ABC.

 Board—CMA; Member—NATAS, ACM, NARAS, Leadership Music
 Spending time with family and coaching his kids' sports teams



Jim Della Croce
Owner, The Press Office/
Pathfinder Management, Inc.
POB 159006, Nashville, TN 37215
615-419-9989 Fax: 615-673-8295
thepathfinder@mindspring.com
www.thepressoffice.com

Publicity roster includes John Anderson, The Beach Boys, Leon Redbone, and Mountain Laurel Center. Personal manager for Jessie Winchester and Mark Farner. • NSF, ACM, CMA, NARAS • Basketball, golf, woodworking

#### **Bill Denny**

**VP/Treasurer, National Tape & Disc, Inc.** 917 Tyne Blvd., Nashville, TN 37220



615-297-8494 Fax: 615-297-8494 billvu57@aol.com
Denny retired in 1998 from a 15-year presidency of Nashville Gas. Formerly headed the legendary Cedarwood Music which was subsequently sold

to Mel Tillis, then PolyGram. Denny is one of the three remaining CMA Lifetime Directors.

• Board—CMA, Leadership Music, CMF, National Tape Corp., Leadership Nashville; Member—

Tape Corp., Leadership Nashville; Member—NARAS, AGA, TGA, AOPA, Copyright Society of the South, Chamber of Commerce • Airplane pilot/owner, working with domestic violence intervention center, SCORE (Service Corp of Retired Exec.'s) Counselor



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Stuart Dill
President/CEO,
Refugee Management
9005 Overlook Blvd.
Brentwood, TN 37027
615-256-6615 Fax: 615-236-1111
stuart@refugeemanagement.com

Founded the company 16 years ago where he manages The Wreckers, Jessica Harp, and Jennifer Hanson. • NARAS, CMA, ACM



John R. Dorris
President,
The Hallmark Direction Company
713 18th Ave. S.
Nashville, TN 37203
615-320-7714 Fax: 615-320-5799
ejbutler@hallmarkdirectionco.com

A business and personal manager whose company's clients include Montgomery Gentry, Blake Shelton, The Whites, Dean Dillon, Ray Scott, Jeff Bates, and Trent Willmon. Also a Certified Public Accountant. • Board—ACM (Treasurer); Member—CMA • Golf



Bob Doyle
Owner, Bob Doyle & Associates,
Major Bob/Rio Bravo Music
1111 17th Ave. S.
Nashville, TN 37212
615-329-1040 Fax: 615-329-1021
bdoyle@majorbob.com

www.majorbob.com
The longtime manager of Garth Brooks, Doyle
also manages Lane Turner and George Canyon.

As a publisher, he has more than 40 ASCAP publisher awards. Writers include Neil Thrasher, Brooks, Canyon, Bo Allen, Casey Koesel, Brent Baxter and Turner. He previously served as Director of Membership Relations at ASCAP and as Assistant Director of A&R at Warner Bros. Doyle is a retired Lieutenant Colonel with the Tennessee Air National Guard and served as a pilot in Desert Storm. • Board—NMPA; ASCAP Board of Review; Member—CMA, NARAS, ACM



Chris DuBois
Partner, Sea Gayle Music
35 Music Sq. E.
Nashville, TN 37203
615-259-9460 Fax: 615-259-3470
cdubois@seagayle.com
Co-founded Sea Gayle Music in

1999 with Frank Rogers and Brad Paisley. He serves as GM overseeing day-to-day operations.



Tim DuBois
Senior Partner, Universal South
40 Music Sq. W.
Nashville, TN 37203
615-259-5300 Fax: 615-259-5301
tim.dubois@umusic.com
This former college accounting

teacher headed Arista's Nashville branch for more than a decade, bringing it to profitability the first year in business. DuBois first made a name in the music business as a songwriter, then went on to establish and produce Restless Heart. At Arista, one of his first signings was Alan Jackson, and he is also credited with putting together two songwriters

to form the very successful duo, Brooks & Dunn. DuBois and his partner, Tony Brown, formed Universal South, a joint venture record label with Universal in 2002. • Board—CMA, ACM; Member—NSAI, NARAS



Jerry Duncan
Owner, Jerry Duncan Promotions
2 Music Circle S., Ste. 205
Nashville, TN 37203
615-251-0905 Fax: 615-251-9848
jerry@duncanpromo.com
www.duncanpromo.com

Started record promotion company in 1982 specializing in secondary promotion. Promotes radio airplay at over 500 staions including *Music Row, Indicator,* Texas and non-reporting stations for the purpose of airplay and sales. • CMA, ACM, IBMA, NARAS, BMI • Tennis, basketball, reading



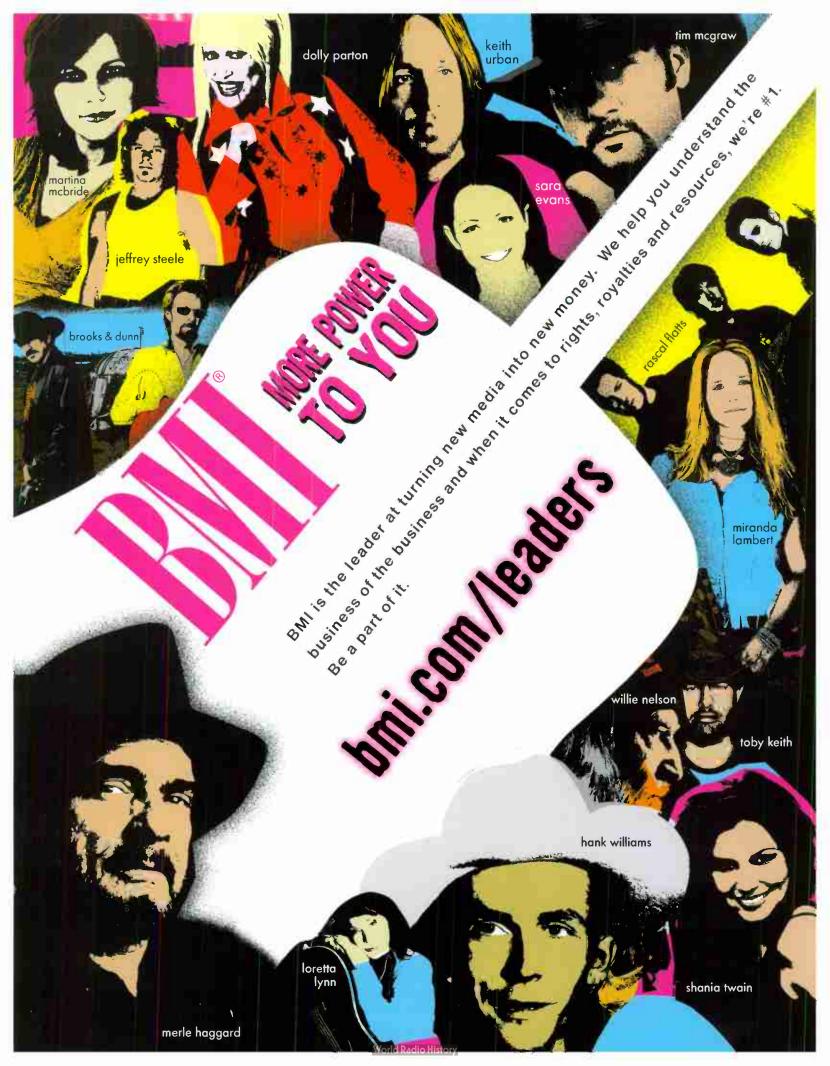
## Mike Dungan President/CEO, Capitol Nashville 3322 West End Ave., Fl. 11 Nashville, TN 37203 615-269-2000 Fax: 615-269-2086 mike.dungan@emicap.com www.capitolnashville.com

Dungan has been with Capitol Nashville for six years where he oversees the label whose roster lists Keith Urban, Trace Adkins, Chris Cagle, Dierks Bentley, Jamie O'Neal, Kenny Rogers, Merle Haggard, Eric Church, Ryan Shupe & The RubberBand and many others. • President—CMA; Board—ACM, CRB; HMWH Elder; Member—NARAS, Leadership Music



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Dave Durocher
VP, BugMusic/Nashville
1910 Acklen Ave.
Nashville, TN 37212
615-279-0180 Fax: 615-279-0184
daved@bugmusic.com
www.bugmusic.com

Durocher oversees all Nashville operations for the Los Angeles-based publishing administration company. With the company since 1992.

Nashville copyrights include Alison Krauss, Johnny Cash, Vince Neil, Jim Lauderdale, Bela Fleck, Josh Rouse, Kings of Leon and Buddy and Julie Miller. • NARAS, CMA



Dan F. Ekbäck VP Operations, Bluewater Music Services Corp. 1218 17th Ave. S. Nashville, TN 37212 615-327-0808 Fax: 615-327-0809 dan@bluewatermusic.com

www.bluewatermusic.com

With the company nine years where he heads the administration division. Responsible for all licensing (mechanical, synchronization, print, etc.), contracts and administration. In charge of all international matters and activities, affiliating with performing and mechanical rights societies and sub-publishers. Pitches to international markets and oversees day-to-day operations. Stockholm native worked in Sweden's music industry before relocating to Nashville in 1990. • Board—Copyright Society of the South; Member—CMA (Lifetime), NARAS, Americana Music Association • Travel, cooking, ice hockey



Jon Elliot
VP Marketing & Artist
Development, RCA
1400 18th Ave. S.
Nashville, TN 37212
615-301-4351 Fax: 615-301-4349
jon.elliot@sonybmg.com

www.rcalabelgroup.com
With RCA for over 10 years, Elliot is responsible
for and oversees all marketing initiatives for artists
on the RCA and Arista rosters. • CMA, ACM

• Family, golf, travel



Kitty Moon Emery President/Chief Manager, Moll Anderson Home 2303 21st Ave. S. Nashville, TN 37212 615-292-9123 Fax: 615-292

Nashville, TN 37212 615-292-9123 Fax: 615-292-9111 kitty@mollandersonhome.com www.mollandersonhome.com

Emery is very involved in community activities, especially those which unite the music and business arenas. Winner of Leadership Music's 1999 Bridge Award and 2002 Harpeth Hall Distingished Alumna. Named 2002 Nashvillian of the Year. Moll Anderson Home is a multi-media lifestyle entertainment company with a number of proprietary products.

• Chair—Nashville Sports Authority; Steering

Committee—Nashville Sports Authority; Steering
Committee—Nashville's Agenda; Past President—
Rotary Club of Nashville, Leadership Music;
Board—Bank of America, CMA (past President & Chairman), Leadership Music, Leadership
Nashville, Metro Tourism and Convention
Commission (past Chairman) • Movies, Vanderbilt
football and basketball, Titans and Predators



Paula Erickson
Owner, Erickson Public Relations
54 Brookhill Cir.
Nashville, TN 37215
615-665-5950 Fax: 615-665-5970
paula@ericksonpr.com

This four-year-old publicity company expanded into film publicity in 2005, working with 20th Century Fox Films on the publicity campaign for the Academy Award winning Walk The Line. EPR will work on the film Flicka in 2006. Other clients include Country Weekly, Erika Jo, Rockie Lynne, Raul Malo, Lee Roy Parnell, and Universal South Records. Prior to launching EPR in 2002, spent five years as Dir. of Sales & Marketing for Gavin magazine and six years at RCA Nashville, the last two as Manager of A&R.

• Board— State of TN Foster Care Review; Childhelp USA; Member—ACM, CMA, SOURCE



Rod Essig Agent, Creative Artists Agency 3310 West End Ave., Fl. 5 Nashville, TN 37203 615-383-8787 Fax: 615-383-4937 ressig@caa.com

With CAA since 1993. Responsible agent for Martina McBride, Phil Vassar, Reba McEntire, Tim McGraw, Barbara Mandrell, Billy Gilman, Carolyn Dawn Johnson, Catherine Britt, Heart, Hot Apple Pie, LeAnn Rimes, REO Speedwagon, Styx, Shannon Brown, ZZ Top, Whitney Duncan, and Ryan Tyler. • VP—ACM; Sec./Treas.—NARAS: Member—CMA, NATD.



NARAS • Riding my Harley

John Ettinger
VP Promotion, Mercury Nashville
60 Music Sq. E.
Nashville, TN 37203
615-524-7539 Fax: 615-524-7619
john.ettinger@umusic.com
Has been with the label for 12

years. Handles radio promotion for Mercury artists including Shania Twain, Sugarland, Billy Currington, Julie Roberts and many others. • Hockey, anything sports related

#### **Ben Farrell**

#### Artist Representative, Varnell Enterprises

630 3rd Ave. S., Nashville, TN 37210 615-259-3131 Fax: 615-259-3192 varnelle@bellsouth.net

Thirty-plus-year industry veteran heads this artist touring representative firm. Works with self-promoted artists including George Strait, Kenny Chesney, Toby Keith, Reba McEntire, Rascal Flatts, and Brad Paisley on their tours across North America. Also works with the CMA Music Festival



Chris Farren
President, Combustion Music
1609 17th Ave. S.
Nashville, TN 37212
615-515-5490 Fax: 615-269-6883

chris@combustionent.com
Producer/songwriter Farren

formed Combustion Music in 2001 with manager Ken Levitan where he oversees the publishing, production and record companies. He is a twotime Grammy nominee and ten-time ASCAP award winner. The Combustion roster includes Kings of Leon, producer/writer Drew Ramsey, Gordie Sampson, Blair Daly, Ashley Gorley and Michael Logen. Combustion Records has released soundtracks to the films We Were Soldiers and The Banger Sisters. • Board—ACM, NFF; Member—NARAS, CMA, NSAI, ASCAP, SAG, AFTRA, AFM



Paul Fenn Joint Managing Director, Asgard Promotions 125 Parkway, London, NW1 7PS 44-20-7387-5090 Fax: 44-20-7387-8740

paulfenn@asgard-UK.com

With company for 35 years, Fenn runs daily operations, concert promotion and acts as an international booking agent for clients including Faith Hill, Emmylou Harris, Dolly Parton, Mindy Smith, Raul Malo, Lucinda Williams, and Steve Earle.

 Board—CMA; VP—U.K. Agents' Association; Exec. Council/Treasurer—U.K. Concert Promoters Association • Commuting to house in Edinburgh



## Patrick Finch Sr. VP/GM, Dimensional Music Publishing 1226 17th Ave. S. Nashville, TN 37212 615-321-9019 Fax: 615-321-1841 patrick@dmusicpublishing.com

Finch handles all daily operations of this publishing company which owns the DreamWorks and Teracel catalogs. • CMA, NARAS, Leadership Music Alumni • Habitat for Humanity, golf, going to the lake, spending time with wife Cindy and sons Luke and Jake



Tim Fink
Associate VP, Writer/Publisher
Relations, SESAC
55 Music Sq. E.
Nashville, TN 37203

**615-320-0055** Fax: 615-321-6290 tfink@sesac.com • www.sesac.com

Fink joined the organization in 1990. Oversees all aspects of the Nashville writer/publisher relations staff. • CMA, ACM, NARAS, NSAI, RIAA, CCMA, Folk Alliance. Film Music Network



Martin Fischer President/Owner, High Five Entertainment 1111 16th Ave. S. Nashville, TN 37212

**615-321-2540** Fax: 615-321-2546 martinfischer@hfetv.net

www.highfiveentertainment.com
Began company in 1983 that oversees projects from development through delivery for network and cable television. Recent clients include Great American Country, Grand Ole Opry, SonyBMG Music Entertainment, Curb Records Home Video, Speed Channel, Fox Sports Net and CMT Canada.

• Board—EAR Foundation, W.O. Smith Music School; Member—NARAS, CMA



Pete Fisher VP/GM, Grand Ole Opry, Gaylord Ent. 2804 Opryland Dr. Nashville, TN 37214 615-871-5812 Fax: 615-871-5719 pete.fisher@opry.com

www.oprv.com

Oversees production of the Grand Ole Opry television, radio and syndicated radio programs. With the company since 1999, Fisher also oversees all aspects of the Opry House, Acuff Theatre and Opry Plaza. • Board-ACM • Running



**Larry Fitzgerald** President, Fitzgerald Hartley 1908 Wedgewood Ave. Nashville, TN 37212 615-322-9493 Fax: 615-322-9582 fitznash@aol.com

Fitzgerald was President of Caribou Management from 1967-1977 managing such artists as Chicago, The Beach Boys, Billy Joel, Paul McCartney and many others. Founded The Fitzgerald Hartley Company with Mark Hartley in 1977. Opened the Nashville office in 1984. Fitzgerald Hartley currently manages Vince Gill, Brad Paisley, LeAnn Rimes, Dwight Yoakam, The Robert Cray Band, Nitty Gritty Dirt Band, Toto, Olivia Newton-John, Hanna-McEuen among other developing and established artists. Co-produces Country Music Across America for GAC and is in charge of their Television and Motion Picture Divisions. • Board—CMA; Member—ACM, NARAS



George J. Flanigen IV Co-Owner, Deaton Flanigen Productions 1014 17th Ave. S. Nashville, TN 37212 615-329-2095 Fax: 615-329-0339 Directs music videos and TV commercials. With company 20 years. Clients include Martina McBride, Gretchen Wilson, Rascal Flatts, Big & Rich, Brooks & Dunn, as well as NBC and ABC.

 Board—NARAS; Member—CMA, ACM, NATAS. Leadership Music • Racing cars and motorcycling



Van Fletcher Sr. VP/GM, Universal South 40 Music Sq. W. Nashville, TN 37203

615-259-5300 Fax: 615-259-5373 van.fletcher@umusic.com www.universal-south.com

In his fourth year with the company, Fletcher oversees daily operations of the label as well as sales, marketing, promotion and artist development. Fletcher's career includes Virgin Records Nashville EVP/GM and Polygram Group Distribution in New York as Sr. VP of US Sales and Branch Distribution. · Leadership Music, ACM, CMA, NARAS, NARM, IBMA . Family, music, golf, coaching



**Chet Flippo** Editorial Director, CMT/CMT.com 330 Commerce St. Nashville, TN 37201

615-335-8400 Fax: 615-335-8619 chet.flippo@cmt.com www.cmt.com

With company six years. Oversees editorial content for CMT and CMT.com. Previously Nashville Bureau Chief for Billboard. Also a prolific author whose books include Your Cheatin' Heart: A Biography of Hank Williams, It's Only Rock & Roll: On Tour with

The Rolling Stones and Graceland. • Board-Mike Curb College of Entertainment Business at Belmont University; Member—CMA, NARAS, Leadership Music • Music history



Chuck Flood Partner, Flood, Bumstead, McCready & McCarthy, Inc. 1700 Hayes St., Ste. 304 Nashville, TN 37203

615-329-9902 Fax: 615-321-5074 chuck flood@fbmm.com

Specializes in business and financial management. Clients include Don Schlitz, Vince Gill, Joe Nichols, Patty Loveless, Buddy Jewell, and Clay Walker.



Kira Florita **Executive Director.** Leadership Music POB 158010. Nashville. TN 37215 615-524-7866 Fax: 615-524-7668 Kira@leadershipmusic.org www.leadershipmusic.org

Florita directs day-to-day operations of the educational 501(c)(3) non-profit founded in 1989. Duties include supervising and supporting Committee and Alumni activities. Also facilitates fundraising, program planning, industry relationships, and strategic alliances. Formerly VP Marketing and historical producer for Mercury/ Lost Highway and winner of a 1998 Grammy for Best Historical Recording for The Complete Hank Williams boxed set. . CMA, NARAS, CMF, Nashville Rotary, Chamber of Commerce, Leadership Nashville

### Congratulations to all the writers at BIG YELLOW DOG!



Pictured (L-R): Shawn Camp, Karyn Rochelle, John Scott Sherrill and Mindy Smith. Not pictured: Josh Kear

#### **IOSH KEAR**

"Before He Cheats" — Carrie Underwood double platinum album

#### SHAWN CAMP

"Nobody But Me" — Blake Shelton single "Burning The Honky Tonks Down" — Alan Jackson platinum album

#### **IOHN SCOTT SHERRILL**

"If I Didn't Know Any Better" — Alison Krauss gold album "Modern Day Drifter" — title cut Dierks Bentley platinum album

#### MINDY SMITH

"If I Didn't Know Any Better" — Alison Krauss gold album

#### KARYN ROCHELLE

"Georgia Rain" — Trisha Yearwood single



1313 16th Avenue South, Nashville, TN 37212 • (615) 385-3130 phone • (615) 385-0277 fax



Tom Forrest

President/Partner, Taillight TV

1223 17th Ave. S.
Nashville, TN 37212

615-385-1034 Fax: 615-385-1024
tomforrest@taillight.tv
www.taillight.tv

Forrest acts as executive producer for music-based television programming and music videos. Recent clients include CMT, MTV, RCA, Curb, Sony, Capitol, and Warner Bros. Founded the company in August 2000. • CMA, NARAS, ATAS, ACM



#### **Fletcher Foster**

Sr. VP Marketing, Capitol Nashville 3322 West End Ave., Ste. 1100 Nashville, TN 37203 615-269-2000 Fax: 615-269-2059 fletcher.foster@emicap.com www.capitol-nashville.com

Foster oversees all marketing aspects of the label and day-to-day operations. • Board—NARAS Board of Trustees, Leadership Music, Make-A-Wish (VP), Gilda's Club, T.J. Martell; Member—ACM, CMA, NARAS • Fitness, travel



Darrell Franklin
Partner, A&R, Dann Huff
Productions/Diver Dann Music
1105 17th Ave. S.
Nashville, TN 37212
615-320-7458 Fax: 615-329-1930
darrell@diverdannmusic.com

Has worked at this company for five years where he handles publishing and A&R. Recent clients include Keith Urban, Rascal Flatts, Faith Hill, LeAnn Rimes, Kenny Rogers and Sarah Buxton.

• CMA, NARAS • Skiing, football



Garth FundIs

Producer/Owner, Sound Emporlum
3100 Belmont Blvd.
Nashville, TN 37212
615-383-1982 Fax: 615-383-1919
gmfmusic@aol.com
www.soundemporiumstudios.com

Fundis has owned the Sound Emporium recording

studio for 15 years. Currently produces Sugarland, Trisha Yearwood and Chad Austin. Has worked with artists such as Keith Whitley, Buddy Jewell, Don Williams, and New Grass Revival. • Chair Emeritus —NARAS; Sec./Treas.—GRAMMY Foundation; Board—MusiCares, LARAS; Member—CMA, ACM



Joe Galante Chairman, RCA Label Group 1400 18th Ave. S. Nashville, TN 37212

**615-301-4310** Fax: 615-301-4301 joe.galante@sonybmg.com www.rcalabelgroup.com

Galante has been with RCA for more than 30 years. Under his leadership, the country label developed such gold and multi-platinum acts as Alabama, The Judds, K.T. Oslin, Clint Black, Kenny Chesney, Martina McBride, Keith Whitley, Sara Evans, Andy Griggs and Lonestar. Galante helms this powerful label group with over 25 artists including Alan Jackson, Brooks & Dunn and Brad Paisley. • Board—CMA, Gibson Guitar Corp., T.J. Martell Foundation, Nashville Convention and Visitors Bureau; Member—ACM, NARAS, Leadership Music founding member



Byron Gallimore
Owner/Producer,
Song Garden Publishing, LLC
25 Music Sq. E.
Nashville, TN 37203
615-244-8950 Fax: 615-244-4711
anncallis@mindspring.com

Gallimore oversees all daily operations of his publishing company. Previously President of Pride Music Group for 13 years. Has independently produced or co-produced Tim McGraw, Faith Hill, Lee Ann Womack, Terri Clark, John Michael Montgomery and many more. • CMA, ACM, NARAS, BMI • Golf, Civil War buff

#### Clarke Gallivan President, Ruckus Flims

4610 Charlotte Ave., Nashville, TN 37209 **615-298-5818** Fax: 615-292-0204

clarke@ruckusfilm.com • www.ruckusfilm.com



With company 20 years. Producer and executive producer for music videos, commercials and TV. Clients include Sony, Warner Bros., Mercury, Broken Bow Records, Sugar Hill, Capitol Nashville, Turner South, Dualtone, Universal South.

 Board—NFF; Member—CMA, Leadership Music Alumni
 Hiking, cooking, reading, photography

#### **Ronnle Gant**

President, HorlPro Entertalment Group
1819 Broadway, Nashville, TN 37203
615-329-0890 Fax: 615-329-1874
ronnie@horipro.com • www.horipro.com
Gant joined the company over 15 years ago where
he is responsible for day-to-day operations. • CMA,

NARAS • Golf, visiting grandchildren in Ohio



Rusty Gaston GM/Partner, This Music 20 Music Sq. E. Nashville, TN 37203 615-733-0202

rgaston@thismusic.com www.thismusic.com

Opened the publishing company in 2006 where he oversees all aspects of operations. Writers include Tim Nichols, Connie Harrington, and Ben Hayslip. Previously spent four years as GM of Song Garden Music. • CMA, ACM • Pursuing Good Times!



### **Tammy Genovese**Chief Operating Officer, Country Music Association

One Music Circle S. Nashville, TN 37203

**615-244-2840** Fax: 615-726-0314 tgenovese@cmaworld.com

www.cmaworld.com

ray charles

Genovese has been with the organization for 20 years where she oversees the day-to-day operations and general management of the CMA and its staff. • Board—SOURCE; Member—NARAS, Canadian Country Music Association, ACM, Leadership Music alumnus • Running, spending time with family and friends

Golden Oak Music proudly congratulates Ruby Gold upon the re-release of her song

"Wish I'd Never Loved You At All" in the recently-released CD & DVD,

Ray Charles-50 Years of Music.

This powerful ballad is presented by Mister Charles as a duet featuring the Queen of Soul, Miss Gladys Knight.



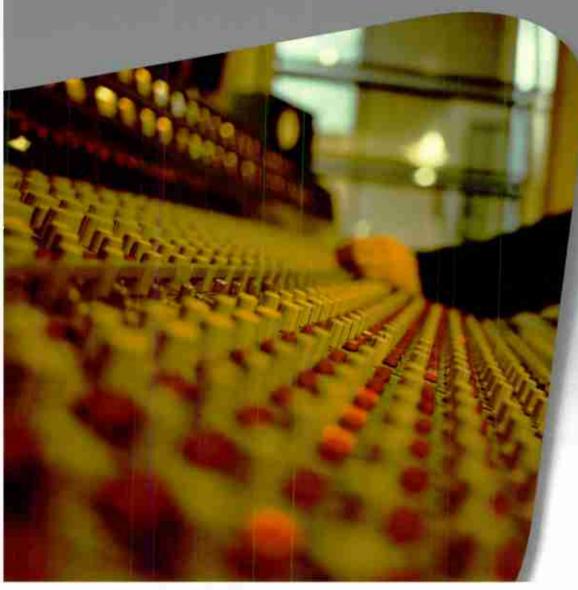
Ruby's co-writer on this outstanding song is Kim Morrison. We also appreciate our publishing partner, Hori Pro Music. Trivia tidbit: The original demo vocal was performed by Kim and her featured duet partner was Nashville's Dobie Grey.

Golden Oak Music is an ASCAP affiliated company. 615.754.0299 Dan.Gold@comcast.net



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#### **Tracy Gershon**

VP of A&R, Warner Bros. Nashville 20 Music Sq. E. Nashville, TN 37203 615-748-8000 Fax: 615-214-1523 tracy.gershon@wbr.com

tracy.gershon@wbr.com www.wbrnashville.com

Has been with the label for one year where she oversees all functions of the A&R department. The Warner Bros. roster includes Faith Hill, Big & Rich, Blake Shelton and many others. • Board—NARAS; Member—CMA, ACM, Leadership Music, Actors Bridge • Music, theater, baseball, reading, animals



#### **Katle Gillon**

President/Owner, The Gillon Group 2210 8th Ave. S. Nashville, TN 37204 615-298-3533 Fax: 615-269-8686 katiegillon@comcast.net Gillon launched the company in

2004 after spending almost 30 years at MCA. She offers management, artist development, marketing, creative services and image consulting services. Currently manages Chely Wright and serves as Executive Project Coordinator for the CMA's Country Music Retirement Community. Other clients include Equity Records, Clint Black, Shannon Lawson, Little Big Town, and Carolina Rain.

- Board—Reading, Writing & Rhythm Foundation; Member—CMA, ACM, NARAS, SOURCE, Alumnus of Leadership Nashville and Leadership Music
- Golf, gardening, book club, travel, movies, family and pets



#### **Jimmy Gilmer** Owner, JAG Management

41 Music Sq. E. Nashville, TN 37203 **615-726-3230** Fax: 615-256-7154 jagbase@comcast.net Nine-year-old artist management

firm represents Jason Meadows, Whitney Duncan and Will Hedgecock. Gilmer has held a number of major publishing posts in Nashville. He previously ran EMI's production division and spent four years as head of SBK Nashville before it merged with EMI in 1989. Enjoyed brief career as pop singer with the hit "Sugar Shack." • Board—NARAS; Member—CMA, ACM • Fly fishing, golf



### Steven Gladstone Member/Partner, Gladstone & Baker, PLLC

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Gladstone represents artists, songwriters, music publishers, managers and entertainment business entities in industry matters and represents executives in employment matters. Also a consultant on entity formation, funding and business planning for entertainment industry clients and a public speaker on music business and funding issues. Entrepreneur-In-Residence at Loyola University School of Business where he is designing and teaching a new course in music finance. Nashville developer of intellectual property asset securitization. Chairman, Film Music Workshop, Inc. • CMA, NARAS, Leadership Music, International Association of Entertainment Lawyers; Nashville, Tennessee, and Missouri Bar Associations • Teaches fly fishing



#### Randy Goodman President, Lyric Street Records

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President of Lyric Street since

its July 1997 inception. • Board—CMF, CMA; Member—ACM



#### John Grady President, Sony Nashville 1400 18th Ave. S. Nashville, TN 37212

615-858-1300

john.grady@sonybmg.com In May of 2003, Grady became

President of Sony Nashville where he oversees all aspects of operations. Under his watch the division

has enjoyed the quadruple platinum success of Gretchen Wilson. In his former position as Sr. VP of Sales, Marketing for Mercury Nashville/Lost Highway, he was instrumental in developing and marketing the career of Shania Twain and the multi-platinum movie soundtrack for O Brother, Where Art Thou? • Board—CMA, CMF, T.J. Martell, NFF, Wilderness Inquiry, Juvenile Diabetes Research Foundation; Member—ACM, NARAS



### Jeff Green Executive Director, Americana Music Association 411 East Iris Dr., Ste. D

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www.americanamusic.org
Leads all development initiatives and operations
for this music trade organization serving the
Americana music community including the annual
conference and Honors & Awards, weekly radio
chart, membership and marketing. With the
organization since October 2004. • Member of CMA
International Advisory Group, CMA Membership
Development Committee, and Leadership Music

Enjoys tennis, skiing, golf, and cooking

#### **Ted Greene**

#### Partner, Modern Management

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tgreene@modmgmt.com • www.modmgmt.com Greene is a Partner in this management company whose clients include Diamond Rio, Sara Evans, Josh Turner, Willie Allen, and Scott McKain.



### Bill Gubbins Editor in Chief, Country Weekly

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With Country Weekly since 2005, Gubbins directs all content of the publication. • Baseball



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Co-owner of this six-year-old PR, marketing and management firm with Debbie Holley. PR/Marketing clients include Tracy Lawrence, The Bakers, Bryan White, Nashville Star Tour, Wildhorse Saloon, 262 Five, Ltd., Great Tennessee Air Show, Lulu's Tennessee Treats, Aerial Entertainment, and the Airshow Network. Guidry also manages The Bakers and Ruby Lovett. Guidry also holds a J.D. from Pepperdine University School of Law and teaches Copyright Law as an Adjunct Professor. • CMA, ACM • Collector of guitars, muscle cars, and "Popeye" memorabilia; Executor of The Gregory Michael Francis Guidry Memorial Fund, a philanthropic endeavor



Cathy Gurley Owner, Gurley & Co. POB 150657, Nashville, TN 37215 615-269-0474 Fax: 615-297-8755 cathy@gurleybiz.com www.gurleybiz.com

Media, marketing and management company formed in 1985. Current clients include Robert Johnson Blues Foundation, Spirit of America Tours, Karen Taylor Good and TaTanka Music. • Board—T.J. Martell. American

Roots Music Education; Member—Leadership Music Alumni, NARAS, CMA • Enjoys Tennessee parks, book clubs and learning Spanish from her grandchildren.



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J. D. Haas Entertainment
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Haber provides accounting and business management services to entertainment clients.

Offices are located in Nashville, Paris, and Encino, Calif. Clients include Randy Travis, Joe Cocker, Brian Setzer, Lynyrd Skynyrd, Paula Cole, Ryan Adams, Nickel Creek, Jet, The Vines, Evanescence, Rodney Crowell, Lyle Lovett, Pat Benatar, Take 6, Peter Frampton, Raul Malo, Hal Ketchum, Jim Lauderdale, Lucinda Williams, Carrie Underwood, Relient K, Hot Apple Pie, and KD Lang. • Board—Nashville Screenwriters Conference (President), Image Entertainment; Member—AARC, Assc. of Independent Music Publishers, ACM



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615-329-9394 Fax: 615-329-9397
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Manages Darryl Worley, Stevens Sisters and Mark Wills. • CMA, ACM, NARAS • Family time, golf, skiing, sailing



Alvin G. Hagaman, Jr.
Member, O'Nell Hagaman, PLLC
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www.hotschatzpr.com

Recently celebrated the company's 14th year. Clients presently include Trace Adkins, Steve Azar, Chris Cagle, Jessi Colter, Patti Page, and "Soundstage" (PBS Concert Series). • Board—ACM; Member—CMA, NARAS • Cooking and listening to great music. Also trying to learn Italian in my spare time



David Haley
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Joined Equity one year ago y

Joined Equity one year ago where he oversees national radio promotion for the label's roster including Clint Black, Little Big Town, Mark Wills, Carolina Rain and Laura Bryna. • Board—CRB, Midwest Conclave (Advisory Board); Member—ACM, CMA, SESAC • College football, vintage cars



Dennis P. Hannon Executive VP/GM, Curb Records 48 Music Sq. E. Nashville, TN 37203 615-321-5080 Fax: 615-321-2893 dhannon@curb.com www.curb.com

Held several executive positions with CBS Records and Capitol Records prior to joining Curb in 1991. Handles general management of day-to-day operations of the label whose roster includes Tim McGraw, LeAnn Rimes, JoDee Messina, Wynonna, Trick Pony, and Hank Williams Jr.

· Hockey, boating



Edward Hardy President, Great American Country 49 Music Sq. W., Ste. 301 Nashville, TN 37203 615-327-7530

ehardy@scrippsnetworks.com

www.gactv.com

Hardy is responsible for all operations of the television network Great American Country. Has been with the company for more than 11 years.

• Board—CMA, W.O. Smith Music School, T.J.

Martell; Member—ACM • Golf, fitness activities



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Harless has been with the bank for over 20 years where she works with music industry clients on matters of deposit, credit, cash management, estate planning and investments. Also coordinates AmSouth's participation in music industry and non-profit events. • Board-W.O. Smith Music School, T.J. Martell Foundation, NARAS, Belmont's Curb College of Entertainment and Music Business Advisory Board; Member—CMA, GMA, NATAS. NSAI, Chamber of Commerce Music Industry Task Force



#### Jimmy Harnen VP Promotion, Capitol Nashville

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Joined Capitol in November 2004, Oversees all aspects of the radio promotion department and radio-related activities for all Capitol Nashville artists. . Leadership Music, ACM, CMA, ASCAP · Road biking, running, spending time with my family



#### **Ed Harper** President, The Harper Agency POB 144

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Company opened 20 years ago where he oversees booking for sizable gospel and Christian artist roster including The Martins, The Isaacs, Lewis Family, Legacy Five, Gold City, Booth Bros. and many more. • President—Gospel Music Trust Fund; Board chairman—GMA Foundation; Committee chairman—GMA Gospel Music Hall of Fame; VP—SGMG; Member—Leadership Music · Golf, reading

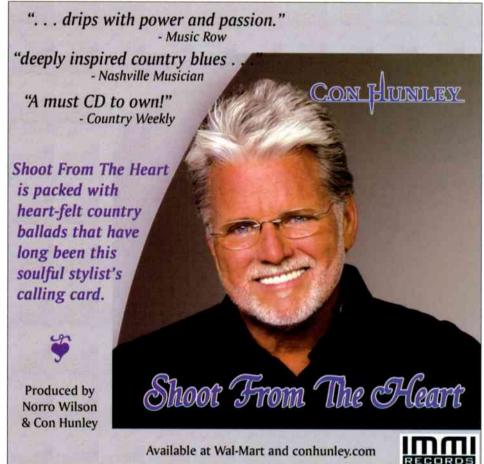


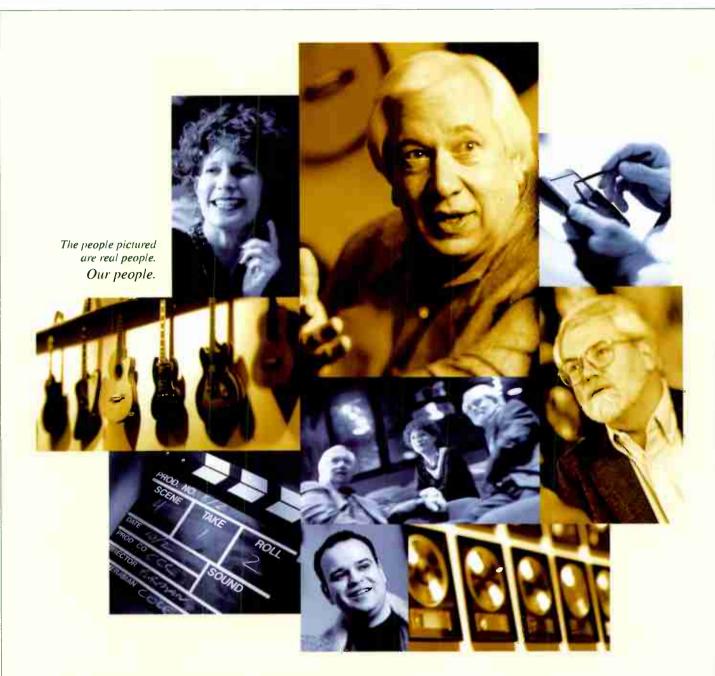
#### **Randy Harrell** President. Shell Point Music, Inc.

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www.shellpointmusic.com

Has been with company for over seven years where he is responsible for all aspects of publishing company and artist management. Won 2001 CMA Song of the Year Award for "Murder On Music Row." Currently managing Rhonda Towns. · IBMA, CMA, NARAS · Baseball, surfing, spending time with wife and two kids





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**Cheryl Harris** Member, O'Neil Hagaman 1025 16th Ave. S., Ste. 202 Nashville, TN 37212 615-320-5291 Fax: 615-320-5651 cherylharris@oneilhagaman.com Started firm with Kerry O'Neil

in 1984. Business manager and consultant specializing in the entertainment industry providing support for the client's business including accounting, tax and investment planning and risk management to a variety of artists, publishers. songwriters and record company executives.



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Harris joined firm over 15 years ago where he acts as legal representation for clients that include Toby Keith, Dale Morris, Kenny Chesney, Gypsy Hombres, estate of Keith Whitley, Lorrie Morgan, and many others. • Keyboard member The Blair School of Music; Member-Copyright Society of the South, Copyright Society of the U.S., CMA, Metropolitan Opera Guild



John Hart Owner/President, **Bullseye Marketing Research** 1204 Elmwood Ave. Nashville, TN 37212 615-292-0654 Fax: 615-292-0828

hart@bullsi.com • www.bullsi.com Conducts all categories of research for broadcast, music industry and other entertainment clients. Produces Callout America for R&R and AllAccess Advisor for Allaccess.com. • Agriculture, eastern culture, mountain biking



**Retta Harvey-Hatfield** VP Video Production, UMG Nashville 60 Music Sa. E. Nashville, TN 37203 615-524-7500 Fax: 615-524-7600 www.umgnashville.com



**Christian Haseleu** MTSU Recording Industry Dept. POB 21, Murfreesboro, TN 37132 615-898-2578 Fax: 615-898-5682 chaseleu@mtsu.edu www.mtsu.edu/~record

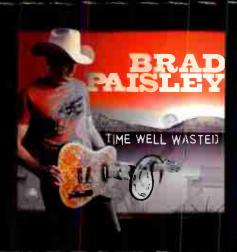
With the university 27 years, Haseleu runs the country's largest recording industry program. · AES, NARAS, SPARS, MEIEA · Travel. gardening, Abyssinian cats

### The Bobby Roberts Company, Inc. an artist agency The Bobby Roberts Co. 20th Anniversary "I feel fortunate to have been represented by The Bobby Roberts Company for the past eighteen years. They are the best and have always cared about my touring needs. I want to say 'thanks' for all the great bookings and the many good times we've had together. Congratulations on your 20th Anniversary!" —John Anderson

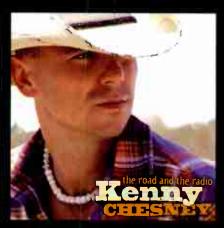


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Development and Creative
Services, SonyBMG Nashville
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With company for 18 years, she oversees all aspects of marketing, artist development, international, creative services, and music videos for the roster which includes Gretchen Wilson, Montgomery Gentry, Miranda Lambert, Van Zant, Ashley Monroe, and Jace Everett among others.

• ACM, CMA, NARAS, Leadership Music



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Founded company in November 2001 where Havey handles media relations, publicity, and special events for current clients 903 Music, Neal McCoy, and Sony/ATV Music Publishing Nashville.

- Board—Media Relations Committee Chair, Music Row Democrats; Member—CMA, ACM
- Cooking, politics, and playing with my toddler son, Dock



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With this law firm 22 years. Has worked as a musician, songwriter, publisher and music teacher. Toured and recorded with Neil Young And The Shocking Pinks and recorded with Crazy Horse as baritone sax player under the stage name "Vito Toledo." Specializes in music, copyright and entertainment law. • CMA, NARAS, Leadership Music Alumni • Basketball coach, golf, guitar; sons Luke and Sam; and married to songwriter Pamela Brown Hayes who co-wrote Dixie Chicks' "I Can Love You Better" and appears on Grammywinning Livin' Lovin', Losin: Songs of the Louvin Brothers. Member Bethlehem Methodist Church



Dan Hays
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Hays heads this industry trade organization whose mission is to foster and capitalize on the success of bluegrass music. With IBMA 16 years, Hays produces the annual World of Bluegrass business conference, IBMA Awards, Bluegrass Fan Fest, Leadership Bluegrass, member services

and marketing programs. • IBMA, CMA, AMA, GMA, Leadership Music • Golf, fishing, dogs, college basketball, volunteer at CMF



Bill Hearn
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Hearn was formerly President of Sparrow Records prior to being named President and CEO of EMI CMG. His father, Billy Ray Hearn, who founded Sparrow, continues to function as Chairman of the group. A 30-year industry veteran, Hearn oversees management of EMI CMG Label Group, EMI CMG Distribution Group and EMI CMG Publishing. • Board—NARAS, CMTA, T.J. Martell • Golf



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Oversees all label operations. Roster includes

Charley Pride and Derryl Perry. Heatherly was with RCA and Atlantic for over 25 years before starting Music City Records in January 2001.

- Leadership Music, ACM, CMA, NARAS
- · NASCAR, golf, football



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### IN CHARGE GALLERY



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With publication 23 years. Oversees coverage of events affecting the country radio and record industries, and gathers information to compile weekly country chart. Also hosts the weekly radio show Country Countdown USA, the daily Country's Inside Tracks and numerous radio specials. Named 2002 and 2004 CMA National Broadcasting Personality of the Year. • Board—CMA, Country Music Hall of Fame and Musuem, Leadership Music • Golf, bowling



**Terry Hemmings** President/CEO. **Provident Music Group** 741 Cool Springs Blvd. Franklin, TN 37067

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Hemmings came on board after Provident was acquired by Bertelsmann Music Group and oversees a roster that includes Michael W. Smith, Jars of Clay, Third Day and Casting Crowns. He spent a decade steering Reunion Records (now a PMG division) and more recently served as Chief Executive of Phyve Corp., a medical security firm.

- NARAS, GMA, CMTA, Leadership Music 1992



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Also specializes in entertainment industry business management for artists and executives. Member for 14 years. . Board-W.O. Smith Music School

· Woodworking, restoring an old truck



**Scott Hendricks** Producer, Scott Hendricks **Productions/Big Tractor Music** 1004 18th Ave. S.

Nashville, TN 37212

615-292-5100 Fax: 615-292-2934 scott@shproductions.net

Hendricks was the former head of Capitol and Virgin Nashville. As a producer his credits include Brooks & Dunn, John Michael Montgomery, Faith Hill, Trace Adkins, Restless Heart, Gary Nichols and Alan Jackson. Owner of Big Tractor Music.

 Board—NARAS; Member—ACM, CMA, Leadership Music . Camping, boating, ATVs, horseback riding, golf



**Barton Herbison Executive Director, NSAI** 

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rovides overall leadership and direction for the nation's largest not-for-profit songwriter organization. With more than 14,000 current and former members, NSAI develops services and benefits for professional and aspiring songwriters; organizes local and regional seminars and music events; monitors and responds to issues facing the profession; and hosts Tin Pan South, Herbison assumed his NSAI appointment in August 1997.

 Board—State of Tennessee Economic Advisory Board, Nashville Chamber of Commerce Government Advisory Board; Member-CMA, NARAS, Leadership Music



**Kevin Herring** VP National Country Promotion, Lyric Street Records

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www.lyricstreet.com

With company since 1997, he oversees radio promotion for all Lyric Street artists including Rascal Flatts, SHeDAISY, and Josh Gracin.

· CMA, ACM · Golf, travel, movies, reading



**Dan Herrington** Co-President, Dualtone Music Group, Inc. 1614 17th Ave. S.

Nashville, TN 37212 615-320-0620 Fax: 615-320-0692

dan@dualtone.com

www.dualtone.com

Formed this label with Scott Robinson in 2001. Oversees all operations at Dualtone whose roster includes Chely Wright, Charlie Robison, Deryl Dodd, Jeff Black, Cowboy Jack Clement, BR549, Roger Creager, Robinell, Carey Ott and more.

 Board—AMA, ACM; Member—CMA, Leadership Music, A2IM, GMA . Boating, fishing, water sports, family and church



**Pat Higdon** Sr. VP/GM, Universal Music Publishing 1904 Adelicia St. Nashville, TN 37212

615-340-5400 Fax: 615-340-5492 pat.higdon@umusic.com

Higdon, a 28-year publishing veteran, took the helm of Universal Music Publishing Group seven years ago. Oversees a writer roster that boasts Troy Verges, Rivers Rutherford, Stephanie Bentley-Prout, Anthony Smith, Radney Foster and Matraca Berg. • Board—CMA, ACM; Member—NARAS

· Boy Scouts, gambling at golf, beer

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With Morris Management 13 years where he and partner Dale Morris manage the careers of Kenny Chesney, Louise Mandrell, Blaine Larsen, Shannon Brown and Jake Owen. Also acts as President of his own Higham Management. • Board—ACM, CMA • Boating, real estate



**Daniel Hill President, Cal IV Entertainment**808 19th Ave. S.
Nashville, TN 37203

**615-321-2700** Fax: 615-321-3222 info@cal4.com • www.cal4.com Veteran publisher Hill joined Cal

IV in January of 2000. Oversees all operations of this independent publisher whose hit catalog includes "Breathe," "Watch The Wind Blow By" and "I May Hate Myself In The Morning."

 Board—Better Business Bureau; Member— CMA, NARAS, ACM, Leadership Music • Camping, hiking, family

#### **Greg Hill**Owner, Greg Hill Management

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Greg Hill Management oversees the careers of Phil Vassar, Jamie O'Neal, Rodney Atkins, Cledus T. Judd and Sarah Kelly. Formerly served as VP of EMI Music Publishing. • Board—ACM; Member—CMA, NARAS • Golf,

flying planes, family



#### Randali Himes Asst. National Exec. Dir. Sound Recordings, Exec. Dir. Nashville Office, AFTRA Nashville 1108 17th Ave. S.

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Started with AFTRA in 1978 as National
Representative, negotiating television and radio
station staff contracts and assisting with the
Nashville operation. Assumed role as Local
Director in 1986 where he oversees the Nashville
operation. Recently promoted to National Director
of Sound Recordings, Himes oversees all aspects
of AFTRA's national sound recording related
efforts as well as departmental staffing in New
York, Nashville and Los Angeles while remaining
in Nashville. • Secretary/Treasurer—CMRC;
Member—CMA, NARAS, ACM, GMA

#### **Betty Hofer**

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#### Michael Hollandsworth President, Full Circle Music 1900 Wedgewood Ave. Nashville, TN 37212

**61.5-321-8686** Fax: 615-727-0102 michael@fullcirclemusicpublishing.com Oversees day-to-day operations

and contract negotiations for this publishing company co-owned by Anderson Media.

Previously spent 15 years at Zomba Music as GM. • Bicycling, grilling



#### Christian A. Horsnell Partner, Bass, Berry & Slms, PLC 29 Music Sq. E. Nashville, TN 37203

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Co-founded Extreme Writers Group with Michael
Martin in 2000. Oversees writer roster that includes
Donny Lowery, Rodney Clawson, Mike Reid, and
Elliott Park. • ASCAP • Hiking, climbing



Doug Howard Sr. VP A&R Lyric Street /GM Disney Music Publishing Nashville, Lyric Street Records 1100 Demonbreun St., Ste. 100 Nashville, TN 37203 615-963-4848 Fax: 615-963-4850

doug.howard@disney.com
Formerly VP/GM at PolyGram Music Publishing,
Howard has been with Lyric Street since startup
in August 1997. Responsibilities include signing
acts, finding songs and matching producers with
artists on the Lyric Street roster. In addition to A&R
responsibilities at Lyric Street, Howard is the GM
of Disney Music Publishing/Nashville where he
looks for writers and potential catalog acquisitions.

NARAS Trustee and Nashville Chapter President;
Chair of Advisory Board at Belmont University's
Curb School of Entertainment and Music Business;
Member—ACM, CMA, Leadership Music.



Linda Edell Howard

Partner, Adams and Reese/
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Edell Howard, a 20-year law veteran, opened this long-standing firm's Music Row offices. She serves as a Partner in Charge of the Music Row Office and Team Leader for the Entertainment and new media practice group. • CMA, NARAS, Leadership Music • Farming



Melanie Smith Howard
Owner, Harian Howard Songs/
Melanie Howard Music/Child
Bride Music
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melanie@harlanhoward.com www.harlanhoward.com

Oversees publishing companies, signs and develops new writers/artists, pitches songs, handles catalogs and estate administration.

• Board—W.O. Smith Music School; Member—Chicks With Hits, SOURCE • Riding, showing and raising spotted saddle horses

#### **Dann Huff**

Partner/independent Producer, Diver Dann Music/Dann Huff Productions 1105 17th Ave. S., Nashville, TN 37212



615-320-7458 Fax: 615-329-1930 darrell@diverdannmusic.com Formerly a top session guitarist, Huff has become an in-demand producer of artists including Faith Hill, Rascal Flatts, Trace Adkins, Keith Urban, LeAnn Rimes and

Kenny Rogers. • Board—CMA, NARAS; Member—ASCAP • Boating



John Hule Agent, Creative Artists Agency 3310 West End Ave., Fl. 5 Nashville, TN 37203 615-383-8787 Fax: 615-383-4937 jhuie@caa.com www.caatouring.com

With company since 1991. Partner who helps run the Nashville office. Current clients include Alan Jackson, Faith Hill, Michael W. Smith, Amy Grant, Steven Curtis Chapman, and others. • Board—Hope Clinic for Women, T.J. Martell, MusiCares Nashville; Member—CMA • Golf, skiing, travel, family, going to movies and theater



Wade Hunt
VP, Creative Services,
RCA Labei Group
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With the company for 12 years, Hunt oversees all aspects of print, video and artist imaging. • CMA, ACM, NARAS • Running, reading, camping



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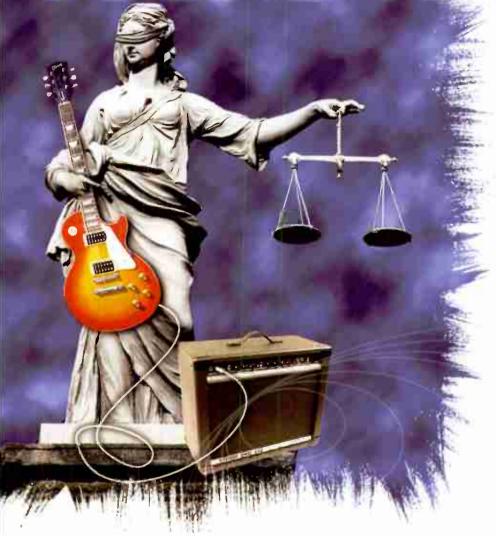
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Has operated his company 18 years. Produces and syndicates live events, artist/album premiere specials and syndicated programs for radio including Country HitMakers, Artist Clip Service, Live From Nashville!, Christmas On Music Row, Western Beat Radio, Horseman's World, Pro Rodeo Today and Pro Rodeo Radio Network. Also oversees Huntsman Music Publishing. • NARAS. CMA, ACM, GMA, AFTRA, CMB . Outdoors, golf

#### **Tim Hunze** GM, Stage Three Music

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www.stagethreemusic.com Hunze has worked with Stage Three for one year whose current writers include Bobby Pinson, Dan DeMay, Jenny Farrell, and Steve Leslie. • CMA · weight lifting



**Shirley Hutchins** Owner, New Penny Group/ **Daily Money Management** POB 41715, Nashville, TN 37204 615-473-6471 Fax: 615-385-4013 shirlevhutchins@aol.com www.shirleyhutchins.com

Clients of this copyright administration business include Randy Scruggs, Jerry Douglas, McLachlan Mamt., The Magnet, Noble Vision Music Group, Scruggs Sound Studio, Bazel Group, Wayne Carson Music, Writer Zone Music, GoogiPaw Music, and Zavitson Music. Also in partnership with Spencer Tenney in Ten Hut Music Group. • Co-founder-Music Row Administrators Group; Director Emeritus—Texas Songwriters Assn.: Member-ACM, CMA, GMA, NARAS, CCCLI . Short stories, screenwriting, genealogy and spiritual studies



Lydia Hutchinson Editor/Publisher, Performing Songwriter Magazine 2805 Azalea Pl. Nashville, TN 37204

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www.performingsongwriter.com Founded this Nashville-based publication in 1993 to focus on issues and topics that are important to songwriters. • President-Music Magazine Publisher's Association; Member-NAMM, NARAS; Faculty member for songwriter101.com



**David Israelite** President/CEO, National Music Publishers' Association 101 Constitution Ave. NW,

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disraelite@nmpa.org • www.nmpa.org New leader of this trade association that represents over 800 American music publishers. The NMPA's mandate is to protect and advance the interests of music publishers and songwriters in matters relating to domestic and global copyright protection. Previously chaired the Dept. of Justice taskforce on intellectual property.



**Carson James** VP. Promotion & Media Strategy. **Curb Records** 48 Music Sa. E.

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cjames@curb.com • www.curb.com With company for seven years, he oversees record promotion and marketing of the label's artists to radio. • ACM, CMA •

#### Wade Jessen

Director, Country, Christian, Bluegrass & Gospei Charts, Biliboard, Country Airplay Monitor 49 Music Sq. W., Nashville, TN 37203



615-321-4291 Fax: 615-320-0454 wjessen@billboard.com www.billboard.com Jessen manages the trade publication's charts and weekly columns in Billboard and Billboard Radio Monitor. With company

since January 1995. • Board—ACM, March of Dimes (Music City Division); Member-GMA, NARAS, SGMA, IBMA, CMA, CCMA, Leadership Music • Antique radio/phonograph collecting, rural studies, farming and ranching issues, Western history



Doug Johnson VP A&R, Curb 48 Music Sq. E. Nashville, TN 37203 615-321-5080, ext. 211 Fax: 615-327-1964 djohnson@curb.com

Oversees A&R. Previously President of Giant Records, Sr. VP at Epic and producer for several acts including Doug Stone, Hank Williams Jr., and Steve Holy. Also, co-wrote 2003 CMA, NSAI, and Christian Country Music Association's Song of the Year "Three Wooden Crosses." . CMA, ACM, NSAL NARAS • skiing



**Allison Jones** VP A&R, UMG Nashville

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Jones joined UMG in May 2004 where she oversees A&R for Mercury and MCA Records. She previously served as Head of A&R for DreamWorks Records and also worked A&R for Giant and BNA. • Grammy Screening Committee; Member-NARAS, ACM, CMA, Music Row Habitat for Humanity • Travel, water sports, and reading

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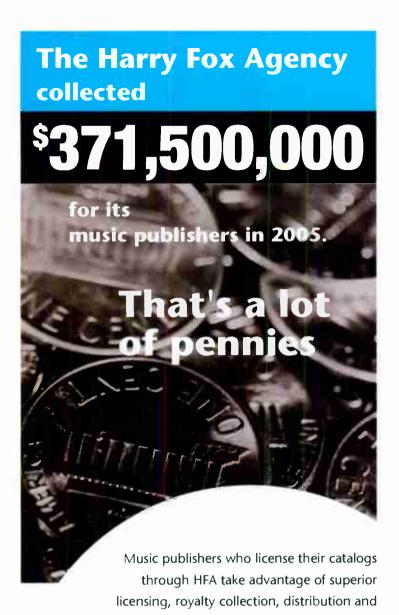
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Russell Jones Jr. Attorney, Harris, Martin, Jones, Shrum, Bradford and Wommack 49 Music Sa. W., Ste. 600 Nashville, TN 37203

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Jones has been with the firm over 20 years where he handles legal matters and more for artists, publishers, songwriters, record labels and producers. Some of his current clients include Tim McGraw, Martina McBride, Dixie Chicks, Montgomery Gentry, Marty Stuart, Steve Wariner and Garth Brooks. Formerly served as chair of TBA's Copyright, Entertainment and Sports Law Section. · Board—Nashville Symphony · Volunteer-Teammates for Kids, Challenge Aspen; enjoys snow skiing, travel, history and Titans football



**Robin Mitchell Joyce** Partner, Bass, Berry & Sims, PLC 29 Music Sa. E

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615-255-6161 Fax: 615-254-4490 rjoyce@bassberry.com Joyce is a member of the

Entertainment and Intellectual Property Group of the law firm, representing music, film, television, and other entertainment clients from around the world. Founding Chair of the Nashville Bar Association's Entertainment Section. Professor of Entertainment Law at Belmont for over 15 years and currently an adjunct professor of entertainment law at Vanderbilt Law School. She is a Fellow of the Nashville Bar Association and is listed in "The Best Lawyers In America" for entertainment law. She is a frequent lecturer at national entertainment industry forums, universities and legal events.

· Board-Alliance of Artist & Recording Companies, Leadership Music, NFF, NARAS (Entertainment Law Initiative)

#### **Henry Juszkiewcz** Chairman/CEO, Gibson

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Juszkiewcz worked his way through undergraduate school playing guitar in numerous bands-a Gibson of course. He later completed his MBA at Harvard University on a General Motors Fellowship. In 1986,

Juszkiewcz and two partners acquired the nearbankrupt Gibson Guitar company and began to fulfill a vision of creating a full-line musical instrument company, a vision which has now become reality. • Board—Country Music Hall of Fame. National Foundation for Advancement of Art, Music Educators National Conference: Member—NARAS. MusiCares • Rainforest Alliance Board, electronics, guitar, composing, video production, art

#### Karen Kane

President, 903 Music

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kkane@903music.com • www.903music.com Oversees all operations of the label whose current roster includes Neal McCoy and Darryl Worley.

• CMA, ACM • Genealogy, history, spy novels



Joel Katz Co-Managing Shareholder/

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678-553-2222 Fax: 678-553-2228 katzj@gtlaw.com • www.gtlaw.com Katz is co-managing shareholder of the Atlanta office and chair of the firm's international entertainment practice. His first client was James Brown. introduced to him by a former student. Following that he began representing the then unknown Willie Nelson. His client roster grew to include more than 50 of the top entertainers spanning numerous generations, among them B.B. King, Collective Soul, George Strait, Jimmy Buffett, Sheryl Crow, Bow Wow, Alan Jackson and Brooks & Dunn. Katz's corporate client list includes Coca-Cola Company, HealthSouth, IMG, Convex, Gibson Guitars, Baldwin Piano and Varsity Brands. First attorney inducted into the Georgia Music Hall of Fame. Also inducted into Hunter College Hall of Fame. • Special Counsel to the CMA: Past Chairman—ABA Entertainment & Sports Law Section; Executive Entertainment Counsel-NARAS: Board—T.J. Martell Foundation, Gibson Guitar, Gibson Foundation, Baldwin Piano, Farm Aid (also general counsel); Board of Trustees-NARAS Foundation • Golf



Beveriv Keel Journalist/Professor, People/American Profile/MTSU 4487 Post Place, Ste. 114

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A contributing editor to American Profile magazine and Nashville correspondent for People magazine. Also a professor in MTSU's Department of Recording Industry, where she teaches courses in entertainment journalism, music publicity and artist management. Writes for publications such as InStyle, Music Row, Rolling Stone and its website, Country Music Today and more. • Board—NARAS; Member—CMA, Leadership Music alumni

· Magazines, music, chocolate



Steve Keller President/CEO, iV music group 2600 Franklin Pike, Ste. E

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www.ivgroup.cc Keller acquired the company in mid-'05. iV music group specializes in audio branding for advertising agencies, film and television with special expertise in facilitating partnerships between artists, publishers and brands. Clients include Coca-Cola, Montgomery Gentry, Warner Bros. Pictures, Wayne Brady, Budweiser, ABC, Capitol Records, AT&T, Ken Burns/Florentine Films, Motorola, Ford Motor Company, Terri Clark, and Audi. • NARAS, AFM, AFTRA, NAF, SOLID . Photography, creative writing, Chaos

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Kelley joined this firm nearly four

years ago where he represents songwriters, artists, producers and independent record labels. Current clients include Dualtone Records, Compass Records and Cedar Partners LLC. • CMA • West End United Methodist Church Chancel Choir, computer gaming, reading fiction



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Promotes singles to secondary radio outlets including *Music Row, Indicator* and Texas chart reporters. Clients include Columbia, Epic, 903 Music and Big Machine. Also oversees activities of Marco Club Connection. • CMA, ACM, CRS Agenda Committee • Base jumping, bull riding, explosives, poetry



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With the label 16 years. Oversees sales, retail marketing and advertising. • CMA, ACM, NARM, NARAS



Ron W. Kerr
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Soundstage Surround Sound/
Writers Group Publishing/
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Oversees day-to-day operations of this 12-room recording facility, music publishing company and record label.



T.K. Kimbrell
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www.tkoartistmanagement.com
Opened firm 19 years ago. Manages Toby Keith,
Mac McAnally, and Sarah Johns. • Board—ACM

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ben.kline@umusic.com www.mercurynashville.com Oversees all sales and marketing functions for Mercury, MCA Nashville and Lost Highway. • Leadership Music, ACM, CMA, NARAS • Sports, reading



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Heads this independent label, formed in 2003, with Clint Black as its flagship artist. Previously served as Executive VP/GM at Sony Music Nashville for 27 years. • Board—ACM; Member—CMA, NARAS



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Managing partner in the law firm's Nashville office. Firm offers full-service representation of artists, companies and executives in all aspects of the entertainment industry including, music, film, television, literary and theater, as well as protection and enforcement of trademarks and copyrights. Clients include Carrie Underwood, Gary Allan, Amy Grant, Michael W. Smith, Kid Rock, Wallflowers, and the Elvis Presley Estate.

• Counsel to NAPM; Board—W.O. Smith Music School; Legal Advisor—First Steps; Member—CMA, NARAS, Leadership Music • Cooking, travel, cross country skiing, guitar



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With company since Sept. 2003,

Krupek oversees all daily operations, staff and creative aspects. • CMA, NARAS, SOLID Alumni, Crazy 8's • TN Chapter Crohn's and Colitis Foundation of America Board of Directors, old cars, history, football, co-founder CCFA Buds N Suds Loveboat Tour charity canoe trip



Amy Kurland
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Kurland's listening room and eatery, now in its 24th year, has become world famous. Kurland auditions songwriters and books music for the Bluebird as well as other venues, such as Robert Redford's Sundance Resort in Utah. • Pres. of SHARE (Songs of Hope, Awareness and Recovery for Everyone); Board—Alive Hospice; Member—Leadership Music, Leadership Nashville, Music Row Democrats

#### Peter Kuykendali

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Helms this influential bluegrass publication which he co-founded 40 years ago. Also heads Wynwood and Thumb Run Music companies. Songwriter of "I Am Weary (Let Me Rest)" from the O, Brother soundtrack. • Board—IBMM Museum; Member—CMA, NARAS, IBMA, Folk Alliance, AMA

· Instrument collecting



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Lamb has headed up the Nashville office of this successful multi-national publisher since 1993. Prior to joining peer, Lamb worked in music publishing for 10 years in Muscle Shoals and then spent nine years overseeing Alabama's Maypop Music Group. peermusic was founded by Ralph S. Peer shortly after he discovered The Carter Family and Jimmie Rodgers during the famed 1927 recording sessions in Bristol. • Leadership Music Historical Committee, Country Cares for St. Jude Advisory Committee • President's Cabinet—University of North Alabama; Boating, reading, spending time with family



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Executive producer who manages the music video division of six directors. Recent clients of Taillight TV are Sara Evans, Keith Urban, Dierks Bentley, Reba McEntire, Merle Haggard, Little Big Town and Kenny Rogers. • ACM, CMA, NARAS



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Lares has over nineteen years experience in specialized private and premier banking roles.

• Board—T.J. Martell Foundation; Member—
Leadership Music, Vanderbilt Children's Hospital/
Music City Tennis Invitational, St. Judes,
Magdalene • Tennis, golf, snow skiing



Steve Lassiter
Sr. VP, APA, Inc.
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slassiter@apanashville.com
With company for eight years, he

is responsible for the Southeast territory and talent acquistions. Clients include Lee Greenwood, Billy Ray Cyrus, Tanya Tucker, Crystal Gayle, BlackHawk, Little Texas, David Lee Murphy, Lee Roy Parnell, Restless Heart, Rodney Crowell, The Outlaws, Seth James and others. • President of NATD; CMA Music Festival Talent Committee, MTSU Recording Industry Management Alumni (Advisory Board); Adjunct Instructor-MTSU; Member-ACM, CMA, NATD, IEBA, GMA, NARAS • Riding Harleys, gentleman farmer, civil war enthusiast



Janet Leese Studio Manager, Starstruck Studios 40 Music Sq. W. Nashville, TN 37203 615-259-5400 Fax: 615-259-5401 janet@starstruckstudios.com

www.starstruckstudios.com Joined Starstruck Studios in Nov. 2004 after leaving Sound Kitchen. Leese oversees all operations of the studio and broadcast facility whose recent clients include Tlm McGraw, George Strait, Kenny Chesney, Sara Evans, Toby Keith, Brooks & Dunn and more. • Board VP---NAPRS; Member---NARAS, ACM, Leadership Music alumni • Tennis, travel, golf



**Ken Levitan** President, Vector Management 1607 17th Ave. S Nashville, TN 37212 615-269-6600 Fax: 615-269-6002 ken@vectormgmt.com

Management, where he manages such ledendary acts as Emmylou Harris, Lyle Lovett, John Hiatt, Michael McDonald and Lynyrd Skynyrd as well

as Jonny Lang, Patty Griffin, Trace Adkins, Trisha Yearwood and Kings of Leon. Additionally, he is the Co-President of Combustion Music, a music publishing and soundtrack label, and Co-President of Vector Recordings with a roster including Damien Rice and Queen Latifah. • Levitan manages such legendary acts as Emmylou Harris, Lyle Lovett, John Hiatt, Michael McDonald and Lynyrd Skynyrd as well as Jonny Lang, Patty Griffin, Kings of Leon, Trace Adkins, Trisha Yearwood, Billy Currington and Josh Gracin. He also serves as Co-President of Combustion Music, a music publishing/soundtrack label and Co-President of Vector Recordings with a roster that includes Damien Rice and Queen Latifah. · Sports, reading, movies



**Susan Levy** VP, Artist Development, **Universal South** 40 Music Sq. W. Nashville, TN 37203

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With company since its inception. Oversees all things visual; graphic arts, music videos and publicity. • Leadership Music, NARAS, CMA, ACM

#### **Luke Lewis**

Co-Chairman, UMG Nashville

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luke.lewis@umusic.com • www.umgnashville.com Lewis became Chairman of Universal Music



Group's entire country operations including MCA Nashville, Mercury and Lost Highway in 2002. He has run Mercury Nashville since 1992 and helped launch Lost Highway Records in early 2001. UMG roster lists Shania Twain, Julie Roberts.

George Strait, Reba McEntire, Lee Ann Womack, Sugarland, Willie Nelson, Elvis Costello, Ryan Adams, and many others. . Board—CMA, Country Music Hall of Fame; Member-ACM, NARAS . Golf, horseback riding, fishing, reading



**Dale Libby** Sr. VP Sales, Sony Music Label Group-Nashville 1400 18th Ave. S. Nashville, TN 37212 615-858-1326 Fax: 615-858-1380

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With the company 27 years, Libby oversees the sales and distribution of all Sony Nashville products lines. • NARM, CMA, ACM, Leadership Music





# Kim Wood Sandusky

Vocal Consultant for Major Recording Artists and Artist Development

#### Credits include:

Pam Tillis - Arista/Sony

Beyoncé Knowles - Columbia

Toby Mac - EMI

Destiny's Child - Columbia

Tom Keifer / Cinderella - Mercury/Sony

Jaci Velasquez – Word/Warner

En Voque – Atlantic

Jadyn Maria - EMI

"Kim is a great vocal coach who understands the artist."

-Pam Tillis

"Kim is a great coach. She has helped me more than anyone I've worked with. I've found more notes than I ever knew I had. Her technique really works!"

-Tom Keifer

"Kim knows exactly what you need to get the results you need. She has helped me tremendously." -Bevoncé

Kim is also experienced in Artist Development for various Record Labels, Producers, Managers and Publishing Companies.

Voting Member, NARAS

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Don Light President, Don Light Talent/Oryx Music, LLC 1013 17th Ave. S Nashville, TN 37212 615-298-9944 Fax: 615-292-2396 donlighttalent@aol.com

Light, a former Opry drummer, managed Billboard's Nashville office before establishing Don Light Talent as the first agency to book Southern Gospel groups like the Happy Goodman Family and Oak Ridge Boys in 1965. He co-founded the Gospel Music Association and in the early '70s moved into management working with Jimmy Buffett, Delbert McClinton, Keith Whitley, Steve Wariner, Mark Collie and others. He currently manages Mark Collie. Past President of the Nashville chapter of NARAS and co-founder of the Mark Collie Celebrity Race for Diabetes Cure.



**Scott Lindy** Director of Country Programming, Sirius Satellite Radio 33 Music Sq. W., Ste. 100A Nashville, TN 37203 615-255-7077 Fax: 615-255-7223 slindy@siriusradio.com

Lindy oversees all programming for Sirius' country channels, Elvis Radio channel, Contemporary Christian and Christian Rock channels. • Board-CRB, AMA Radio Committee; Member-CMA, ACM, AMA . Writing, Asian culture



Jon Loba VP of National Promotion, **Broken Bow Records** 209 10th Ave. S., Ste. 230 Nashville, TN 37203 615-244-8600 Fax: 615-244-3700 ionloba@brokenbowrecords.com

www.brokenbowrecords.com Loba joined BBR five years ago. He directs and coordinates all promotional efforts to radio and video outlets for artists Jason Aldean, Craig Morgan, Megan Mullins, and Chad Austin. · CMA, ACM



John Lomax III Owner/President, Roots Music Exporters 757 Brownlee Dr. Nashville, TN 37205 615-356-4684 Fax: 615-356-4666 lomax3@comcast.net

www.rootsmusicexporters.com Opened this business four years ago which exports hard-to-find U.S. and Canadian titles to Asia, Europe, Australia and New Zealand. Also writes column and features for the Australian magazine Country Update. Music booker for Australian Festival in Nashville, now in its 10th year. • AMA, NARAS, CMA, IBMA, CMA Australia · Photography, reading



**Paul Lovelace** Co-Owner. **CDX-Compact Disc Xpress** 2603 Westwood Dr. Nashville, TN 37204 615-292-0123 Fax: 615-292-8750 paul@cdxcd.com • www.cdxcd.com CD singles compilation service to country radio stations not reporting to *Billboard* and *R&R*.

• CMA, NARAS



John Lytle President, Lytle Managment Group 24 Music Sq. W Nashville, TN 37203 615-770-2688 Fax: 615-770-2686 john@lytlemgmt.com

Founded company in 1997. Manages Gary Allan, Joe Nichols and John Pierce. • CMA, NARAS, ACM, Leadership Music • boating



David Macias
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With company since 2001 where he oversees
A&R, legal and finance. Clients include Compadre
Records, BNC Records, Altissimo Records,
Pinecastle Records, American Roots Publishing
and Rich Robinson. • AMA, NARAS, A2IM,
Leadership Music, Grammy Award winner
• Music Row Democrats, TSU Honda Quiz Bowl

#### **Bill Macky**

VP National Promotion, Sony/Epic Records 1400 18th Ave. S., Nashville, TN 37212

National champion, fantasy baseball



615-858-1383 Fax: 615-858-1370 bill.macky@sonybmg.com
Macky has been with Epic over three years where he oversees promotion department and field staff. Also handles relations with radio, and arranges single and

album releases for artists including Gretchen Wilson, Miranda Lambert, Jace Everett, Susan Haynes, Jon Randall and Patty Loveless. • Board—CRB



Brent Maher CEO, Moraine Music Group 437 East Iris Dr. Nashville, TN 37069

615-383-0400 Fax: 615-383-2375 www.morainemusic.com
Maher has been with company

over 20 years where he acts as a record producer and songwriter, and oversees Moraine's record label and publishing company. Current clients include Keni Thomas, Jenai, Sean Locke, Mark Selby, Billy Montana and others. • NARAS, CMA, ACM, NSAI • Collecting Gretsch Guitars, fly fishing, sports



#### Anita Mandell President/CEO, Big Buzz PR 615-321-1316

bigbuzzPR@bellsouth.net In November 2005, she opened her own boutique PR firm, after seven years as Director of Publicity

for Sony Music Nashville. Currently her roster includes Sony Legacy Recordings and Columbia artist, Trent Willmon. Over the course of her 17

year career in country music she has handled publicity and artist development duties for such artists as Alan Jackson, Lee Ann Womack, Dolly Parton, Gary Allan, Van Zant, Billy Gilman, Mark Chesnutt, Trent Willmon and the George Strait Country Music Festival to name a few. • NARAS, ACM, CMA • Reading, cheering at her 11-year-old son Henry's sporting events



#### **Brian Mansfield**

Nashville Correspondent, Writer/ Producer, USA Today/America's Grand Ole Opry Weekend 6908 River Ridge Dr. Nashville, TN 37221 615-662-2810

mansfield@comcast.net • www.usatoday.com
Has spent nine years as Nashville contributor to
USA Today, covering the local music scene and
business. Also writes for Grand Ole Opry Weekend
syndicated radio show. • Board—W.O. Smith
Music School; Member—CMA, ACM, NARAS,
Leadership Music



Steve Markland VP Creative Affairs Nashville, Windswept Holdings LLC 33 Music Sq. W., Ste. 104B

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www.windsweptpacific.com

Markland pitches songs, signs talent and
manages the Nashville office. • NARAS, CMA,
ACM, Leadership Music • Mountain biking, family



#### **Kirke Martin**

President, Martin & Associates

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kirke@martin-and-associates.com

Opened this business management company 25 years ago where he handles the affairs of current clients Brad Paisley, CeCe Winans, Nanci Griffith, Avalon, Nitty Gritty Dirt Band, Beth Nielsen Chapman and others. . Leadership Music, GMA, ACM . Golf, reading, boating on Center Hill, watching hockey



**Michael Martin** Sr. Partner, Extreme Writers Group 812 19th Ave. S.

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www.extremewritersgroup.com Co-founded Extreme Writers Group with Jason Houser in 2000. Oversees writer roster that includes Rodney Clawson, Mike Reid, Donny Lowery, and Elliott Park. • NARAS, ASCAP

· Fly fishing, landscaping, running



**Bill Mayne VP Promotion & Artist** Development, 903 Music 1024-C 18th Ave. S. Nashville, TN 37212 615-695-5266 Fax: 615-695-5270

www.903music.com

Mayne is an industry veteran with previous major label, radio and management experience.

 Board—CRB, ACM, Leadership Music • Movies, hunting, fishing



Jim Mazza President, Dreamcatcher Entertainment 2910 Poston Ave.

Nashville, TN 37203

615-329-2303 Fax: 615-329-2350 imazza@dreamcatcherenter.com

www.dreamcatcherenter.com

Former Capitol Records President/EMI America Chairman, Mazza co-founded the company in 1998 with Kenny Rogers. Management clients include Ashley Gearing, Jared Ashley and Kenny Rogers. • NARAS, CMA



**Greg McCarn** VP, Marketing, Lyric Street Records

1100 Demonbreun St., Ste. 100 Nashville, TN 37203

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www.lyricstreetrecords.com With company over eight years. Oversees marketing, publicity, creative services and sales department for the label. . NARAS, ACM, CMA



**Kim McCollum** Owner, Words & Music Copyright Administration

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Founded in March 2002, Words & Music specializes in full-service copyright administration. Company also offers a variety of other publishing-related services including catalog due diligence and evaluation, catalog clean-up, on and off-site publishing consulting, licensing services and Karaoke royalty collection. McCollum oversees all development and day-to-day operations.



**Mary Ann McCready** President, Flood, Bumstead, McCready & McCarthy, Inc. The 1700 Hayes Street Bldg. Nashville, TN 37203 615-329-9902 Fax: 615-321-5704

maryann\_mccready@fbmm.com

Formed this company in 1990 which focuses on financial and business management for recording artists. First female recipient of the CMA's Founding President's Award. Chaired the establishment of CMA's Horizon Award and Irving Waugh Award of Excellence. Clients include Kelly Clarkson, Rascal Flatts, Keith Urban, John Hiatt, Shawn Colvin, Gary Allan and Terri Clark. • Council-W.O. Smith Music School: Chair Leadership Music Alumni

· Enjoying my husband, godson, home, Italy, great friends and learning always. Discovering what creates joy and trying to live there. Raquetball, running and trips to New York

Committee; Member-ACM, CMA, NARAS

Tracy McGlocklin President, Mission Management

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Joel Pezzano Financial Consultant Associate VP Investments **Executive Planning Consultant** joel.pezzano@agedwards.com www.agedwards.com/fc/joel.pezzano A.G. Edwards & Sons, Inc. Member SIPC



615-340-9500 Fax: 615-340-9505 tracy@missionmgmt.net www.missionmgmt.net McGlocklin formed this management company four years ago after 13 years at Sony. Clients include Floord, Little Big Town,

Stephanie Urbina Jones and State of Man.

· CMA, ACM

#### **Adrian Michaels**

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**Gator Michaels** 

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Glenn Middleworth VP, Famous Music

65 Music Sq. E. Nashville, TN 37203 615-329-0500 Fax: 615-321-4121 glenn middleworth@paramount.com Oversees daily operations, creative

and writing staffs. . CMA, ACM, NARAS, Leadership Music • SCUBA diving, hiking, travel



W. Michael Milom Partner & Entertainment Group Chairman, Bass, Berry & Sims, PLC

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Milom has earned a national reputation in matters of intellectual property and has more than 30 years experience as an entertainment attorney. Clients include Alabama, Rascal Flatts, Joe Nichols, Emmylou Harris, Mary Chapin Carpenter and Diamond Rio. • Leadership Music, Leadership Nashville; Founding Director and former Chairman, Copyright Society of the South; counsel, CMF and CRB boards; Adjunct Professor, Vanderbilt Law School



Malcolm L. Mimms, Jr. Attorney, Mimms Law Firm 1206 17th Ave. S. Nashville, TN 37212 615-327-2099 Fax: 615-327-2134 malcolm@mimmslaw.com

Mimms is a 28-year industry

veteran. He practiced entertainment law for over 20 years prior to assuming positions at Gaylord under Tim DuBois and as Pres./COO of Word Entertainment, a Warner/Curb company, in 2000. He reopened his law practice in the fall of 2005, specializing in the representation of those involved in the industry. • Board— Chair of Selection Committe, Leadership Music



**Charlie Monk** President. Monk Family Music Group, Inc. POB 150768, Nashville, TN 37215 615-292-6811 Fax: 615-292-7266 monkfamily@aol.com Named the honorary mayor of

Music Row, Monk has over 30 years experience in the industry, including stints in broadcasting, at ASCAP, CBS Songs, Acuff-Rose Music and Monk Family Music Group. Former President, AFTRA; former VP, GMA, NARAS and NSAI; Alumni Board, Leadership Music. 1998 SESAC Country Publisher of the Year. Monk also acts as Creative Advisor and on air talent for Sirius Satellite Radio. • Board—CRB; Member—CMA, ACM • Joke telling, hobnobbing with the stars, golf



# Mark Montgomery Managing Partner, echomusic 1101 17th Ave. S. Nashville. TN 37212

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Montgomery is a founding partner, handles business development, strategic partnerships creative direction and more. Echomusic's current clients includes Alison Krauss & Union Station, Kelly Clarkson, Patty Loveless, Dierks Bentley, Casting Crowns, Dolly Parton, as well as companies like Universal Records, General Motors, RCA Records, Best Buy, Sony Records, the Gospel Music Channel, Capitol Nashville and more. • AMA (Past President), NARAS, CMA • Photography, travel, gardening, Australian Shepherds



# Martha E. Moore President, so much MOORE media 1819 Tula Pace Rd. Pleasant View, TN 37146

Pleasant View, TN 37146 615-746-3994 Fax: 615-746-2073 martha@somuchmoore.com www.somuchmoore.com

Moore is a 20-plus year music industry veteran who began this independent publicity company in 1988. Oversees daily operations and handles all public relation needs of her clients which include Hank Cochran, Sammy Sadler, Todd Fritsch, Lisa O'Kane, Jerry Reed, and Burrito Deluxe. • CMA Global Markets Task Force, CCMA, AMA, ACM, SOURCE, CMAA, ECMA, FARM • Roller skating, reading, movies, travel, photography



#### Paul Moore Co-COO Nashville, William Morris Agency 1600 Division St., Fl. 3 Nashville, TN 37203

**615-963-3310** Fax: 615-963-3091 pm@wma.com • www.wma.com

Runs office jointly with Rick Shipp. Massive roster includes Brooks & Dunn, Rascal Flatts, Wynonna, Brad Paisley, Trace Adkins and many more.

• Board—ACM, Belmont University School of Music; Member—CMA, GMA



#### Steve Moore Sr. VP, AEG Live 114 30th Ave. S.

Nashville, TN 37212 615-340-5393 Fax: 615-340-5391 smoore@aeglive.com Owned and operated a successful

concert promotion company that was acquired by TBA in 2000. Clients include Brooks & Dunn, Kenny Chesney, Dixie Chicks, Brad Paisley, Alan Jackson and Bill Gaither. • Board—CMA, T.J. Martell, IEBA; Member—IAAM • Barbeque catering, hunting, motorcycles



#### **Stan Moress**Partner, The Consortium

704 18th Ave. S. Nashville, TN 37203

**615-327-3004** Fax: 615-327-3041 Formed the Consortium in 2001 with current partners Mike

Martinovich and Al Schiltz. Handles artist management, development, marketing and consulting for Consortium clients who include Catherine Britt, Midas Records, Sherrie Austin, Megan Mullins and Dr. Pepper. • Board—T.J. Martell (Country in the Rockies); Member—CMA, ACM, NARAS, Cumberland Heights • Travel, nutrition, wellness



# Dennis Morgan President, Little Shop of Morgansongs/ Morgan Music Group, Inc. 1800 Grand Ave. Nashville, TN 37212 615-321-9029 Fax: 615-321-3640

songmerch@aol.com www.dennismorgansongwriter.com Songwriter, publisher, producer, studio owner. Recent cuts by Eric Clapton, Faith Hill, Rod Stewart and Garth Brooks. Inducted into the NSAI Songwriters Hall Of Farne in 2004. • NSAI, CMA, NARAS, Copyright Society, BMI



# President, Dale Morris & Associates 818 19th Ave. S. Nashville, TN 37203

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Manages clients including Kenny Chesney, Big & Rich, Gretchen Wilson, Alabama, Blaine Larsen, Shannon Brown, Cowboy Troy and Jake Owen.

• CMA, ACM • Boating, jogging, reading



#### Erin Morris

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Morris Public Relations is a spinoff

of The Press Office. The current roster represents (or co-represents) Vince Gill, Ralph Stanley, Larry Sparks, John Michael Montgomery, Pete Huttlinger, Mountain Heart, Jon Pousette-Dart, Records On The Wall and more. Morris was previously with RCA for 11 years and with Billboard for two years. Norma Morris is her partner in Morris Public Relations. Vince Gill and John Michael Montgomery are represented in conjunction with Alison Auerbach Public Relations. • Belmont University Music Business Advisory Board; Member—CMA, ACM, IBMA • Traveling, spending time with her kids Sean and James, fly-fishing



# Lynn Morrow Partner, Adams and Reese/ Stokes Bartholomew LLP 901 18th Ave. S.

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www.adamsandreese.com Morrow has practiced at the Music Row offices of Adams and Reese /Stokes Bartholomew LLP for over five years as a partner in the firm's Entertainment and New Media Practice Group. Represents a wide range of clients in the entertainment industry, including artists, songwriters, producers and authors. General Counsel to GMA, CMTA, and the Nashville Symphony. • Board—Copyright Society of the South; Member—GMA, NARAS, CMA, Leadership Music Alumni, Tennessee Bar Association, Nashville Bar Association, California Bar Association; Committee member—Music City Tennis Invitational, Governor's Prayer Breakfast, International Justice Mission • Tennis, outdoor activities



#### Joe Moscheo II President, MCS America 1625 Broadway, Fl. 4

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Moscheo oversees the U.S. operations of this London-based company that has over 600 copyright administration clients. Moscheo is a member of the GMA Hall of Fame. Still travels to Europe for Elvis Fan Clubs with his old group, the Imperials. • Board—W.O. Smith Music School, NARAS, Lifetime Board Member GMA; Member—CMA, Leadership Music Founding Council • Art, painting, golf, tennis, travel

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**Al Moss Owner, Al Moss Promotion**POB 150788, Nashville, TN 37215 **615-297-0258** 

Amosspromo@aol.com www.almosspromotion.com This 32-year promotion veteran

specializes in Americana radio. Current clients include New West, Rounder, Sugar Hill, Vanguard, Dualtone Music Group, Palo Duro, Chesky, Shout Factory, Koch, Rustic Records, Thortch Recordings/Kyle Lehning, American Roots Publishing, and Memphis International. Current independent artists include Jim Lauderdale, Michelle Shocked, Marshall Chapman, David Childers, and Jesse Dayton. • AMA—Board of Directors, Radio and Chart Committee, Founding Council, TV & Awards Comittee; Member—ACM, CMA, NSAI • Music, wine, food, reading, movies, Maxfield Parrish



#### **Curt Motley** Agent, Monterey Peninsula Agency

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www.montereypeninsulaartists.com With the agency since 1995, Motley handles client services for a roster that includes Toby Keith, Sawyer Brown, Scotty Emerick and more.

Board— USO World Board of Directors;
 Member—ACM, CMA • Camping, outdoors, basketball, golf, spending time with friends and family



#### Roger Murrah President/Owner, Murrah Music Corporation

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www.murrahmusic.com

Oversees the day-to-day workings of his thriving independent publishing company. In 2005, Murrah Music celebrated its 15th Anniversary and Roger Murrah was inducted into the Nashville Songwriters Hall of Fame. • Chairman—Nashville Songwriters Foundation; Member—CMA, NSAI, BMI, NARAS, Leadership Music • Travel



#### Clay Myers GM/VP of Creative, Still Working Music/ Orbison Myers Management 1625 Broadway, Ste. 200

Nashville, TN 37203 **615-242-0567** Fax: 615-627-0942

cmyers@orbison.com www.stillworkingmusic.com

Joined Still Working Music four years ago where he heads the publishing company and oversees staff and daily operations. Current publishing roster lists Tommy Lee James, Terry McBride, Billy Burnette, Clay Mills, Jedd Hughes, Danielle Peck, Luna Halo, Kaci Brown, and Stephanie Lewis. Also formed management company with Barbara Orbison called Orbison Myers Management that has signed Danielle Peck. • CMA • Motorcycles



#### Jozef Nuyens Owner/Founder, Castle Music Group/Passalong Networks 1393 Old Hillsboro Rd.

Franklin, TN 37069

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As Founder and Sr. VP International Development, oversees all of Passalong Network's global business expansion efforts. For the past 20 years, Nuyens founded and served as Pres./CEO of The Castle, recording projects by more than 300 Gold and Platinum artists. A three-time Grammy-nominated producer, Nuyens also founded Castle Productions, Castle Publishing, Castle Recording Studios and Tower I & Tower II Publishing companies, a joint venture with Time-Warner's Warner-Chappell. Formed National Association of Professional Recording Services. During the 1980s, Nuvens entered into a record label joint venture with Arista Records. • Board—NARAS; Member—Leadership Music alumni, SPARS • Travel, photography, meteorology, geopolitical/socioeconomic global strategies, snow skiing, tropical plants, music

#### Danny O'Brian

**President, Erv Woolsey Agency, Inc.** 1000 18th Ave. S., Nashville, TN 37212

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Joined the agency 20 years ago and acts as
booking agent for George Strait. • Board—ACM;
Member—CMA • NASCAR, Titans, Computers



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### **Brian O'Connell Pres., Nashville Touring, Live Nation**1400 18th Ave. S.

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Oversees country touring operations for Live Nation, the company created as a spin-off from Clear Channel Communications. Primary duties include promoting concerts for Brooks & Dunn, Rascal Flatts, Tim McGraw, Toby Keith, Brad Paisley and more. • Board—ACM, CMA • Golf, Cubs Baseball



Kerry P. O'Neil Member, O'Neil Hagaman, PLLC 1025 16th Ave. S., Ste. 202 Nashville, TN 37212 615-320-5291 Fax: 615-320-5651

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Specializes in entertainment

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#### Robert K. Oermann Owner, R.K.O. Media Products

POB 120893, Nashville, TN 37212 615-383-8530 Fax: 615-386-7769 oermann@earthlink.net Multi-media personality in print, TV, radio, graphic arts, public speaking.

Longtime Music Row columnist, feature writer for many others. Author of seven books, annotator of 100-plus reissue albums and writer/producer of specials and documentaries for CMT, TBS, A&E, CBS, and others. Music historian, photographer, illustrator, librarian. Honors include 2002 IFCO Award, 2001 Belmont Lifetime Achievement Award, 1999 Nashville Scene readers poll, 1996 Nashville Music Award, 1994 ASCAP Deems Taylor Award, and 1988 CMA Media Achievement Award. • Board—Leadership Music, Nashville Songwriters Foundation; Member—CMA, ACM, NARAS, AMA • Gardener, carpenter, record collector, painter, antiques



Barbara Orbison Owner/Pres., Barbara Orbison Productions/Orbison Records/ Orby Records/Still Working Music Group/Orbison Myers Mgmt.

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barbara@orbison.com • www.stillworkingmusic.com Oversees and administrates the legendary catalogue of Roy Orbison, along with owning and operating a successful publishing/production/management company. Staff writers include Tommy Lee James, Billy Burnette, Clay Mills, Danielle Peck, Kaci Brown, Nathan Barlowe, Terry McBride, Jedd Hughes and Stephanie Lewis.

· CMA, NARAS · Life and writing



**Stephanie Orr President, CountryWired**1628 Jackson Valley Pl.

Hermitage, TN 37076 615-391-3355 Fax: 615-391-3389 stepho@countrywired.com www.countrywired.com

Orr founded CountryWired more than 12 years ago where she designs, manages, markets, promotes and maintains artist websites. Clients include

Trace Adkins, Brooks & Dunn, Alan Jackson, Jo Dee Messina, Keith Urban and Trisha Yearwood. • CMA, ACM, NARAS • Computers, camping



Marc Oswald
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bgill@dalemorrismgt.com Industry veteran Oswald manages Gretchen Wilson, Big & Rich and Cowboy Troy.

CMA. ACM • boating



# Tom Oteri Pres./Co-Owner, OF Music, Inc. 204 Burgandy Hill Rd.

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Established publishing company 22 years ago with writer Rich Fagan. Hits include three No. 1's by John Michael Montgomery. "Sold" was *Billboad*'s No. 1 country single of 1995 and is in ASCAP's 50 Most Performed Country Songs of the '90s. Fagan and Chris Clark wrote the sports anthem "My House" used by NBC for the 2002 Olympics. Has Clark's catalog including cuts by Hank Williams Jr., Diamond Rio, and Cledus T. Judd. OF Music has had songs in six feature films.

· CMA, Alive Hospice · Gourmet cooking



#### Robert Ott Managing Partner, ole

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Multi-national, Canadian owned full-service music publisher founded by Robert Ott and Tim Laing. Nashville office headed by Shane Barrett is located at 1227 16th Ave. S.



#### Gary Overton Executive VP/GM, EMI Music Publishing

35 Music Sq. E. Nashville, TN 37203

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With EMI since November 1995. Oversees day-to-

day operations, including exploitation of copyrights, catalog acquisition, signing writers and artists, and securing record deals. Overton formerly managed Alan Jackson, served as VP of Warner/Chappell, and as head of A&R for BNA Entertainment. • Board—CMA, Vanderbilt Children's Hospital; Member—ACM



#### Jason Owen

Sr. VP Artist, Media Relations & Creative Services, UMG Nashville 60 Music Sq. E. Nashville, TN 37203

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Owen has been with UMG over three years where he handles publicity, video and creative services for the MCA and Mercury labels. These rosters include Shania Twain, Sugarland, Vince Gill, George Strait, Lee Ann Womack, Trisha Yearwood, Reba McEntire, Julie Roberts, Billy Currington and many more. • Board—NARAS; Member—CMA, ACM • Tennis and cocktails



#### Nick Palladino Owner, NPALL Audio, Inc.

7149 Forrest Oaks Dr. Nashville, TN 37221 **615-476-8440** Fax: 615-255-4111

nickp@npallaudio.com www.npallaudio.com

Palladino gained over 20 years of audio experience before forming this sound designer company three years ago. Clients include O'Reilly Auto Parts, Atlanta Motor Speedway, McDonald's, GAC, Filmhouse, Deaton-Flanigen Productions, Walt Disney, Universal South, Shop at Home, The Buntin Group, Sony BMG, Ruckus Films, Provident Films and more. • Leadership Music, NARAS, AES • Dirt bikes, golf



#### **Debbie Gibson Palmer** Owner, St. Regis International

14613 Round Valley Dr. Sherman Oaks, CA 91403 **818-783-6886** Fax: 413-235-8914 dgpalmer@pacbell.net •

Oversees all promotion and marketing for the company. Clients include Columbia, Broken Bow, 903 Records, Equity, Lyric Street, and more. • ACM, CMA • Movies and movie related projects, Daughters of the American Revolution



ATTORNEYS AT LAW

DAVID L. MADDOX 615-329-0086 david@dmaddox.com C. STEPHEN WEAVER 615-320-1242 steve@csweaver.com

#### A Professional Association of Attorneys

1207 17th Ave. S., Suite 300 • Nashville, TN 37212 Phone: (615) 320-1242 • Fax: (615) 320-7150

# IN CHARGE GALLERY



**Larry Pareigis** Sr. VP, Radio Promotion, Sony/ Columbia Records Nashville 1400 18th Ave. S., Fl. 2

Nashville, TN 37212 615-858-1356 Fax: 615-858-1371 larry.pareigis@sonybmg.com

www.sonynashville.com Responsible for promotion and marketing of all Columbia Nashville artists to radio. • Board-Minnie Pearl Cancer Foundation: Member-Leadership Music, NARAS, Grammy Mentors, CMA, ACM . Reading, working out, computing. writing, painting, Steelers football



Vanessa Parker-Davis Pres., Splash! Public Relations 811 18th Ave. S., 2nd Fl. Nashville, TN 37203 615-321-1383

vanessa@splashpublicity.com www.splashpublicity.com

Oversees publicity, artist development, and event coordination for this publicty firm whose clients include Blake Shelton, Emerson Drive, Laura Bryna, Mark Wills, Tonja Rose, and Dualtone Music Group. • ACM, CMA, NARAS



**Chris Parr VP Music Programming & Talent** Relations, CMT

330 Commerce St. Nashville, TN 37201 615-335-8461 Fax: 615-335-8618 chris.parr@cmt.com • www.CMT.com

Parr joined CMT in 1996 where he acts as a liason. between the network and the music industry. Manages the development and implementation of the network's music programming strategy, as well as cultivates and maintains relations with talent featured on CMT original programs. • ACM, CMA, NARAS, Leadership Music



**Richard Perna** Co-COO, EverGreen Copyright Acquisitions, LLC POB 120309, Nashville, TN 37212 615-327-2703

richard@evergreencopyrights.com www.evergreencopyrights.com

Established the full-service music publishing company in 2005. Perna jointly manages the operation of the business, sourcing catalogs as

well as overseeing administration and marketing. • Board—NARAS (Sec./Treas.) • Travel, wine collecting, chess



**Brian Philips** Exec. VP/GM, Country Music Television (MTV Networks) 330 Commerce St. Nashville, TN 37201 615-335-8455 Fax: 615-335-8620

lisa.marcv@cmt.com • www.cmt.com Philips joined MTV Networks in 2001 after an award-winning radio run that included stints at KPLX Dallas and 99X Atlanta. Philips is responsible for the day-to-day management of the network, including all programming, production, talent relations, marketing and promotional strategies. CMT is now in 80 million households and hit record ratings across the board in 2004-2005. Philips has been instrumental in the launch of CMT original programming including the performance series CMT Crossroads the weekly entertainment news series CMT Insider and the fan-voted CMT Music Awards. • Board—CMA; Member—ACM, Special Olympics Music Trust, T.J. Martell

Foundation • PETA, Spending time with wife

Sarena and four young children



**Bruce H. Phillips** Managing Partner, Jack, Lyon & Jones, P.A. 11 Music Circle S., Ste. 202 Nashville, TN 37203 615-259-4664 Fax: 615-259-4668 brucep@jljnash.com • www.jlj.com

Represents and advises clients in all entertainment industry related matters, including civil litigation and transactional matters. Adjunct Professor of Law and Entertainment Law at UTK School of Law. • Chairman—Nashville Bar Association Entertainment Law Committee 2006; Member-CMA, NSAI . Golf, hiking, canoeing



Scott Phillips

Studio Manager, Blackbird Studios 2806 Azalea Pl. Nashville, TN 37204 615-467-4487 Fax: 615-296-0378 scott@blackbirdstudio.com www.blackbirdstudio.com

Responsible for booking and scheduling Blackbird's eight studios. Handles day-to-day studio operations. Current clients include Paul Worley, Dann Huff,

Martina McBride, Keith Urban, Big & Rich and more. Board—SPARS, NAPRS; Member—Leadership Music, AES . Golf, basketball, Titans, newborn son



**Michael Powers** Sr. VP Promotion, Universal South 40 Music Sa. W.

Nashville, TN 37203 615-259-5306 Fax: 615-259-5301 michael.powers@umusic.com With Universal system for 14 years

in Mercury, MCA and Lost highway divisions. Joined Universal South in September 2004. Powers oversees the promotion department for the label's roster which includes Joe Nichols, Shooter Jennings, and Cross Canadian Ragweed.

- · ACM, CMA, NARAS, GMA, Leadership Music
- · Fishing, hunting, golfing



**K.K. Proffitt** Pres./Chief Audio Engineer, **JamSvnc** 

POB 120969, Nashville, TN 37212 615-320-5050 Fax: 615-340-9559 kk@jamsync.com www.jamsync.com

Performs all audio engineering functions for this award winning 5.1 Surround Sound facility which uses all THX specification equipment. Services include mixing, archiving, audio for video, upmixing and sound design. • Board-Women's Audio Mission; Member—AES, SPARS, Phi Kappa Phi

· Mother of twins



**Jack Purcell** VP Promotion. **Big Machine Records** 1219 16th Ave. S. Nashville, TN 37212 615-324-7777 Fax: 615-324-4900 jack.purcell@bigmachinemail.com

www.bigmachinerecords.com Oversees radio promotion for Big Machine artists including Jack Ingram, Danielle Peck, Jimmy Wayne, Taylor Swift. . CMA, ACM, AMA . Drums,

wood-working, boating, exercise



**Faith Quesenberry** Owner, Curiosita Entertainment POB 128052, Nashville, TN 37212

615-298-9720 Fax: 615-298-9721 faith@curiosita.com www.curiosita.com Began this management, marketing

and catalog exploitation company five years ago. Management clients include Craig Morgan, Jessi Alexander and RainMarket. • CMA, ACM, NARAS

· Fitness, reading, wine collecting



**Paul Reeves** Owner/Executive Producer, Tangible Vision

321 Billingsly Ct., Ste. 2 Franklin, TN 37067 615-771-7177 Fax: 615-771-7117 paul@tangiblevision.net

www.tangiblevision.net

Reeves, a film and video producer/director, has worked in production for over 15 years. Company was co-founded with wife, Michele, eight years ago. Currently oversees production and development of all programming. • Time with family, IndyCar and Kart racing





### **Grace Reinbold President, What A Trip! inc.**1605 17th Ave. S., Ste. 200

Nashville, TN 37212

**615-269-0039** Fax: 615-269-8677 grace@whatatripi1.com www.whatatripi1.com

Handles marketing, promotion, sales, creative direction and show production for this eight-year-old company. Clients include television networks, radio stations, major labels and artist management companies. • CMA, PMA, ACM, Leadership Music, SOURCE • Family events, independent films, producing home video documentaries, travel

#### **Simon Renshaw**

President, Strategic Artist Management

1100 Glendon Ave., Ste. 1000 Los Angeles, CA 90024

310-208-7882 Fax: 310-208-7881

Left The Firm to form own management company where his clients include Dixie Chicks, Miranda Lambert and many others.



#### Jim Reyland President, Audio Productions, Inc.

President, Audio Productions, Inc. 1102 17th Ave. S., Ste. 200 Nashville, TN 37212

**615-321-3612** Fax: 615-321-5770 jreyland@audioproductions.com www.audioproductions.com

Oversees creative and administrative aspects of this 20-year-old full-service professional audio production facility which now has live fiber optic video distribution through VYVX. API produces network radio programs for syndicators as well as commercial audio for corporate clients, ad agencies, radio, video and film. Recent clients include XM Satellite Radio, CMT, BBC, and J. Walter Thompson.

· Basketball, golf, creative writing



#### **Diane Richey-Haupt** Owner, Diane Richey Promotions

1110 17th Ave. S., Ste. 1 Nashville, TN 37212

**615-320-7618** Fax: 615-320-1496 richeypromo@comcast.net Opened company 20 years ago.

Solicits and obtains airplay for clients. Specializes in secondary promotion. • CMA • SCUBA diving, Titans football, playing with the kids

#### April Rider

VP Promotion Curb, Curb

48 Music Sq. E., Nashville, TN 37203
615-321-5080 Fax: 615-327-1964
arider@curb.com • www.curb.com
Oversees radio promotion for Curb roster.



#### **Royce Risser** VP National Promotion MCA, UMG Nashville

60 Music Sq. E Nashville, TN 37203

**615-524-7566** Fax: 615-524-7766 royce.risser@umusic.com

www.umgnashville.com

Risser has been with MCA Nashville since 1992. He came up through the promotion ranks after arriving in Nashville from Southern California via a Vandy football scholarship. He heads the MCA promotion department and is responsible for promoting and marketing the label's artists to country radio. Risser

also has a Masters degree in Human Resource Development. • Board—CRB; Member—CMA, ACM • Football, hockey, skiing, magic, volleyball



#### **Bobby Roberts**

CEO, The Bobby Roberts Company POB 1547, Goodlettsville, TN 37070 615-859-8899 Fax: 615-859-2200 bobby@bobbyroberts.com www.bobbyroberts.com Roberts has owned this booking

agency for more than 20 years. Oversees staff of 10 who book a roster of over 30 country and pop artists worldwide, including John Anderson, Merle Haggard, Larry Gatlin, Don Williams, B.J. Thomas, Confederate Railroad, Sammy Kershaw, Pam Tillis and more. • IEBA, CMA, IAFE, NATD, ACM • FAA licensed pilot, family, real estate, farming



#### Denise Roberts

**VP Promotion, Show Dog Nashville** 2303 21st. Ave.

Nashville, TN 37212

**615-324-7777** Fax: 615-324-7932 denise.roberts@showdogmail.com www.showdognashville.com

Oversees promotion for Show Dog roster which includes Toby Keith, Scotty Emerick, Rebecca Lynn Howard and Sarah Johns.



#### Mike Robertson

Owner, Mike Robertson Mgmt.
POB 120073, Nashville, TN 37212
615-329-4199 Fax: 615-329-3923
mike@mikerobertsonmgmt.com
Has operated this management
company for over two decades.

Manages Patty Loveless, Ryan Shupe & The Rubber Band, Carolina Rain, and Jimmy Wayne.

Cycling, boating, skiing



#### | Scott Robinson | Co-President, | Dualtone Music Group, Inc.

1614 17th Ave. S. Nashville, TN 37212

**615-320-0620** Fax: 615-320-0692 scottrobinson@dualtone.com

www.dualtone.com

Formed this label with Dan Herrington in late 2000. Roster includes artists Chely Wright, Charlie Robison, Deryl Dodd, Jeff Black, Cowboy Jack Clement, BR549, Roger Creager and more.

• CMA, ACM, AMA, IBMA, AIFM, NACA



#### Ken Robold GM, UMG Nashville

54 Music Sq. E., Ste. 300 Nashville, TN 37203

615-524-7590 Fax: 615-524-7624 ken.robold@umusic.com With company 15 years. Oversees

daily operations including sales, marketing, production, new media, finance and administration.

• Boards—Oasis Center, T.J. Martell, Leadership

#### Frank Rogers

Co-owner/Producer,

Sea Gayle Music/Frank Rogers Productions

37 Music Sq. E., Nashville, TN 37203 615-742-1594 Fax: 615-259-3470

Music; Member-ACM, CMA, NARAS

Rogers co-founded Sea Gayle Music in 1999 with



Chris DuBois and Brad Paisley. Produces Paisley, Darryl Worley, Josh Turner, Trent Willmon, Phil Vassar and Trace Adkins. • Board—NARAS; Member—CMA, ACM, NSAI, Leadership Music



### **Robert Romeo**Executive Director, Academy of Country Music

4100 W. Alameda Ave., Ste. 208 Burbank, CA 91505

**818-842-8400** Fax: 818-842-8535 bobromeo@acmcountry.com

www.acmcountry.com

Spent 16 years on the board of the organization and over two years as Exec. Director. Runs the daily operations of the ACM, its annual awards show and any new ventures. Also a consultant for TBA Global Events fair bookings. • CMA, IEBA

Riding Harleys, hunting



#### Johnny Rose VP Sales & Marketing, Show Dog Nashville

2303 21st. Ave. Nashville, TN 37212

615-324-7777 Fax: 615-324-7932 johnny.rose@showdogmail.com

www.showdognashville.com

Rose, a veteran of DreamWorks Records, has been with Show Dog Nashville since it opened in 2005. He handles sales and marketing for artists including Toby Keith, Scotty Emerick, Rebecca Lynn Howard, and Sarah Johns.

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Publisher/Editor/Member,
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ross@musicrow.com • www.musicrow.com Oversees production of Nashville's Music Industry Publication, Music Row, which he founded in 1981. Also founded RowFax, a weekly song pitching publication in mid-1993. Debuted the spin-based CountrvBreakout™ chart designed to track airplay at small market radio in 2003. Formerly singer, songwriter, arranger and performer for 10 years; attended Berklee College of Music. Graduate Wharton School, University of Pennsylvania. Received 1998 CMA President's Award, and Canadian Country Music Association's Leonard T. Rambeau Award for international achievement in 2003. Newest venture is eTuneCity.com • Board-CMF, CMA: Leadership Music alumni: Member-AMA • Bicycling, data wrangling, fitness

#### **Leslie Rouffe**

Head of Americana Marketing & Promotion, Songlines, Ltd.

817 S. Douglas Ave, Nashville, TN 37204 **615-298-2262** Fax: 615-279-8078

Irouffe@comcast.net • www.songlinesmusic.com Rouffe has been with the company six years where she oversees Americana radio promotion including tracking, station visits, artist bookings at radio events and promotion set-up. Current clients are Nanci Griffith, Rodney Crowell, Ricky Skaggs, Patty



Shirley Hutchins (615) 473-6471 shirleyhutchins@aol.com

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Spencer Tenney (615) 509-4599 spencer\_tenney@yahoo.com

Griffin, Melonie Cannon, Kasey Chambers, Rosanne Cash, Shooter Jennings, and more. • AMA



## **David Roy**Sr. VP Production Development, Madacy Entertainment

1783 Thompson's Station Rd. W. Thompson's Station, TN 37179 **615-591-9062** Fax: 615-591-9062 droy@madacv.com

www.madacy.com

Handles all creative and licensing for Madacy Entertainment for retail projects. Specializes in country, bluegrass, pop, rock and country gospel. Company also handles exclusive projects for Thomas Kinkade and premiums for Bath & Body Works and Victoria's Secret. • NARM, CMA, IBMA • Hockey, golf, horses, Golden Retrievers



#### Ronna Rubin Owner, Rubin Media POB 158161, Nashville, TN 37215

615-298-4400 Fax: 615-298-4040 ronna@rubinmedia.biz
Rubin began this independent media and artist development firm

14 years ago. Clients include Great American Country, The Recording Academy, Sprint Sound and Speed, Take 6 and Maura O'Connell. • NARAS • Certified master gardener, board member of

Gilda's Club Nashville, Love Helps team reader



#### Nancy Russell Pres., Nancy Russell Company, Inc. 1027 17th Ave. S. Nashville, TN 37212

615-385-4646 Fax: 615-320-8773 nancyerussell@gmail.com Manages Loretta Lynn and

co-manages Alan Jackson. • ACM, CMA, Leadership Music • Travel, music and antiques



# Ed Salamon Executive Director, Country Radio Broadcasters, Inc. 819 18th Ave. S. Nashville, TN 37203

**615-327-4487** Fax: 615-329-4492 ed salamon@crb.org • www.crb.org

Salamon is responsible for production and fundraising initiatives including Country Radio Seminar, Country Music DJ Hall of Fame, CRB Executive Memo (weekly e-mail publication), CRB Fall Forum, and CRB Spring Town Meeting. Previously Pres. of Programming for Westwood One. Also Past Pres. of CRB and former Chairman of National Music Foundation. Inducted into the Country Radio Hall of Fame in 2006. • Board—Leadership Music; Member—CMA, ACM • Music collector, historian and writer



## **Jim Saliby VP Sales, RCA Label Group**1400 18th Ave. S.

Nashville, TN 37212

615-301-4300 Fax: 615-301-4306 jim.saliby@sonybmg.com www.rcalabelgroup.com

With RLG for nearly six years, Saliby oversees the development and implementation of sales and field-marketing strategies, including budgets for all RLG artists and albums. • Weight lifting, hockey, rodeos



# Tamara Saviano American Roots Publishing/ Tamara Saviano Media 1313 16th Ave. S

Nashville, TN 37212 615-385-1233

tsaviano@savianomedia.com

www.americanrootspublishing.org
Started companies in 2003. Saviano is a producer,
publicist, editor and writer. Current clients include
Kris Kristofferson, Shawn Camp, Radney Foster,
Pinmonkey, and Marshall Chapman. Saviano won
a Grammy for co-producing Beautiful Dreamer:
The Songs of Stephen Foster. She is the executive
producer for The Pilgrim: A Celebration of Kris
Kristofferson. • Vice President—AMA • Politics,
reading, movies, hiking



#### **Jessie Schmidt President, Schmidt Relations**

2214 Elliston Pl., Ste. 304 Nashville, TN 37203 **615-846-3878** Fax: 615-846-4878 jessie@schmidtpr.com

Clients of this publicity firm, now in its ninth year, include Tim McGraw, Rascal

Flatts, Brad Paisley, Carrie Underwood and The Grand Ole Opry. • CMA, ACM



#### Brad Schmitt Celebrity News Columnist/ Entertainment Writer, The Tennessean

1100 Broadway Nashville, TN 37203 **615-259-8073** Fax: 615-259-8057

brad@tennessean.com • www.tennessean.com Schmitt's page three *Brad About You* celebrity gossip feature is arguably the most-read column in Nashville's daily paper. • Drinking on the company dime; lunching at Noshville and the Palm



#### Randy Scruggs Owner, Randy Scruggs Productions 2828 Azalea Pl. Nashville, TN 37204 615-298-1238

Scruggs is an artist, writer, musician, publisher, and studio owner. He is a four time Grammy winner and four time CMA winner who has also earned numerous other awards. Scruggs has written seven No. 1 songs and had over 100 cuts by major artists. Production credits include Alison Krauss, Megan Mullins, Johnny Cash, Earl Scruggs, Lisa Loeb, Elton John, Emmylou Harris, and Sting. Currently working on the Kris Kristofferson Tribute Album for American Roots. Performed with his father, Earl, and brothers, Gary and Steve, as part of the Earl Scruggs Revue.

• Board—ACM; Member—NSAI, BMI, AFM, CMA: Past Trustee—NARAS



Judy G. Seale
President/CEO,
Judy Seale International, Inc.
109 Rivers Edge Ct.
Nashville, TN 37214
615-872-2122 Fax: 615-882-0204
jsrefugee@aol.com

www.judysealeinternational.com Seale founded this enterprise five years ago where she acts as a talent coordinator and produces festivals in foreign countries including celebrity entertainment tours for U.S. troops deployed overseas. She is the exclusive International agent for The Bellamy Brothers. • Board—Reading, Writing and Rhythm; Member—CMA Global Markets Advisory, ACM; Pres./CEO—Stars for Stripes

· Jogging, weight training, supporting U.S. troops



#### Michael N. Sebastian VP/GM,

Blacktop Music Group, Inc. 1222 16th Ave. S., Fl. 3 Nashville. TN 37212

**615-695-2587** Fax: 615-321-2773 msebastian@blacktopmusicgroup.com

www.blacktopmusicgroup.com
Oversees day-to-day operations of publishing
company and its 11 writers including administrative
and creative. Blacktop Music Group, Inc. recently
scored hit singles "Some Beach," "How Do You
Get That Lonely" and "Must Be Doin' Somethin'
Right." • CMA • Fly fishing, metal detecting



# Nancy Shapiro VP, Regional Management, Nashville Chapter of The Recording Academy 1904 Wedgewood Ave. Nashville, TN 37212 615-327-0518 Fax: 615-321-3101

trevab@grammy.com • www.grammy.com
With organization over 20 years. Oversees all 12
Chapter offices. • Board—Country Music
Retirement Center, W.O. Smith Music School;
Member—CMA, Leadership Music, NSAI, GMA
• Specified operangements on leadership develors

• Speaking engagements on leadership development and executive coaching



#### Larry Sheridan

Co-Owner, Best Built Songs/The Parlor Studio/Parlor Productions 1317 16th Ave. S. Nashville. TN 37212

**615-385-4466** Fax: 615-383-4216 larry@bestbuiltsongs.com

www.bestbuiltsongs.com

Sheridan and Robin Ruddy founded the company in 1994 where they oversee the day-to-day operations. They also work in writer and artist development, and act as studio managers, and producers. Won a Grammy in 2005 for their work on Beautiful Dreamer—Songs of Stephen Foster.

- · NARAS, NATD, NPN, NSAI, AFM, NAPRS, GNAR
- · Real estate development, golf, racquetball, dogs



## **Bruce Shindler**VP National Promotion UMG, UMG Nashville

60 Music Sq. E Nashville, TN 37203

**615-524-7720** Fax: 615-524-7619 bruce.shindler@umusic.com

www.umgnashville.com

Shindler, who has over 34 years of promotion experience, migrated to Universal Nashville in 2004 after it acquired DreamWorks. At UMG Shindler promotes and markets to radio for both the MCA and Mercury labels. • CMA, ACM, PAC, Leadership Music • tennis, reading

#### Rick Shipp

**Co-COO Nashville, William Morris Agency** 1600 Division St., Fl. 3, Nashville, TN 37203



615-963-3000 Fax: 615-963-3090 rs@wma.com • www.wma.com Oversees Nashville office with Paul Moore. Massive roster includes Brooks & Dunn, Rascal Flatts, Wynonna, Brad Paisley, Trace Adkins and many more.

Board—CMA • Golf, fishing

#### **Lisa Shively**

Owner, The Press Network, Inc.

POB 176, Pleasant Shade, TN 37145 615-677-6645 Fax: 615-677-6644

lisa@pressnetwork.com • www.pressnetwork.com Formed publicity company in 1985 where her current clients include Jim Lauderdale, Robbie Fulks, Nick Lowe, and Moraine Music Group.

• CMA • Gardening

#### **Evan Shoemake**

Central Project Manager, Songwriters Gulid of America

209 10th Ave. S., Ste. 534, Nashville, TN 37203 **615-742-9945** Fax: 615-742-9948

nash@songwritersguild.com www.songwritersguild.com

Shoemake has been with the organization for four years where he coordinates special events, workshops, seminars, critiques, writers' nights, contract reviews and recruitment.



#### **Evelyn Shriver**President, Bandit Records

635 W. Iris Dr. Nashville, TN 37204

615-242-1234 Fax: 615-242-2134 eshriver@banditrecords.com

Shriver, along with partners Susan Nadler and George Jones, formed this entertainment company in 2001. Shriver oversees activities of Jones and the record company. Also partners with Nadler in HD Ready, a high definition TV production company that produces the television concert series SoundStage for PBS. She is a former President of Asylum and previously built one of Music Row's top independent publicity firms. • CMA, Leadership Music Alumni



### Shaun Silva Owner, Tacklebox Films 3520 Richardson Ave.

Nashville, TN 37205

615-812-0093 Fax: 615-332-0731 tackleboxfilms@comcast.net www.tackleboxfilms.com

Silva has been with the company for three years where he is the owner, director and executive producer. Clients include Kenny Chesney, Lyric Street Records, MCA, RCA, Sony BMG, BNA, Warner Bros. and Universal South. • ACM, CMA, Screen Actors Guild • Car collector, snowboarding, golf, motorcycles, tennis, wakeboarding



#### President, rpm management/rpm music 2214 Elliston Pl., Ste. 304 Nashville, TN 37203

**615-256-1980** Fax: 615-256-1134 scott@rpmweb.com

Siman has managed Tim McGraw since early 1997 after leaving his post as Senior VP of Sony Nashville. He also spent fourteen years as a partner in the law firm Benson & Siman. Other rpm clients include Chris Janson, Brice Long, the Warren Brothers and Holly Williams, and co-management of Hot Apple Pie. rpm music writer roster includes Kent Agee, Wayne Carson, Randle Chowning, Mitzi Dawn, Chris Hennessee, Jimbeau Hinson, Richard Leigh, Brice Long, David Malloy, Judson Spence, Verlon Thompson and Kim Tribble. Hits include "I'm Moving On" and "It's Five O'Clock Somewhere." • Board—ACM; Member—CMA, CMF • Golf, ideas, games, cooking, wine



#### Derek Simon

**Sr. VP Marketing and Artist Development, Equity Music Group**1222 16th Ave. S., Fl. 2

Nashville, TN 37217

**615-695-2350** Fax: 615-695-2359 dsimon@equitymusicgroup.com

www.equitymusicgroup.com

Simon first joined the label as an independent consultant and over a year later became a full-time staffer. He oversees consumer and trade marketing, advertising, and creative services for the roster which includes Clint Black, Little Big Town, Mark Wills, Carolina Rain, and Laura Bryna. • CMA, ACM

 Avid sports enthusiast (particularly baseball), fine dining, not-so-fine dining, and at-my-desk dining

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Jon Small
Producer/Director/Owner,
Picture Vision
209 10th Ave. S., Ste. 425
Nashville, TN 37203
615-244-2060 Fax: 615-244-2065
www.picturevisionpictures.com

jeaninesmall@picturevisionpictures.com
Founded company over 20 years ago. Directs
and produces live multi-camera musical variety
TV shows and concerts, TV series, commercials
and music videos. Clients include HBO, CBS,
NBC, CMT, MTV, VH-1, PBS, Disney, USA Network.
Produces Nashville Star, now in its fourth season.
Winner of Emmys, CMA Awards, ACM Awards,
NY Film Festival Awards, Latin Awards, CableAce
Awards. Grammy nominated. Artists include Garth
Brooks, Billy Joel, Reba McEntire, Janet Jackson,
Rascal Flatts, Lynyrd Skynyrd, Aerosmith, Jessica
Simpson, LeAnn Rimes, Faith Hill, Sting. • NARAS,
CMA, ACM • Golf, car collecting, riding Harleys,
drums

#### **Mike Smardak**

President, Outback Concerts

209 10th Ave. S., Ste. 222, Nashville, TN 37203 **615-242-3323** Fax: 615-242-4922

info@outbackconcerts.com www.outbackconcerts.com

Company works with wide variety of artists including Brad Paisley, Alison Krauss, Bill Engvall, Dierks Bentley, and Keith Urban.



wine, food, reading

Gary W. Smith CEO, Smith, Wiles, & Co., P.C./ Copyright Exchange, LLC 900 Division St. Nashville, TN 37203 615-242-2727 Fax: 615-726-0223

gsmith@smithwiles.com
www.copyrightexchange.com
Smith has been with the company for 18 years
where he handles business management, financial
consulting, and publishing sales and consulting.

NSAI, CMA, ACM • Golf, working out, cigars,

# **Hazel Smith Hazel Smith Consulting**130 Port Dr., Madison, TN 37115 **615-865-0978** Fax: 615-860-9140

hazsmith@bellsouth.net

The matriarch of country music journalism, Smith



writes for CMT.com and Country Weekly. She can be heard on radio stations KUSS and WFMS, and appears often on the Ellen DeGeneres Show. Also the 1999 winner of the CMA Media Achievement award. Her book,

Hazel's Hot Dish: Cookin' with Country Stars, was released in 2001. • CMA, NARAS •



#### Clarence Spalding President, Spalding Entertainment 1025 16th Ave. S., Ste. 303

Nashville, TN 37212 **615-324-2380** Fax: 615-324-2381 cspalding@spaldingent.com

Runs Spalding Entertainment whose client roster includes Brooks & Dunn, Terri Clark, Pat Green, Ashley Monroe and Sarah Buxton. • ACM, CMA, NARAS • Tennis, golf, reading



# Neal Spielberg President, Spielberg Consulting 6617 Ellesmere Rd. Nashville, TN 37205 615-293-4974 Fax: 615-352-5993

spielneal@comcast.net
Opened sales, marketing and

distribution consulting company three years ago. Current clients include 903 Music, Equity Music Group, Lofton Creek, John Corbett/Funbone Records and Rattlesby Records. • CMA, ACM, Leadership Music Alumni • Music, movies, and baseball



Phyllis Stark
Nashville Bureau Chief, Biliboard
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www.billboard.biz

With the company more than 15 years, Stark writes, edits and assigns stories for all *Billboard* Information Group products including two magazines and three websites. Oversees the Nashville operation. Also serves as Managing Editor for *Billboard Radio Monitor*. • Board—CMA, St. Jude Children's Research Hospital (Industry Advisory Board); Member—ACM, Leadership Music Alumni



# Kelth Stegall Producer/Songwriter, Kelth Stegall Enterprises 2820 Erica Pl. Nashville, TN 37204 615-292-7440 Fax: 615-292-0749 www.keithstegall.com

Songwriter penned the hits "Don't Rock The Jukebox" and "Love Of My Life." Produces Alan Jackson, George Jones, Jamie O'Neal, Brice Long, Tracy Byrd, and Catherine Britt, among others. Stegall previously served as Exec. VP, CCO A&R at Mercury Nashville. Named *Music Row's* 2002 Producer of the Year. • CMA, ACM

#### **Burt Stein**

Partner, Gold Mountain Entertainment
2 Music Circle S., Ste. 212, Nashville, TN 37203
615-255-9000 Fax: 615-255-9001

burtstein@bellsouth.net

Manages Nanci Griffith, Ronnie Milsap, Vince Neil, Todd Snider, Raul Malo and The Crickets



#### Susan Stewart South Regional Director, Nashville Chapter of The Recording Academy

1904 Wedgewood Ave. Nashville, TN 37212

Nashville, TN 37212 **615-327-8030** Fax: 615-321-3101

susans@grammy.com • www.grammy.com
Oversees Nashville, Memphis, Atlanta and Miami
Chapter offices. Previously spent eight years with
NSAI. • W.O. Smith Music School, CMA, NSAI,
GMA • Involved with community fundraising and
enjoys reading, playing guitar, traveling and riding
horses



#### **Denise Stiff**

Owner/Manager, DS Management POB 121499, Nashville, TN 37212 615-385-3191 Fax: 615-385-3192 denise@dsmanages.com This full-service artist management company was formed in 1996 and

lists Alison Krauss & Union Station, Jedd Hughes and Dan Tyminski as clients. Also produces soundtrack-related concert tours. • Board—NARAS; Member—IBMA, CMA, NARAS, Leadership Music



#### Peter Strickland

VP Sales, Warner Bros. Nashville 20 Music Sq. E. Nashville, TN 37203 615-748-8000 Fax: 615-214-1473 peter.strickland@wbr.com Strickland has risen through the

ranks to head Warner Bros. Nashville's marketing department which has seen success under his watch with Big & Rich and comedy label Warner/Jack. • An avid fan of new technology



#### James Stroud Co-Chairman/Producer, UMG Nashville 60 Music Sq. E.

Nashville, TN 37203 **615-524-7500** Fax: 615-524-7612

james.stroud@umusic.com www.umgnashville.com

Tapped by Steven Spielberg, Jeffrey Katzenberg and David Geffen to head DreamWorks in 1997. Became Co-Chairman of UMG Nashville, along



### Joyce M. Rice

bringing a wealth of knowledge, experience and contacts from the banking, real estate and entertainment industries to

# French, Christianson, Patterson & Associates

615-383-1053 • jm73@bellsouth.net http://joycerice.homesinnashville.com

For All Your Real Estate Needs

with Luke Lewis, when DreamWorks merged with MCA and Mercury in 2004. Named ACM Producer of the Year for 2005 and Music Row magazine's Producer of the Year in 2003. • Board—ACM,



**Ron Stuve** VP A&R/GM. **BMG Music Publishing** 1600 Division St., Ste. 225 Nashville, TN 37203

615-858-1300 Fax: 615-858-1330 ron.stuve@bmg.com

Oversees all aspects of BMG's music publishing operations including copyright exploitation and the signing of writers and artists. With company eight years. • CMA, Leadership Music, ACM



John W. Styll President, Gospel Music Assoc./ Christian Music Trade Assoc. 1205 Division St.

Nashville, TN 37203

615-242-0303 Fax: 615-254-9755 john@gospelmusic.org

www.gospelmusic.org Duties include management of GMA and CMTA. Also, Executive Producer of the GMA Music Awards (Doves), and oversees GMA Music Week. GMA Music in the Rockies and GMA Gospel Music Hall of Fame. • Board—GMA, CMTA, GMA Foundation, Nashville Area Chamber of Commerce, Friends of the Arts at Belmont; Member—NARAS, Leadership Music



**Bonnie Sugarman** Sr. VP, APA, Inc. 3017 Poston Ave Nashville, TN 37203

615-297-0100 Fax: 615-297-4221 bsugarman@apanashville.com With APA 23 years, Sugarman

co-heads the Nashville office, books entire roster for corporate dates, fairs, festivals and special events. Artists include The Spinners, Rita Coolidge, Crystal Gayle, Lee Greenwood, Rick Springfield, Bill Medley, The Bellamy Brothers, The Newsboys, Casting Crowns, and others. • Board—IEBA; First VP of NATD; Member-ACM, CMA, IAFE, NARAS, WFA, GMA . Yoga, photography, books, jazz, dog Chowmane, Calico cat Gypsy



Robert L. Sullivan Partner, Loeb & Loeb, LLP 1906 Acklen Ave. Nashville, TN 37212

615-749-8300 Fax: 615-749-8308 rsullivan@loeb.com www.loeb.com

Represents clients in the entertainment industry in transactional and litigation matters. Clients include the estate of Johnny Cash, Roy D. Mercer and Point of Grace. • Board-Nashville Screenwriter's Conference and Copyright Society of the South; Leadership Music, Nashville Bar Association

· Running, guitar, working on family farm

**Charles Sussman** 

Partner, Gudvi, Sussman & Oppenheim 1222 16th Ave. S., Fl. 3, Nashville, TN 37212 615-320-9161 Fax: 615-321-2773 csussman@gsogroup.com Founded this firm in July 1994. Merged into



GS&O in 2002. Specializes in business management and royalties. Clients include Clint Black, Bette Midler, Janis Ian, Skip Ewing, Will Jennings, LeAnn Rimes, Collective Soul, Jon Randall and Steve Winwood. Sussman is

a partner in Equity Records. • Leadership Music. CMA, ACM, NARAS, AICPA, California Copyright Conference · Golf



Peter Svendsen President, Peter Svendsen Promotions 601 Hyde Park Cleburne, TX 76033 817-641-7875 Fax: 817-641-7876 psvendsen@charter.net

In business since 1977, he promotes records for Capitol, Sony, Warner Bros., BBR, Big Machine, Show Dog, and others. • ACM, CMA • Family, church, charity work, cars, golf, grandkids



**Jana Talbot** GM, Talbot Music Group 7528 Staffordshire Dr. Nashville, TN 37221 615-244-6200 Fax: 615-662-6226 talbotmusicgroup@comcast.net

With this company 22 years. Works

with songwriters, pitches songs and administers catalogs. Formerly a BMI staffer (1978-82) and Director of CMA's European operations (1983-84). · CMA, NARAS · Gardening, cooking, Tennessee Titans



Ray Termini President/CEO, Category 5 Records 1102 17th Ave S., Ste. 205 Nashville, TN 37212 615-301-CAT5 rtermini@category5records.com

www.category5records.com Termini helms this new mid-size record label whose roster includes Travis Tritt, Sammy Kershaw and Craig Hand.

**Bob Titley Titley and Associates** 900 Division St., Nashville, TN 37203



615-255-1326 Fax: 615-254-4267 btitley@btitley.com www.btitlev.com Heads Titley and Associates whose roster includes Matt King. Angaleena Presley, Ragsdale and co-management of Rockie Lynne.

· CMA, ACM, NARAS



**Leslie Tomasino** VP/Partner, Tom-Lels Music 1600 17th Ave. S Nashville, TN 37212 615-742-1234 Fax: 615-742-1225 tomasina@tomleismusic.com www.tomleismusic.com

Tomasiono is Partner in this publishing company which has been open more than two years. Signed to the roster are Sarah Buxton and Brandon Kinney. She is an 11 year publishing veteran.

· CMA, NARAS · Going to the beach



**Troy Tomlinson** Pres./CEO, Sony/ATV Music **Publishing Nashville** 8 Music Sq. W. Nashville, TN 37203 615-726-8300 Fax: 615-726-8329 troytomlinson@sonymusic.com

Tomlinson is a 22 year publishing veteran who was promoted to Pres./CEO of Sony/ATV in 2005. He is in charge of day-to-day operations for the publishing company including contract negotiations, copyright acquisitions and exploitation of copyrights. Tomlinson formerly served as Exec. VP of Acuff Rose from 1988 until 2002. • NARAS, CMA, ACM, NSAI, Leadership Music



Sarah Trahern Sr. VP, Programming, GAC/Scripps Networks 49 Music Sq. W., Ste. 301 Nashville, TN 37203 615-327-7531 Fax: 615-329-8770 strahern@gactv.com

www.gactv.com Joined GAC with Scripps team in early 2005. Oversees programming, production and talent.

· Leadership Music, CMA, NARAS, ACM

Hiking, tennis, movies



615.476.8440

nickp@npallaudio.com • www.npallaudio.com

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### M TIN CHARGE GALLERY\_



**Greg Travis** President/Owner, Travis Television Productions 1006 18th Ave. S. Nashville, TN 37212 615-327-2500 Fax: 615-327-1999 travistv@aol.com

www.ttvonline.com

Runs company which offers production services to entertainment shows, TV networks, major record labels and corporate clients. TTP's clients include Access Hollywood, Capitol Nashville, Warner Bros., RCA, MCA, Anderson Merchandisers, VH1, BBC Worldwide. Executive producer of Country Music Across America. • CMA, Music City Tennis Invitational . Tennis, boating, skiing



Van Tucker Sr. VP, Regions/Morgan Keegan 21 Music Sq. W. Nashville, TN 37203 615-248-4541

van.tucker@regions.com Tucker has over 25 years

banking experience and directs the efforts of the Entertainment Industry Division; consults with clients on financial planning, investments, deposits, and loans. • President of Leadership Music, Americana Music Association Board of Directors, Owen Graduate School of Management at Vanderbilt University Alumni Board; Vice-Chair Battle Ground Academy Board of Trustees

· Music, running, yoga, food and film

#### **Jeff Tuerff VP Marketing, Curb Records**

48 Music Sq. E., Nashville, TN 37203 615-321-5080 ext. 340 Fax: 615-248-2360

ituerff@curb.com

Tuerff's turf covers all things marketing and creative; from consumer-driven advertising to video photo shoots and package design. Joined Curb Records in 1993. • CMA, ACM • Sports in season



**Nancy Tunick** Managing Partner, GrassRoots Promotion

POB 90640, Nashville, TN 37209 615-353-2778 Fax: 615-354-8871 ntunick@grassrootspromo.com www.grassrootspromo.com

A co-owner of the company for three years. Tunick manages the promotion department where she handles client services, label consulting and promotes to national broadcast outlets. Clients currently include Warner Bros., Epic, Capitol, Quarterback, Windswept and Giantslayer Records. Advisory Board—Country Cares for St. Jude; Board-Make A Wish of Middle Tennesseee; Member-CMA, ACM, BMI . Cantorial soloist and composer, motivational speaker



**Dale Turner** VP Promotion Administration. Lyric Street Records

1100 Demonbreun St., Ste. 100 Nashville, TN 37203

615-963-4858 Fax: 615-963-4862 dale.turner@disney.com

www.lyricstreet.com

Turner joined the company seven years ago where he oversees radio syndication, music research issues, consultant promotion, and all artist and department budgets. • CMA, ACM

Antique jukeboxes, movie collector, sports, fishing



Judi Turner Owner, Turner & Company 4487 Post Place, Ste. 177 Nashville, TN 37205 615-356-9115 Fax: 615-353-8438

turnerco@bellsouth.net Celebrating its 14th year, this

company handles publicity and creative services for Gaither Music Group and Television Productions. Also a co-writer of Get Carter: Backstage in History from JFK's Assassination to the Rolling Stones published in early 2006. • Steering Committee—SOURCE and SOURCE Foundation Awards; Member-Leadership Music . Cooking, reading, gardening and politics



Cal Turner III CEO, CAL IV Entertainment 808 19th Ave. S.

Nashville, TN 37203

615-321-2700 Fax: 615-321-2700 cal.turner@cal4.com www.cal4.com

Turner, who oversees operations, launched this independent publishing company eight years ago. Also partners with Refugee Management International, Dualtone Records and Song

Garden. • CMA, ACM, NARAS, Leadership Music. past president W.O. Smith Music School • German cars, outdoors, spending time with sons



#### **Steve Tvelt** Partner/GM, OMNISound

1806 Division St. Nashville, TN 37203

615-321-5526 Fax: 615-321-5528 steve@omnisoundstudios.com www.omnisoundstudios.com

With company nine years. Oversees operations, engineers, produces independent new artists.

· NAPRS, CMA, NSAI, NARAS



#### **Dean Unkefer** Pres., Special Promotions, inc.

63 Music Sq. E. Nashville, TN 37203

615-321-5130 Fax: 615-320-1708 dean@countryshowdown.com www.colgatecountryshowdown.com

Executive Producer of Colgate Country Showdown, America's Best and Big Shiny Planet, Current clients include Colgate and Toyota.



#### **Michael Vaden** Director, Entertainment Services. Crossiin, Vaden & Associates

2525 West End Ave., Ste. 1100 Nashville, TN 37203 615-320-5500 Fax: 615-329-9465

mike.vaden@crosslinvaden.com

www.crosslinvaden.com

A 30-year music industry specialist, Vaden provides financial/business management, tax expertise, royalty examinations/analyses and accounting services. • Board-NSF; Member-Leadership Music, CMA, NSAI



#### **Fred Vall** President/CEO, Treasure isie 2808 Azalea Pl.

Nashville, TN 37204

615-297-0700 Fax: 615-297-6959 fredvail@treasureislenashville.com www.treasureislenashville.com

This former Beach Boys manager has been with the company 26 years. Oversees all studio operations, client relations and marketing. . CMA, AMA, ACM, NARAS . Record/memorabilia collector. classic cars, SCUBA

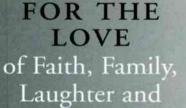


#### Jim Van Hook CEO. Word Entertainment

25 Music Sq. W. Nashville, TN 37203

615-726-7860 Fax: 615-726-7868 www.wordlabel group.com jim.vanhook@wordentertainment.com

Started Brentwood Music in 1981. In 1994, Zomba purchased the company and contracted Van Hook to man its helm. Subsequent purchases of Reunion Records and Benson Music led to Brentwood being renamed Provident in 1998. It is now one of the top three companies in Christian music. Until recently Van Hook enjoyed a unique dual role as Dean of the Mike Curb College of Entertainment/ Music Business and CEO of Word Entertainment. Van Hook was tapped to head Word in 2004 to oversee its strategic development and now serves the entertainment company full time. • GMA, NARAS, CMA, Country Music Hall Of Fame



Music...

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Partner, Modern Management
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615-742-0099 Fax: 615-742-0088
bvanmeter@modmgmt.com
www.modmgmt.com

Partner in company who oversees the careers of Diamond Rio, Sara Evans, Josh Turner, Willie Allen and Scott McKain.



**Ben Vaughn** *VP/Head of A&R, EMI Nashville*35 Music Sq. E.

Nashville, TN 37203 615-742-8081 Fax: 615-742-3075 bvaughn@emimusicpub.com www.eminashville.com

Involved in all creative aspects of this major publishing company. Signs new talent and works with staff writers to exploit their copyrights and grow their careers. Also, involved with developing writer/artists and writer/producers. • CMA, ACM, NARAS, Leadership Music • Family, sports, cards, reading, work



#### **Randy Wachtler**

**Pres./CEO, 615 Music Companies** 1030 16th Ave. S. Nashville, TN 37212 **615-244-6515** Fax: 615-242-2455 randy@615music.com www.615music.com

With company over 20 years. Supervises, produces and co-writes national, local and cable TV show themes and news music for the firm that has won numerous awards including a Clio, ADDYs and Emmys. Recent clients include NBC-TV, A&E, ABC Sports, CBS-TV, Animal Planet, Chicago Bulls, WGN-TV, History Channel, HBO and HGTV. The 615 Music Library features over 300 discs across eight libraries, including 615 Platinum and Gold series, Production Elements, Kingsize Library, Music Shop, AMP, Promo Accelerator, ZEN and Music Gallery, for film and TV productions, and is distributed in over 40 countries.

• Vice Chairman—Production Music Association; Member—AFTRA, AFM, NARAS, Promax, NAB



Jeff Walker President, AristoMedia/ Marco Music Group 1620 16th Ave. S. Nashville, TN 37212

**615-269-7071** Fax: 615-269-0131 jwalker@aristomedia.com

www.aristomedia.com

Established company in 1980, five years after moving from native Sydney, Australia. AristoMedia offers conventional and Internet publicity and media consulting, as well as video promotion, distribution and duplication. Marco Promotions specializes in secondary radio promotion and club/venue marketing through its Club Connection division. Jeff Walker & Associates. Inc. provides television advertising placement. The Goodland Group comprises six publishing companies including the Walkerbout Music Group. A recipient of the 1996 CMA President's Award and CCMA's 1998 Leonard T. Rambeau International Support Award. • Chairman—CMA Global Markets Committee; Board-CRB, CMA, ACM, NARAS, CCMA; Member-ASCAP, AFM,

GMA • Photography, going to movies, Tennessee Titans, reading, fishing and relaxing in Marco Island, Fla.



Rusty Walker
President, Rusty Walker
Programming Consultant, Inc.
POB 417, luka, MS 38852

662-427-9504 Fax: 662-427-9507 rustywalk@aol.com Has had company over 20 years.

One of the most powerful consultants in country radio. Clients include Clear Channel, Infinity, Citadel, Cox, Jefferson Pilot and more. Honored as *Billboard* Consultant of the Year 1995-2001.

• Board—CMA, CRB • Boating, high school sports



**Trisha Walker-Cunningham** *President*,

**Trisha Walker International** 2119 Blair Blvd.

Nashville, TN 37212 615-269-0856

twinashvil@aol.com

A native of England, Walker-Cunningham has been based in Nashville for 27 years. As a specialist in the international market, has produced festivals and tours for over 30 years, taking more than 250 artists overseas. Co-founded the Gstaad Festival in Switzerland 18 years ago and is Nashville Producer for France's Craponne Festival for 19 years. First recipient of CMA's Jo Walker-Meador International Achievement Award. January 5th, 1989 is "Trisha Walker Day" in Nashville. • Leadership Music, SOURCE, CMA • Journalism, travel, home decorating, animals, gardening



Carla Wallace
Co-Owner, VP Creative,
Big Yellow Dog Music
1313 16th Ave. S.
Nashville, TN 37203
615-385-3130 Fax: 615-385-0277

carla@bigyellowdogmusic.com Joined publishing company in 1998. Current roster lists Mindy Smith, John Scott Sherrill, Shawn Camp, Josh Kear, Karyn Rochelle, Joanna Janet, Jameson Clark, and Martha

Scanlan. • NARAS, SOURCE, CMA • Singing



Caryn Wariner
Director, Publishing/President,
Steve Wariner Music/SelecTone
Records

POB 1647, Franklin, TN 37065 **615-591-8930** Fax: 615-591-8932 cwariner@stevewariner.com

www.stevewariner.com

Heads up record label team and oversees all aspects of publishing company. • National Music Publishers Association • Quilting



Douglas Waterman
Editor In Chief/Co-owner,
American Songwriter Magazine
1303 16th Ave. S., Fl. 2
Nashville, TN 37212

**615-321-6096** Fax: 615-321-6097 dwaterman@americansongwriter.com

www.americansongwriter.com
Waterman joined the magazine three years ago,

where he handles advertising sales, marketing, and acts as Editor. Also a freelance writer for MOJO, Relix, All The Rage and others. • CMA • Fly fishing, racquetball, collecting music, songwriting, the great outdoors



**Butch Waugh** Exec. VP, RCA Label Group

1400 18th Ave. S. Nashville, TN 37212-2893 **615-301-4300** Fax: 615-301-4301 butch.waugh@sonybmg.com www.rcalabelgroup.com

With RCA over 20 years, Waugh has spent seven years at RLG overseeing daily operations, as well as promotion, artist development, sales, creative and media. • Board—ACM • Sports, movies, travel, antiques, spending time with family



**Dixie Weathersby** *Dir. Media and Public Relations, Capitol Nashville* 

3322 West End Ave., Fl. 11 Nashville, Tn 37203

**615-269-2000** Fax: 615-269-2034 dixie.weathersby@emicap.com

www.capitolnashville.com

Handles press and media campaigns for artists on the Capitol Nashville roster such as Trace Adkins, Dierks Bentley, Jamie O'Neal, and Kenny Rogers. With the label for three years. • CMA, ACM, NARAS • Family, traveling, hiking, softball, spending time with friends



Kos Weaver VP A&R, Warner/Chappell

20 Music Sq. E. Nashville, TN 37203 **615-733-1880** Fax: 615-733-1885

kos.weaver@warnerchappell.com
With company over sixtypes.

Oversees writer/artist development, pitches songs. Formerly with Starstruck. • ACM, CMA, Leadership Music • Golf, fishing



Kirt Webster
Owner, Webster & Associates

POB 23015 Nashville, TN 37212 **615-777-6995** Fax: 615-369-2515 kirt@websterpr.com www.websterpr.com

Ten-year-old publicity and community relations firm that represents Hank Williams Jr., Aaron Tippin, Van Zant, Clay Walker, Collin Raye, Lee Greenwood, Crystal Gayle, and others. • CMA, ACM, IEBA





Dwight P. Wiles Partner, Smith, Wiles & Co., P.C./ Copyright Exchange, LLC 900 Division St.

Nashville, TN 37203

615-242-2727 Fax: 615-726-0223 dwiles@smithwiles.com

www.copyrightexchange.com Wiles has been with company for over 10 years. Provides accounting and business management through Smith, Wiles & Co. Also provides comprehensive services to buyers and sellers of music-related copyright catalogs through Copyright Exchange. • CMA, ACM, NARAS · Biking, mountain climbing



**Brian Williams** Sr. VP/Group Manager, Sports and Entertainment Banking, SunTrust Banks, Inc. 1026 17th Ave. S. Nashville, TN 37212

615-748-4498 Fax: 615-327-3602

brian.williams@suntrust.com • www.suntrust.com With bank 23 years, Williams directs a diverse group of Entertainment Banking units including music units in Nashville, Atlanta and Miami and motorsport offices in Charlotte and Daytona Beach. • Chairman-Sound and Speed, Inc.; President—Country Music Retirement Community; Trustee—CMF; Board—Nashivlle Songwriter's Foundation, MTSU College of Mass Communication Board of Visitors, Member-CMA, NARAS, NASCAR . Boating, running, and racing



**Dan Williams** Owner/Producer/Engineer. Dan Williams Music and Motion 209 10th Ave. S., Ste. 434 Nashville, TN 37203

615-742-7474 Fax: 615-244-5888 dan@danwilliamsmusic.com

www.danwilliamsmusic.com

Multiple award-winning composer and producer of radio and TV commercials started the business 20 years ago where his best known works include Red Lobster ("The Seafood Lover In You"), Taco Bell ("Run For The Border") and Clorox 2 ("Momma's Got the Magic of Clorox 2") Produced the soundtrack for the movie Folley Island, which won best new comedy at the 2001 New York Film Festival, Current clients include Ford, Clorox, Tennessee Lottery, Shoney's, and Toyota. • BMI, SAG, AFM, AFTRA, CMA, NARAS · Sports, Martial arts



travel

Darlene Williams VP, What A Trip! inc.

1605 17th Ave. S., Ste. 200 Nashville, TN 37212 615-269-0039 Fax: 615-269-8677

darlene@whatatripi1.com www.whatatripi1.com

Handles event planning, finance, data management and information technology for this eight-year-old company. Clients include CMA, CBS, radio stations, major labels and artist management companies. · Board—CRS Agenda Committee; Member— CMA, ACM . Music, reading, history, genealogy,

#### **Hank Williams**

Managing Partner, MasterMix

1921 Division St., Nashville, TN 37203

615-321-5970 Fax: 615-321-0764

hwilliams@mastermix.com • www.mastermix.com Williams has been mastering music for over 29 years and with Master Mix for 23 years. Provides clients with guidance in new and future audio technologies. The present Division St. facility was built in 1998. • NARAS, CMA, AES • Fly fishing



Jody Williams President, Jody Williams Music 1602 17th Ave. S. Nashville, TN 37212

615-329-3500 Fax: 615-329-3543 jody@jodywilliamsmusic.com www.jodywilliamsmusic.com

Oversees operations of this seven-year-old publishing concern which is a co-venture with Sony ATV. • Board—NARAS • Fishing, golf, walking



Larry Willoughby VP A&R, Capitol Nashville

3322 West End Ave., Fl. 11 Nashville, TN 37203 615-269-2000 Fax: 615-269-2062

larry.willoughby@emicap.com www.capitolnashville.com

Scouting new talent, screening songs and supervising special projects for the label. With company for six years. • ACM, CMA, NARAS, **ASCAP** 



Mike Wilson VP National Promotion, RCA

1400 18th Ave. S. Nashville, TN 37212 615-301-4355 Fax: 615-301-4356 mike.wilson@sonybmg.com Manages the RCA Promotion

department. With the company over 16 years, and has spent more than a decade at the Nashville operation. • ACM, CMA, Leadership Music . Boating at lake with family



Waliy Wilson President, Skyline Music 1216 17th Ave. S.

Nashville, TN 37212

615-320-7052 Fax: 615-320-7069 wally@skylinemusicpublishing.com Wilson opened company in 2004

with Paul Worley, Glen Morgan and Chip Voorhis. He oversees daily operations, public relations, creative services, and songwriters. . CMA, ACM, BMI, ASCAP, NARAS, AFM . Motorcycles, hunting, painting, writing



Tim Wipperman **Chief Creative Officer, Equity Music Group** 1222 16th Ave. S.

Nashville, TN 37212

615-695-2350 Fax: 615-695-2359 twipperman@equitymusicgroup.com

www.equitymusicgroup.com

Oversees all creative aspects of the music group. Formerly Executive VP/GM of Warner/Chappell Music. • Board—CMA, ACM, CMF, NARAS

· Golf, SCUBA, skiing



Craig Wiseman Owner, Big Loud Shirt Industries

1111 16th Ave S Nashville, TN 37212 615-329-1929 Fax: 615-329-1930

amy@bigloudshirt.com • www.bialoudshirt.com Formed publishing company in 2003.

Wiseman's name is visible all over the charts having written over 90 charted singles and 13 No. 1 hits. Named NSAI Writer of the Year in 1997 and ASCAP Songwriter of the Year in 2003 and 2005. Co-wrote (with Tim Nichols) CMA and ACM Song of the Year "Live Like You Were Dying." Company staff writers include Wiseman, Betsy Ulmer, Clay Cumbie and Brad Crisler. Creative Directer is Shannon Myers. . CMA, ACM, NARAS, NSAI . traveling, photography, colorful (loud) shirts



**Leonard Wolf** President, Wolf Music 803 Bradford Ave.

Nashville, TN 37204 615-254-4828 Fax: 615-254-4884 leonard@wolfmusic.com www.wolfmusic.com

Formed company in 1991 where he composes and produces music for TV and advertising. Clients include Blue Cross, United Methodist Church, O'Charleys, Great American Country and National Dairy Council. • NSAI, NATAS, NARAS. NCO • Enjoys live gigs with Funky Chillin' and Jon Yudkin's Chainsmokin' Alterboys



Katherine E. Woods Sr. VP Legal & Business Affairs, RCA Label Group

1400 18th Ave. S. Nashville, TN 37212

615-301-4300 Fax: 615-301-4345 katherine.woods@sonybmg.com

www.rcalabelgroup.com Woods has been with RLG since 1996.

**Connie Woolsey** 

President, Muy Bueno Music Group

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Ann Womack, Amber Dotson, John Michael Montgomery, Robert Lee, Andy Griggs, Clint Daniels, Dierks Bentley, Jamey Johnson and Dan Colhour. • ACM, CMA



**Paul Worley** CCO, Warner Bros. Nashville

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paul.worlev@wbr.com A noted record producer for more

than two decades, Worley joined Warner Bros. in 2002 as CCO. Previously he started a production and publishing company after leaving Sony Music where he was a chief executive for more than seven years. • Board-Nashville Chamber Orchestra; Member—CMA, ACM, NARAS, Leadership Music • Music, motorcycles, reading



**Jules Wortman** Sr. VP Publicity/Artist Development, Warner Bros. Nashville

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jules.wortman@wbr.com • www.wbr.com Joined Warner Bros. to head up publicity department in 2002. Oversees all PR campaigns for the label and its roster. • Board-Nashville Chamber Orchestra, T.J. Martell; Member-ACM, CMA, NARAS, Leadership Music . Tennis, golf. reading, collecting folk art, animals, having fun



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Wright joined Sony Nashville in 2003 where he identifies and signs new artists, and heads A&R and A&R administration departments. Producer for Montgomery Gentry, Gretchen Wilson, Gary Allan, Susan Haynes, Van Zant, Jace Everett, Brice Long and Ashley Monroe. Also an accomplished songwriter of the hit songs "Today My World Slipped Away," "Goin' Through The Big D" and "The Maker Said Take Her." • Board of Trustees—Belmont University; Board—Salvation Army, Fifth Third Board of Directors; Member-NARAS, CMA, ACM, NSAI, Leadership Music



**James Yelich** GM/Agent, Monterey Peninsula Artists 124 12th Ave. S., Ste. 410, Nashville, TN 37203 615-251-4400

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james@mpanashville.com Yelich heads the Nashville office whose roster includes Toby Keith, Travis Tritt, Montgomery Gentry, Rodney Atkins, Marty Stuart, John Pierce, Sawyer Brown, Uncle Kracker, Shooter Jennings, Blaine Larsen, Del McCoury Band, and Ricky Skaggs among others. Also a Partner in eventbooking.com. • CMA, NARAS, ACM • Golf, travel, real estate



Jim Yerger Exec. VP. Broken Bow Records 209 10th Ave., Ste. 230 Nashville, Tn 37203

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yerger@brokenbowrecords.com

www.brokenbowrecords.com

With this mid-size label since it opened in 1999. In addition to acting as liason between Broken Bow's Nashville operations and its California ownership, Yerger is actively involved in determining marketing, sales, artist development and budgeting strategies. • CMA • His wife, dog and golf



**Kyle Young Director, Country Music Hall** of Fame and Museum 222 5th Ave. S. Nashville, TN 37203

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www.countrymusichalloffame.com kyoung@countrymusichalloffame.com With the museum 30 years, Young directs this not-for-profit educational organization. Accredited by the American Association of Museums (AAM), the museum also operates CMF Records, the Frist Library & Archive, CMF Press, historic RCA Studio B, and Hatch Show Print. • Board-Leadership Music, Nashville Convention & Visitors Bureau, Nashville Area Chamber of Commerce, Metropolitan Convention Center Commission, CMA; Member-NARAS, ACM, Nashville's Agenda Steering Committee, American Association of Museums, Chairman for Metropolitan Tourism & Convention Commission



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www.zahlaw.com Founded this prestigious law firm in 1975, which numbers clients inside and outside Nashville music circles. • Leadership Music, T.J. Martell Foundation, NARAS, CMA, ABA

· Tennis, history



**Rolff Zwiep** Manager, **Blackbird Audio Rentals** 2805 Bransford Ave. Nashville, TN 37204 615-279-RENT (7368) Fax: 615-279-5274

rolff@blackbirdaudiorentals.com www.blackbirdaudiorentals.com Company manager for two years. Oversees the largest pro audio rental inventory of its ind. Daily duties include customer service to clients such as labels, producers, engineers, commercial and private studios, motion picture. video, television, radio, and Internet entertainment production companies. • Pres.—NAPRS; Member-AES, CMA • Music, computers, vacuum tube equipment, vintage radios, vegetarian cooking, pets, home improvement, espresso, fine wine





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#### **COMPANY AFFILIATION APPENDIX**

# CHARGE

<b>615 Music Companies</b> Wachtler, Randy61
903 Music
Kane, Karen       .44         Mayne, Bill       .50
Academy of Country Music Romeo, Robert55
Adams and Reese/Stokes
Bartholomew LLP Howard, Linda Edell
AEG Live Moore, Steve51
AFTRA Nashville Himes, Randall39
Al Bunetta Management Bunetta, Al14
Al Moss Promotion Moss, Al52
Albright & O'Malley
Albright, Jaye9
Alison Auerbach Public Relations Auerbach, Alison9
Alliance Bohler, Jennifer12
Allstar Audio Systems, Inc. Borne, Mike12
American Roots Publishing Saviano, Tamara56
American Songwriter Magazine Waterman, Douglas61
Americana Music Association Green, Jeff26
AmSouth Bank Harless, Lisa30
Anderson Media Anderson, Charlie9
APA, Inc.
Lassiter, Steve
AristoMedia Bann, Craig9
Walker, Jeff61
Walker, Jeff         61           ASCAP         Bradley, Connie         12           Candilora, Vincent F         14
ASCAP Bradley, Connie12
## ASCAP  Bradley, Connie
ASCAP           Bradley, Connie
## ASCAP  Bradley, Connie
## ASCAP    Bradley, Connie
ASCAP         Bradley, Connie       12         Candilora, Vincent F       14         Asgard Promotions         Fenn, Paul       22         Aspirlon Records Group       17         Collier, George       17         Audio Productions, Inc.       17         Reyland, Jim       55         Bandit Records
ASCAP         Bradley, Connie       12         Candilora, Vincent F.       14         Asgard Promotions         Fenn, Paul       22         Aspirlon Records Group       17         Collier, George       17         Audio Productions, Inc.       55         Bandit Records       57         Bank of America       57

Bass, Berry & Sims PLC
Crow, David18
Horsnell, Christian A
Milom, W. Michael50
Best Built Songs
Sheridan, Larry57
Big Buzz PR Mandell, Anita49
Big Loud Shirt Industries Wiseman, Craig62
Blg Machine Records
Borchetta, Scott12
Purcell, Jack54
Big Tractor Music Hendricks, Scott36
Krupek, Jason
Big Yellow Dog Music
Wallace, Carla61
Big3 Nashville
Byrd, William14
Billboard
Stark, Phyllis58
Billboard, Country Airplay Monitor Jessen, Wade42
Blackbird Audio Rentals
Zwiep, Rolff63
Blackbird Studios
Phillips, Scott54
Blacktop Music Group, Inc. Sebastian, Michael N57
Blue Hat Records
Corlew, David18
Bluebird Cafe Kurland, Amy46
Bluegrass Unlimited Kuykendall, Peter46
Bluewater Music Services Corp.
Ekbäck, Dan F22
BMG Music Publishing
Conrad, Karen17
Stuve, Ron59
BMI Bryant, Del14
Corbin, C. Paul
Bob Doyle & Associates
Doyle, Bob20
Borman Entertainment
Borman, Gary12
Bowen Riley Warnock & Jacobson,
Attorneys Bowen, Jay12
Bozeman Media Bozeman, Janet12
Broken Bow Records
Brown, Paul14
Loba, Jon48
Yerger, Jim63
Bruce Allen Talent

Allen, Bruce.....

Bud Ro Productions Cannon, Buddy
Buddy Lee Attractions, Inc. Conway, Tony17
Bug Music/Nashville Durocher, Dave
Bullseye Marketing Research Hart, John32
Cal IV Entertainment Hill, Daniel39
Turner III, Cal
Becci, Tom         10           Dungan, Mike         20           Foster, Fletcher         24           Harnen, Jimmy         30           Kennedy, William         46
Weathersby, Dixie61 Willoughby, Larry62
Castle Music Group Nuyens, Jozef
Category 5 Records Termini, Ray59
<b>CBuJ Enterprises, Inc.</b> Burns, John14
CDX-Compact Disc Xpress Lovelace, Paul48
CMT Parr, Chris54 Philips, Brian
CMT/CMT.com Flippo, Chet23
Collinsworth, Bright & Co. Bright, Clyde W12
Combustion Music Farren, Chris
Copperfield Music Group Biddy, Ken10
Copyright Exchange, LLC Smith, Gary W
Corlew Music Group/CDB Inc. Corlew, David
Country Music Association Benson, Ed
Country Music Hall of Fame and Museum Young, Kyle63
Country Radio Broadcasters, Inc. Salamon, Ed56
Country Weekly Gubbins, Bill26
CountryWired Orr, Stephanie53
Creative Artists Agency Essig, Rod22
Huie, John

Crosslin, Vaden & Associates Vaden, Michael	60
Curb	
Alexander, Drew	
Cavanaugh, Liz	
Curb, Benson	
Curb, Mike Hannon, Dennis P	18 20
James, Carson	
Johnson, Doug	
Michaels, Adrian	
Rider, April	
Tuerff, Jeff	60
Curiosita Entertainment	
Quesenberry, Faith	54
Dale Morris & Associates	
Morris, Dale	
Oswald, Marc	53
Dan Williams Music and Motion	00
Williams, Dan	02
Dann Huff Productions/ Diver Dann Music	
Franklin, Darrell	24
Huff, Dann	
Deaton Flanigen Productions	
Deaton, Robert	
Flanigen IV, George J	23
Diane Richey Promotions	
Richey-Haupt, Diane	55
Digital Audio Post, Inc.	
Davis, Michael	19
Dimensional Music Publishing	
Finch, Patrick	22
Don Light Talent/Oryx Music, LLC	
Light, Don	48
Dreamcatcher Entertainment	
Mazza, Jim	UC
DS Management Stiff, Denise	-0
	20
Dualtone Music Group, Inc. Herrington, Dan	26
Robinson, Scott	55
echomusic	-
Montgomery, Mark	51
Emergent Music Marketing	
Macias, David	49
EMI Christian Music Group	
Hearn, Bill	34
EMI Music Publishing	
Overton, Gary	53
Vaughn, Ben	
Equity Music Group	
Haley, David	
Kraski, Mike	
Simon, Derek	
Wipperman, Tim	02
Erickson Public Relations Erickson, Paula	20
	دد
Erv Woolsey Agency, Inc. O'Brian, Danny	52

Cason, Buzz ...

...15

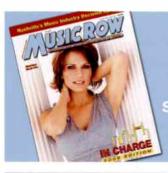
Woolsey, Erv .....

eTuneCity.com, LLC Cassetty, Todd15
Ross, David M56
EverGreen Copyright Acquisitions, LLC Perna, Richard54
Extreme Writers Group
Houser, Jason
Famous Music Middleworth, Glenn50
<b>Fitzgerald Hartley</b> Fitzgerald, Larry23
Flood, Bumstead, McCready and
McCarthy, Inc. Cheek IV, James16
Flood, Chuck
FrontPage Publicity
Best, Kathy10 Full Circle Music
Hollandsworth, Michael39
<b>GAC/Scripps Networks</b> Trahern, Sarah59
<b>Gaylord Entertainment</b> Buchanan, Steve14
Glbson Juszkiewcz, Henry44
Gladstone Baker Kelley Gladstone, Steven
Kelley III, D. Page
<b>Gold Mountain Entertainment</b> Stein, Burt58
Gospel Music Assoc./
Christian Music Trade Assoc. Styll, John W59
Grand Ole Opry, Gaylord Ent. Fisher, Pete
<b>GrassRoots Promotion</b>
Tunick, Nancy60
Great American Country Hardy, Edward28
Greenberg Traurig-Atlanta Katz, Joel44
Greg Hill Management Hill, Greg39
Gudvi, Sussman & Oppenheim
Sussman, Charles59
Gurley & Co. Gurley, Cathy27
Haber Corporation Haber, Gary27
Hall, Booth, Smith & Slover, P.C.
Crownover, Derek C18
Harlan Howard Songs Howard Melanie Smith 40

Harris, Martin, Jones, Shrum,
Bradford and Wommack
Harris III, James H32
Jones, Jr., Russell44
Hazel Smith Consulting Smith, Hazel58
Hi-Fi Fusion
Cassetty, Todd15
High Five Entertainment
Fischer, Martin22
Holley-Guldry Guidry, Randy27
HoriPro Entertalment Group
Beckham, Bob10
Gant, Ronnie24
Hot Schatz Public Relations Hageman, Schatzi28
Huntsman Entertainment
Huntsman, Ron42
ICG
Barker, John C9
leba Burgart, Patti14
International Artist Management Hacker, Ted27
International Bluegrass Music Assoc.
Hays, Dan34
Island Bound Music
Daniel, Brad
iV music group
Keller, Steve44
J. D. Haas Entertainment
Haas, J.D27
Jack, Lyon & Jones, P.A.
Jack, Lyon & Jones, P.A. Phillips, Bruce H54
Jack, Lyon & Jones, P.A.
Jack, Lyon & Jones, P.A. Phillips, Bruce H
Jack, Lyon & Jones, P.A.           Phillips, Bruce H.         .54           JAG Management         .26           Gilmer, Jimmy         .26           JamSync         .54
Jack, Lyon & Jones, P.A.         Phillips, Bruce H.       .54         JAG Management       .26         Gilmer, Jimmy       .26         JamSync       .54         Proffitt, K.K.       .54         Jerry Duncan Promotions         Duncan, Jerry       .20
Jack, Lyon & Jones, P.A.         Phillips, Bruce H.       .54         JAG Management       .26         Gilmer, Jimmy       .26         JamSync       .54         Proffitt, K.K.       .54         Jerry Duncan Promotions         Duncan, Jerry       .20
Jack, Lyon & Jones, P.A.         Phillips, Bruce H.       .54         JAG Management       .26         Gilmer, Jimmy       .26         JamSync       .54         Proffitt, K.K.       .54         Jerry Duncan Promotions       .20         Duncan, Jerry       .20         Jim Havey Public Relations         Havey, Jim       .34
Jack, Lyon & Jones, P.A.         Phillips, Bruce H.       .54         JAG Management       .26         Gilmer, Jimmy       .26         JamSync       .54         Proffitt, K.K.       .54         Jerry Duncan Promotions       .20         Duncan, Jerry       .20         Jim Havey Public Relations         Havey, Jim       .34         Jody Williams Music
Jack, Lyon & Jones, P.A. Phillips, Bruce H
Jack, Lyon & Jones, P.A.         Phillips, Bruce H.       .54         JAG Management       .26         Gilmer, Jimmy       .26         JamSync       .54         Proffitt, K.K.       .54         Jerry Duncan Promotions       .20         Duncan, Jerry       .20         Jim Havey Public Relations         Havey, Jim       .34         Jody Williams Music
Jack, Lyon & Jones, P.A.         Phillips, Bruce H.       .54         JAG Management       .26         Gilmer, Jimmy       .26         JamSync       .54         Proffitt, K.K.       .54         Jerry Duncan Promotions       .20         Duncan, Jerry       .20         Jim Havey Public Relations         Havey, Jim.       .34         Jody Williams Music         Williams, Jody.       .62         Judy Seale International, Inc.         Seale, Judy G.       .56         Karen Byrd Artist Management
Jack, Lyon & Jones, P.A. Phillips, Bruce H
Jack, Lyon & Jones, P.A. Phillips, Bruce H
Jack, Lyon & Jones, P.A. Phillips, Bruce H
Jack, Lyon & Jones, P.A.           Phillips, Bruce H.         .54           JAG Management         .26           Gilmer, Jimmy         .26           JamSync         .54           Proffitt, K.K.         .54           Jerry Duncan Promotions         .20           Duncan, Jerry         .20           Jim Havey Public Relations         .34           Havey, Jim.         .34           Jody Williams Music         .62           Williams, Jody.         .62           Judy Seale International, Inc.         .56           Karen Byrd Artist Management         and Public Relations           Byrd, Karen.         .14           Keith Case & Associates

Larga Vista Music Cox, Stephanie	18
Leadership Music Florita, Kira	.23
LGB Media Bell, Lisa Gladfelter	
Little Shop of Morgansongs	
Morgan, Dennis  Live Nation	
O'Connell, Brian	53
Loeb & Loeb, LLP Beiter, John C.	10
Kraus, Kenneth L	46
Lofton Creek Records	
Borchetta, Mike	12
Lyric Street Records Goodman, Randy	26
Herring, Kevin	
Howard, Doug	
McCarn, Greg Turner, Dale	
Lytle Managment Group	00
Lytle, John	49
Madacy Entertainment Roy, David	56
Major Bob/Rio Bravo Music Doyle, Bob	
Marco Promotions	
Kelly, Rick	.46
Martin & Associates Martin, Kirke	.50
MasterMix	
Williams, Hank	.62
MCS America Moscheo II, Joe	.51
Mercury Nashville Ettinger, John	22
Mike Robertson Management	
Robertson, Mike	55
Mimms Law Firm Mimms, Jr., Malcolm L	.50
Mission Management McGlocklin, Tracy	
Modern Management	
Greene, Ted	
Van Meter, Brenner  Moll Anderson Home	.61
Emery, Kitty Moon	.22
Monk Family Music Group, Inc.	
Monk, Charlie	.50
Monterey Peninsula Agency Motley, Curt	
Yelich, James  Moraine Music Group	.03

Morris Management Group Higham, Clint39
Morris Public Relations Morris, Erin51
MTSU Recording Industry Dept. Haseleu, Christian32
Murrah Music Corporation Murrah, Roger52
Music City Records Heatherly, Bob34
Music Row Publications, Inc. Ross, David M56
Muy Bueno Music Group Woolsey, Connie62
Nancy Russell Company, Inc. Russell, Nancy56
Nashville Association of Musicians/ Local 257
Bradley, Harold12
Nashville Chapter of The Recording Academy
Shapiro, Nancy
Israelite, David42
National Tape & Disc, Inc. Denny, Bill
New Penny Group/ Daily Money Management Hutchins, Shirley
Nic of Time Communications Cochran, Nicole17
NPALL Audio, Inc. Palladino, Nick53
NSAI Herbison, Barton36
O'Neil Hagaman, PLLC
Hagaman, Jr., Alvin G27 Harris, Cheryl32
Hendricks, Mark S36
O'Neil, Kerry P53
Ocean Way Nashville Cones, Glenda17
OF Music, Inc. Oteri, Tom53
Oh Boy Records Bunetta, Al14
ole Ott, Robert53
OMNISound Tveit, Steve60
Orbison Myers ManagementOrbison, Barbara53Myers, Clay52
Outback Concerts Smardak, Mike



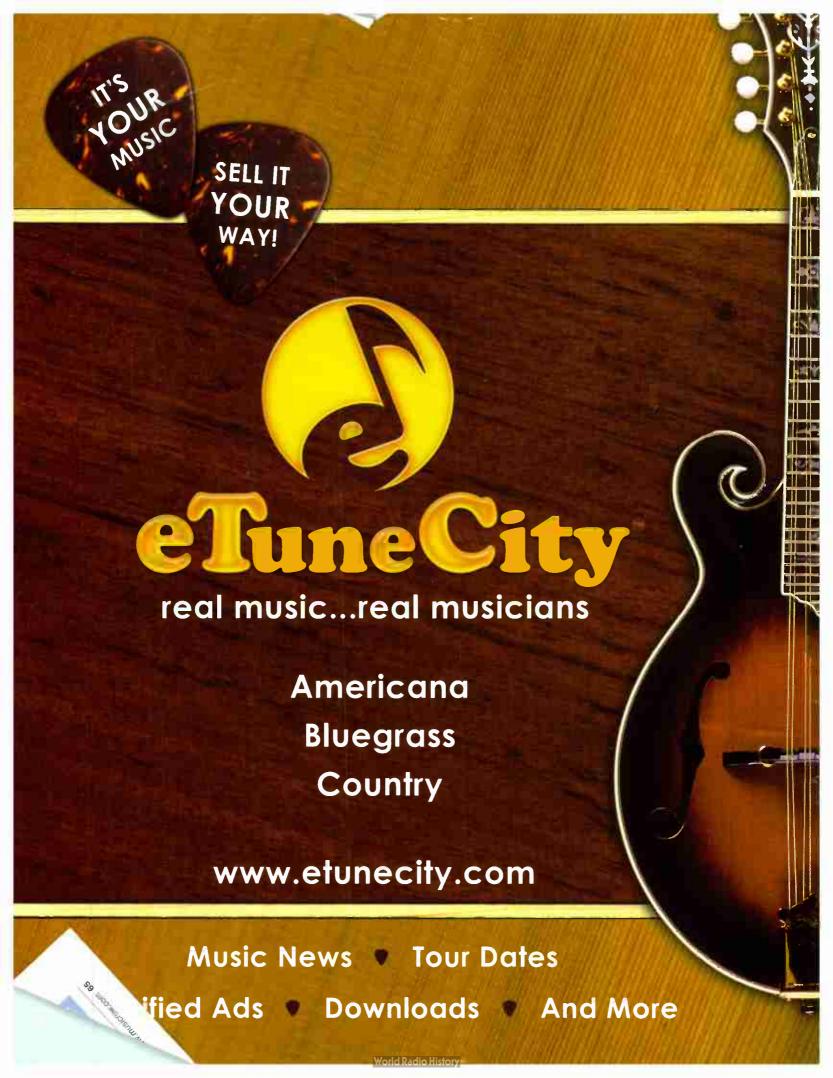
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You must login to activate the Directory Button.





Parlor Productions Sheridan, Larry
Passalong Networks Nuyens, Jozef52
Pathfinder Management, Inc. Della Croce, Jim19
peermusic Lamb, Kevin46
People/American Profile/MTSU Keel, Beverly44
Performing Songwriter Magazine Hutchinson, Lydia42
Peter Svendsen Promotions Svendsen, Peter
Picture Vision Small, Jon58
Provident Music Group Hemmings, Terry
Quantum Management Cooper, Duke
R.K.O. Media Products Oermann, Robert K
Radio & Records
Helton, Lon36  Randy Scruggs Productions
Scruggs, Randy56  RCA Label Group
Barnabee, Paul9
Bell, Renee
Elliot, Jon
Galante, Joe24
Hunt, Wade40
Saliby, Jim
Waugh, Butch61 Woods, Katherine E62
RCA Label Group/Arista Bishop, Skip10
RCA Label Group/BNA
Baldrica, Tom9
RCA Label Group/RCA Wilson, Mike62
Refugee Management Dill, Stuart20
Regions/Morgan Keegan Tucker, Van60
Roots Music Exporters Lomax III, John48
rpm management/music Siman, Scott F57
Rubin Media Rubin, Ronna56
Ruckus Films Gallivan, Clarke24
Rusty Walker Programming Consultant, Inc. Walker, Rusty
Schmidt Relations Schmidt, Jessie56
Scott Hendricks Productions Hendricks, Scott
Sea Gayle Music
DuBois, Chris
SESAC           Collins, Pat         17           Fink, Tim         22

Seventeen Grand Recording
Cline, Dave16
Shell Point Music, Inc. Harrell, Randy30
Show Dog Nashville Roberts, Denise
Sirius Satellite Radio Lindy, Scott48
Skaggs Family Records Day, Stephen19
Skyline Music Wilson, Wally
Smith, Wiles, & Co., P.C. Smith, Gary W58
Wiles, Dwight P. so much MOORE media
Moore, Martha E51
Song Garden Publishing, LLC Gallimore, Byron24
Songlines, Ltd. Rouffe, Leslie56
Songwriters Guild of America Shoemake, Evan57
Sony Music Label Group—Nashville
Allen, Jeffery A
Grady, John26
Haus, Deb34
Libby, Dale
Sony Music Label Group/Columbia
Pareigis, Larry54
Sony Music Label Group/Epic Records Macky, Bill49
Sony/ATV Music Publishing Tomlinson, Troy59
Sound Emporium Fundis, Garth24
Sound Shop Bradley, Mike12
Sound Stage Studios
Kerr, Ron W46 Southern Writers Group/Creative
Kerr, Ron W46
Kerr, Ron W
Kerr, Ron W
Kerr, Ron W.       46         Southern Writers Group/Creative Workshop/musicnashville.com         Cason, Buzz       15         Spalding Entertainment       58         Spalding, Clarence       58         Special Promotions, Inc.       Unkefer, Dean       60         Spielberg Consulting
Kerr, Ron W
Kerr, Ron W.       46         Southern Writers Group/Creative Workshop/musicnashville.com         Cason, Buzz       15         Spalding Entertainment       58         Spalding, Clarence       58         Special Promotions, Inc.       Unkefer, Dean       60         Spielberg Consulting       Spielberg, Neal       58         Splash! Public Relations
Kerr, Ron W.       46         Southern Writers Group/Creative Workshop/musicnashville.com         Cason, Buzz       15         Spalding Entertainment       58         Spalding, Clarence       58         Special Promotions, Inc.       00         Unkefer, Dean       60         Spielberg Consulting       58         Spielberg, Neal       58         Splash! Public Relations         Parker-Davis, Vanessa       54         Springfish Music
Kerr, Ron W.       46         Southern Writers Group/Creative Workshop/musicnashville.com       15         Cason, Buzz       15         Spalding Entertainment       58         Spalding, Clarence       58         Special Promotions, Inc.       00         Unkefer, Dean       60         Spielberg Consulting       58         Spielberg, Neal       58         Splash! Public Relations         Parker-Davis, Vanessa       54         Springfish Music         Bright, Mark       12         St. Regls International
Kerr, Ron W.       46         Southern Writers Group/Creative Workshop/musicnashville.com       15         Cason, Buzz       15         Spalding Entertainment       58         Spalding, Clarence       58         Special Promotions, Inc.       0         Unkefer, Dean       60         Spielberg Consulting       58         Spielberg, Neal       58         Splash! Public Relations       54         Springflsh Music       54         Bright, Mark       12         St. Regis International       53         Stage Three Music
Kerr, Ron W.       46         Southern Writers Group/Creative Workshop/musicnashville.com       15         Cason, Buzz       15         Spalding Entertainment       58         Spalding, Clarence       58         Special Promotions, Inc.       0         Unkefer, Dean       60         Spielberg Consulting       58         Spielberg, Neal       58         Splash! Public Relations       54         Springfish Music       54         Bright, Mark       12         St. Regls International       7         Palmer, Debbie Gibson       53         Stage Three Music       7         Hunze, Tim       42         Starstruck Entertainment
Kerr, Ron W.       46         Southern Writers Group/Creative Workshop/musicnashville.com       15         Cason, Buzz       15         Spalding Entertainment       58         Spalding, Clarence       58         Special Promotions, Inc.       00         Unkefer, Dean       60         Spielberg Consulting       58         Spielberg, Neal       58         Splash! Public Relations       54         Parker-Davis, Vanessa       54         Springfish Music       59         Bright, Mark       12         St. Regis International       7         Palmer, Debbie Gibson       53         Stage Three Music       7         Hunze, Tim       42         Starstruck Entertainment       8         Blackstock, Narvel       10         Starstruck Studios

Still Working Music Myers, Clay52
Strategic Artist Management Renshaw, Simon
SunTrust Bank Music Row Financial Center
Clark, Karen
Tacklebox Films Silva, Shaun57
Taillight TV Forrest, Tom24 LaPlume-Pereira, Chandra46
Talbot Music Group Talbot, Jana59
Tamara Saviano Media Saviano, Tamara
Tangible Vision Reeves, Paul54
Ten Ten Music Group, Inc. Coburn, Barry16
Coburn, Jewel16
Tennessee Film, Entertainment and Music Commission Bennett, David J10
The Bobby Roberts Company Roberts, Bobby55
The Consortium  Moress, Stan
The Gillon Group Gillon, Katie26
The Hallmark Direction Company Dorris, John R20
The Harper Agency Harper, Ed30
The Hofer Company Hofer, Betty
The Press Network, Inc. Shively, Lisa57
The Press Office Della Croce, Jim19
The Sound Kitchen Corbitt-House, Sharon18
The Tennessean Cooper, Peter
The Welk Music Group (Vanguard Records/Sugar Hill Records)
Buckingham, Steve14
This Music Gaston, Rusty24
Titley and Associates Titley, Bob59
<b>TKO Artist Management</b> Kimbrell, T.K46
Tom-Leis Music Tomasino, Leslie
Travis Television Productions Travis, Greg60
Treasure Isle Vail, Fred
Trisha Walker International Walker-Cunningham, Trisha61
Turner & Company
Turner, Judi60

UMG Nashville
Catino, Bill
Harvey-Hatfield, Retta32 Jones, Allison42
Kline, Ben
Lewis, Luke47
Owen, Jason53
Risser, Royce
Shindler, Bruce57
Stroud, James58
UMG Nashville/Universal South Bess, Dan10
Universal Music Publishing Higdon, Pat36
Universal South
Brown, Tony14
DuBois, Tim
Levy, Susan
Powers, Michael54
USA Today/America's Grand Ole
Opry Weekend Mansfield, Brian49
Varnell Enterprises
Farrell, Ben22
Vector Management Levitan, Ken47
V Tone Music, Inc. Collier, George17
Warner Bros. Nashville
Bennett, Bill
Michaels, Gator50
Strickland, Peter58
Worley, Paul
Warner Chappell Music
Bobo, Dale12
Weaver, Kos61
WE Records Buchanan, Ree Guyer14
Webster & Associates
Webster, Kirt61
Western Beat Entertainment Block, Billy10
Westwood One Achaves, George9
What A Trip! Inc.
Reinbold, Grace
William Morris Agency
Moore, Paul         51           Shipp, Rick         57
Windswept Holdings LLC Markland, Steve49
Wolf Music Wolf, Leonard62
Word Entertainment Van Hook, Jim60
Words & Music Copyright
Administration McCollum, Kim50
Wrensong Publishing Buchanan, Ree Guyer14
Zumwalt, Almon & Hayes PLLC
Hayes, Craig

...60



#### **PROFESSIONAL CATEGORIES APPENDIX**

# IN CHARGE

BOOKING
Tony Conway17
Rod Essig22
Ed Harper30
John Huie40
Steve Lassiter46
Paul Moore51
Curt Motley52
Danny O'Brian52
Bobby Roberts55
Rick Shipp57 Bonnie Sugarman59
James Yelich63
BUYER/PROMOTER
Billy Block10
Ben Farrell
Pete Fisher22
Amy Kurland46
Steve Moore51
Brian O'Connell53
Judy G. Seale56
Mike Smardak58
Trisha Walker-Cunningham61
JINGLE
Steve Keller44
Randy Wachtler61
Dan Williams62
Leonard Wolf62
LABEL
Jeffery A. Allen9
Tom Baldrica9
Paul Barnabee9
Tom Becci10
Renee Bell10
Bill Bennett10
Dan Bess10
Skip Bishop10
Skip Bishop10 Mike Borchetta12
Skip Bishop
Skip Bishop
Skip Bishop
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingham     14
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingham     14       Al Bunetta     14
Skip Bishop       10         Mike Borchetta       12         Scott Borchetta       12         Allen Brown       14         Paul Brown       14         Tony Brown       14         Steve Buckingham       14         Al Bunetta       14         William Byrd       14
Skip Bishop       10         Mike Borchetta       12         Scott Borchetta       12         Allen Brown       14         Paul Brown       14         Tony Brown       14         Steve Buckingham       14         Al Bunetta       14         William Byrd       14         B. Craig Campbell       14
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingham     14       Al Bunetta     14       William Byrd     14       B. Craig Campbell     14       Bill Catino     16
Skip Bishop       10         Mike Borchetta       12         Scott Borchetta       12         Allen Brown       14         Paul Brown       14         Tony Brown       14         Steve Buckingham       14         Al Bunetta       14         William Byrd       14         B. Craig Campbell       14         Bill Catino       16         Liz Cavanaugh       16
Skip Bishop       10         Mike Borchetta       12         Scott Borchetta       12         Allen Brown       14         Paul Brown       14         Tony Brown       14         Steve Buckingham       14         Al Bunetta       14         William Byrd       14         B. Craig Campbell       14         Bill Catino       16         Liz Cavanaugh       16         George Collier       17
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingham     14       Al Bunetta     14       William Byrd     14       B. Craig Campbell     14       Bill Catino     16       Liz Cavanaugh     16       George Collier     17       Benson Curb     18
Skip Bishop       10         Mike Borchetta       12         Scott Borchetta       12         Allen Brown       14         Paul Brown       14         Tony Brown       14         Steve Buckingham       14         Al Bunetta       14         William Byrd       14         B. Craig Campbell       14         Bill Catino       16         Liz Cavanaugh       16         George Collier       17
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingham     14       Al Bunetta     14       William Byrd     14       B. Craig Campbell     14       Bill Catino     16       Liz Cavanaugh     16       George Collier     17       Benson Curb     18       Mike Curb     18
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingham     14       Al Bunetta     14       William Byrd     14       B. Craig Campbell     14       Bill Catino     16       Liz Cavanaugh     16       George Collier     17       Benson Curb     18       Mike Curb     18       Stephen Day     19
Skip Bishop       10         Mike Borchetta       12         Scott Borchetta       12         Allen Brown       14         Paul Brown       14         Tony Brown       14         Steve Buckingham       14         Al Bunetta       14         William Byrd       14         B. Craig Campbell       14         Bill Catino       16         Liz Cavanaugh       16         George Collier       17         Benson Curb       18         Mike Curb       18         Stephen Day       19         Tim DuBois       20         Mike Dungan       20         Jon Elliot       22
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingham     14       Al Bunetta     14       William Byrd     14       B. Craig Campbell     14       Bill Catino     16       Liz Cavanaugh     16       George Collier     17       Benson Curb     18       Mike Curb     18       Stephen Day     19       Tim DuBois     20       Mike Dungan     20       Jon Elliot     22       John Ettinger     22
Skip Bishop     10       Mike Borchetta     12       Scott Borchetta     12       Allen Brown     14       Paul Brown     14       Tony Brown     14       Steve Buckingharm     14       Al Bunetta     14       William Byrd     14       B. Craig Campbell     14       Bill Catino     16       Liz Cavanaugh     16       George Collier     17       Benson Curb     18       Mike Curb     18       Stephen Day     19       Tim DuBois     20       Mike Dungan     20       Jon Elliot     22       Chris Farren     22
Skip Bishop       10         Mike Borchetta       12         Scott Borchetta       12         Allen Brown       14         Paul Brown       14         Tony Brown       14         Steve Buckingham       14         Al Bunetta       14         William Byrd       14         B. Craig Campbell       14         Bill Catino       16         Liz Cavanaugh       16         George Collier       17         Benson Curb       18         Mike Curb       18         Stephen Day       19         Tim DuBois       20         Mike Dungan       20         Jon Elliot       22         John Ettinger       22         Chris Farren       22         Van Fletcher       23
Skip Bishop         10           Mike Borchetta         12           Scott Borchetta         12           Allen Brown         14           Paul Brown         14           Tony Brown         14           Steve Buckingham         14           Al Bunetta         14           William Byrd         14           B. Craig Campbell         14           Bill Catino         16           Liz Cavanaugh         16           George Collier         17           Benson Curb         18           Mike Curb         18           Stephen Day         19           Tim DuBois         20           Mike Dungan         20           Jon Elliot         22           John Ettinger         22           Van Fletcher         23           Fletcher Foster         24
Skip Bishop         10           Mike Borchetta         12           Scott Borchetta         12           Allen Brown         14           Paul Brown         14           Tony Brown         14           Steve Buckingham         14           Al Bunetta         14           William Byrd         14           B. Craig Campbell         14           Bill Catino         16           Liz Cavanaugh         16           George Collier         17           Benson Curb         18           Mike Curb         18           Stephen Day         19           Tim DuBois         20           Mike Dungan         20           Jon Elliot         22           John Ettinger         22           Van Fletcher         23           Fletcher Foster         24           Joe Galante         24
Skip Bishop         10           Mike Borchetta         12           Scott Borchetta         12           Allen Brown         14           Paul Brown         14           Tony Brown         14           Steve Buckingham         14           Al Bunetta         14           William Byrd         14           B. Craig Campbell         14           Bill Catino         16           Liz Cavanaugh         16           George Collier         17           Benson Curb         18           Mike Curb         18           Stephen Day         19           Tim DuBois         20           Mike Dungan         20           Jon Elliot         22           John Ettinger         22           Van Fletcher         23           Fletcher Foster         24           Joe Galante         24           Tracy Gershon         26
Skip Bishop         10           Mike Borchetta         12           Scott Borchetta         12           Allen Brown         14           Paul Brown         14           Tony Brown         14           Steve Buckingham         14           Al Bunetta         14           William Byrd         14           B. Craig Campbell         14           Bill Catino         16           Liz Cavanaugh         16           George Collier         17           Benson Curb         18           Mike Curb         18           Stephen Day         19           Tim DuBois         20           Jon Elliot         22           John Ettinger         22           Van Fletcher         23           Fletcher Foster         24           Joe Galante         24           Tracy Gershon         26           John Grady         26           John Grady         26
Skip Bishop         10           Mike Borchetta         12           Scott Borchetta         12           Allen Brown         14           Paul Brown         14           Tony Brown         14           Steve Buckingham         14           Al Bunetta         14           William Byrd         14           B. Craig Campbell         14           Bill Catino         16           Liz Cavanaugh         16           George Collier         17           Benson Curb         18           Mike Curb         18           Stephen Day         19           Tim DuBois         20           Jon Elliot         22           John Ettinger         22           Van Fletcher         23           Fletcher Foster         24           Joe Galante         24           Tracy Gershon         26           John Grady         26           John Grady         26
Skip Bishop         10           Mike Borchetta         12           Scott Borchetta         12           Allen Brown         14           Paul Brown         14           Tony Brown         14           Steve Buckingham         14           Al Bunetta         14           William Byrd         14           B. Craig Campbell         14           Bill Catino         16           Liz Cavanaugh         16           George Collier         17           Benson Curb         18           Mike Curb         18           Stephen Day         19           Tim DuBois         20           Mike Dungan         20           Jon Elliot         22           John Ettinger         22           Van Fletcher         23           Fletcher Foster         24           Joe Galante         24           Tracy Gershon         26           Randy Goodman         26

Date Harris Harfald 20
Retta Harvey-Hatfield32
Deb Haus34
Bill Hearn34
Bob Heatherly34
Terry Hemmings36
Kevin Herring36
Dan Herrington36
Doug Howard40
Wade Hunt40
Carson James42
Doug Johnson42
Allison Jones42
Karen Kane44
William Kennedy46
Ben Kline46
Mike Kraski46
Susan Levy47
Luke Lewis47
Dale Libby47
Jon Loba48
Bill Macky49
Bill Mayne50
Greg McCarn50
Adrian Michaels50 Gator Michaels50
Jason Owen53
Larry Pareigis54
Michael Powers54
Jack Purcell54
April Rider55
Royce Risser55
Denise Roberts55
Scott Robinson55
Ken Robold55
Johnny Rose55
Jim Saliby56
Bruce Shindler57
Evelyn Shriver57
Derek Simon57
Peter Strickland58
James Stroud58
Ray Termini59
Jeff Tuerff60
Dale Turner60 Jim Van Hook60
Butch Waugh61
Dixie Weathersby61
Larry Willoughby62
Mike Wilson62
Tim Wipperman62
Katherine E. Woods62
Paul Worley62
Jules Wortman63
Mark Wright63
Jim Yerger63
MANAGER
Bruce Allen9
Narvel Blackstock10
Gary Borman12
Karen Byrd14
Duke Cooper18
Stuart Dill20
John R. Dorris20
Larry Fitzgerald23
Katie Gillon26
Jimmy Gilmer26
Tod Groops 26

Greg Hill
Simon Renshaw         .55           Mike Robertson         .55           Nancy Russell         .56           Scott F. Siman         .57           Clarence Spalding         .58           Burt Stein         .58           Denise Stiff         .58           Bob Titley         .59           Brenner Van Meter         .61           Erv Woolsey         .62           MARKETING
Marke line           Charlie Anderson         .9           Steve Buchanan         .14           John Burns         .14           Todd Cassetty         .15           J.D. Haas         .27           Henry Juszkiewcz         .44           John Lomax III         .48           David Macias         .49           Mark Montgomery         .51           Stephanie Orr         .53           Grace Reinbold         .55           David Roy         .56           Neal Spielberg         .58           Darlene Williams         .62
MEDIA           Peter Cooper         18           Chet Flippo         23           Bill Gubbins         26           Edward Hardy         28           Lon Helton         36           Lydia Hutchinson         42           Wade Jessen         42           Beverly Keel         44           Peter Kuykendall         46           Brian Mansfield         49           Robert K. Oermann         53           Chris Parr         54           Brian Philips         54           Brian Philips         56           Brad Schmitt         56           Hazel Smith         58           Phyllis Stark         58           Sarah Trahern         59           Douglas Waterman         61
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Tammy Genovese24
Jeff Green26
Christian Haseleu32
Dan Hays34
Barton Herbison36
Randall Himes39
David Israelite42 Robert Romeo55
Ed Salamon56
Nancy Shapiro57
Evan Shoemake57
Susan Stewart58
John W. Styll59
Kyle Young63
PRODUCER
Mark Bright12
Buddy Cannon15
Garth Fundis24
Byron Gallimore24
Scott Hendricks36
Dann Huff40 Frank Rogers55
Keith Stegall58
9
PROFESSIONAL
John C. Beiter
Clyde W. Bright12
James Cheek IV16
Karen Clark16
David Crow18
Derek C. Crownover18
Chuck Flood23
Steven Gladstone26
Gary Haber27 Alvin G. Hagaman, Jr27
Lisa Harless30
Cheryl Harris32
James H. Harris III32
Craig Hayes34
Mark S. Hendricks36
Christian A. Horsnell39
Linda Edell Howard40
Russell Jones, Jr44 Robin Mitchell Joyce44
Joel Katz44
D. Page Kelley III46
Kenneth L. Kraus46
Danielle Lares-Bouharoun46
Kirke Martin50
Mary Ann McCready50
W. Michael Milom50
Malcolm L. Mimms, Jr50 Lynn Morrow51
Kerry P. O'Neil53
Bruce H. Phillips54
Robert L. Sullivan59
Charles Sussman59
Van Tucker60
Michael Vaden60
Dwight P. Wiles62
Brian Williams
Jim Zumwalt63
PROMOTION
Craig Bann9
Jerry Duncan20
Rick Kelly         46           Al Moss         52
AI MINSS

Diane Richey-Haupt	55
Leslie Rouffe	
Peter Svendsen	
Nancy Tunick	30
PUBLICITY	
Alison Auerbach	9
Lisa Gladfelter Bell	
Kathy Best	10
Jennifer Bohler	12
Janet Bozeman	
Nicole Cochran	
Jim Della Croce	19
Paula Erickson	
Randy Guidry	
Cathy Gurley	27
Schatzi Hageman	28
Jim Havey	34
Betty Hofer	39
Anita Mandell	49
Martha E. Moore	5.1
Erin Morris	
Vanessa Parker-Davis	54
Ronna Rubin	56
Jessie Schmidt	
Lisa Shively	57
Judi Turner6	60
Jeff Walker	31
Jell Walker	21
Kirt Webster6	51
PUBLISHING	
Drew Alexander	.9
John C. Barker	9
Bob Beckham	
Ken Biddy	
Dale Bobo	12
Woody Bomar	
Ree Guyer Buchanan	
Buzz Cason	15
Barry Coburn	16
Jewel Coburn	
Karen Conrad	
David Corlew	18
Stephanie Cox	
Brad Daniel	
Julie Daniel	19
Bob Doyle	20
Chris DuBois	
Dave Durocher	
Dan F. Ekbäck	
Patrick Finch	22
Darrell Franklin	
Ronnie Gant	24
Rusty Gaston	24
Randy Harrell	
Pat Higdon	36
Daniel Hill	39
Michael Hollandsworth	30
Jason Houser	ŧÜ
Melanie Smith Howard4	40
Tim Hunze	
Shirley Hutchins	
*	
Jason Krupek	
Kevin Lamb	16
Don Light	
Brent Maher	
DIETILIVIALIEI	10
0. 11 11 :	19
Steve Markland	19
Steve Markland4 Michael Martin	19
Steve Markland	19 50

Glenn Middleworth ......50

Charlie Monk	5
Dennis Morgan	5
Joe Moscheo II	د
Roger Murrah	د
Clau Muses	
Clay Myers	5
Barbara Orbison	5
Tom Oteri	5
Robert Ott	5
Gary Overton	
Richard Perna	
Tamara Saviano	5
Randy Scruggs	5
Michael N. Sebastian	15
Gary W. Smith	5
Ron Stuve	5
Jana Talbot	
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Troy Tomlinson	5
Cal Turner III	
Ben Vaughn	b
Carla Wallace	6
Caryn Wariner	6
Kos Weaver	6
Jody Williams	6
Wally Wilson	
Craig Wiseman	6
Connie Woolsey	
RADIO	
George Achaves	
Jaye Albright	
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Ron Huntsman	
Scott Lindy	4
Paul Lovelace	4
Rusty Walker	6
CTUDIO	
STUDIO	
Mike Borne	li
Mike Bradley	1
Dave Cline	10
Glenda Cones	
Sharon Corbitt-House	
	e1
Michael Davis	e1
Ron W. Kerr	91 1! 4
Ron W. Kerr Janet Leese	91! 4! 4
Ron W. Kerr Janet Leese Jozef Nuyens	915 4 4 4
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Ron W. Kerr	916 40 45 55 55
Ron W. Kerr	911 44 52 55 55
Ron W. Kerr	91! 4! 45 55 55 55
Ron W. Kerr	919444555555555
Ron W. Kerr	9
Ron W. Kerr	9
Ron W. Kerr	9
Ron W. Kerr	911 
Ron W. Kerr	911 
Ron W. Kerr	919
Ron W. Kerr	9
Ron W. Kerr	11111111111111111111111111111111111111
Ron W. Kerr	111 444 444 445 556 556 556 556 666 666 666
Ron W. Kerr	111 444 44 44 44 45 55 55 55 55 55 55 55 55
Ron W. Kerr	1111 444 44 44 455 55 55 55 55 55 55 55 56 66 66 66 66 6
Ron W. Kerr	111 444 4 4 4 4 4 5 5 5 5 5 5 5 5 5 5 6 6 6 6
Ron W. Kerr	1111 1111 1111 1111 1111 1111 1111 1111 1111
Ron W. Kerr	1111 1111 1111 1111 1111 1111 1111 1111 1111

Greg Travis ..

Dean Unkefer ......

.60

Ted Greene .....

Ted Hacker .....

Clint Higham...

..26

.27

.39

..23

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